KEITER, STEPHENS, HURST, GARY & SHREAVES 4401 DOMINION BLVD GLEN ALLEN, VA 23060

> GOODWILL OF CENTRAL AND COASTAL VIRGINIA, INC. 6301 MIDLOTHIAN TURNPIKE RICHMOND, VA 23225

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CLIENT'S COPY

#### KEITER 4401 DOMINION BOULEVARD GLEN ALLEN, VIRGINIA 23060

NOVEMBER 11, 2024

GOODWILL OF CENTRAL AND COASTAL VIRGINIA, INC. 6301 MIDLOTHIAN TURNPIKE RICHMOND, VA 23225

GOODWILL OF CENTRAL AND COASTAL VIRGINIA, INC.:

ENCLOSED IS THE ORGANIZATION'S 2023 EXEMPT ORGANIZATION RETURN.

SPECIFIC FILING INSTRUCTIONS ARE AS FOLLOWS.

FORM 990 RETURN:

THIS RETURN HAS QUALIFIED FOR ELECTRONIC FILING. AFTER YOU HAVE REVIEWED THE RETURN FOR COMPLETENESS AND ACCURACY, PLEASE SIGN FORM 8879-TE AND CONTACT OUR OFFICE TO CONFIRM THAT THIS RETURN CAN BE FILED ELECTRONICALLY. DO NOT MAIL A PAPER COPY OF THE RETURN TO THE IRS.

A COPY OF THE RETURN IS ENCLOSED FOR YOUR FILES. WE SUGGEST THAT YOU RETAIN THIS COPY INDEFINITELY.

VERY TRULY YOURS,

**VIRGINIA R. BELCHER** 

## TAX RETURN FILING INSTRUCTIONS

FORM 990

#### FOR THE YEAR ENDING

DECEMBER 31, 2023

#### PREPARED FOR:

GOODWILL OF CENTRAL AND COASTAL VIRGINIA, INC. 6301 MIDLOTHIAN TURNPIKE RICHMOND, VA 23225

#### PREPARED BY:

KEITER, STEPHENS, HURST, GARY & SHREAVES 4401 DOMINION BLVD GLEN ALLEN, VA 23060

#### AMOUNT DUE OR REFUND:

NOT APPLICABLE

#### MAKE CHECK PAYABLE TO:

NOT APPLICABLE

#### MAIL TAX RETURN AND CHECK (IF APPLICABLE) TO:

NOT APPLICABLE

#### **RETURN MUST BE MAILED ON OR BEFORE:**

NOT APPLICABLE

SPECIAL INSTRUCTIONS:

| Form 8879-TE                          |  | IRS E-file Signature Authorization<br>for a Tax Exempt Entity     |  |  | on   | OMB  | No. 1545-0047   |
|---------------------------------------|--|---|--|--|--|--|---|
| Form                                  | 079-1L   | For calendar year 2   |  | , 2023, and ending   |  | 0  | ഹാ  |
|                                       | ent of the Treasury<br>Revenue Service   |   | Do not send to the   | e IRS. Keep for your records.<br>n8879TE for the latest informati  |  | - <b>Z</b>   | 023   |
| Name o                                | of filer GOODWI  | LL OF CEN   | TRAL AND COAS  |  |  | or SSN   |   |
|                                       | VIRGIN   | IA, INC.  |  |  | 54   | 4-045539   | 5   |
| Name a                                | and title of officer or pe   | erson subject to tax  | PAMELA M. BE.<br>CFO   | ΑΤΤΥ   | •  |  |   |
| Part                                  | I Type of  | Return and R  | eturn Information  |  |  |  |   |
| Form sor <b>10a</b> which             | 5330 filers may ente<br>below, and the amo<br>ever is applicable, bl<br>ne line in Part I.   | r dollars and cent<br>ount on that line f<br>lank (do not enter   | S. For all other forms, enter<br>or the return being filed with<br>-0-). But, if you entered -0- of<br>-0-). | and enter the applicable amount<br>whole dollars only. If you check th<br>this form was blank, then leave I<br>on the return, then enter -0- on the  | he box on line <b>1</b> 4<br>ine <b>1b, 2b, 3b, 4</b><br>applicable line b | a, 2a, 3a, 4a, 5<br>4b, 5b, 6b, 7b, 8<br>pelow. Do not   | <b>a, 6a, 7a, 8a, 9a,<br/>8b, 9b,</b> or <b>10b,</b><br>complete more |
| <b>1</b> a                            | Form 990 check h   |   | <b>b</b> Total revenue, if an  | y (Form 990, Part VIII, column (A),  | , line 12)   | 160 <u>6</u> ,   |   |
| 2a                                    | Form 990-EZ che  |   |  | y (Form 990-EZ, line 9)  |  |  |   |
| 3a                                    | Form 1120-POL  |   |  | 0-POL, line 22)  |  |  |   |
| 4a                                    | Form 990-PF che  |   | b Tax based on inves   | <b>tment income</b> (Form 990-PF, Pa   | rt V, line 5)  | 4b   |   |
| 5a                                    | Form 8868 check  |   |  | 8868, line 3c)   |  |  |   |
| 6a                                    | Form 990-T chec  | k here  |  | -T, Part III, line 4)  |  |  |   |
| 7a                                    | Form 4720 check  | here  | <b>b</b> Total tax (Form 472   | 0, Part III, line 1)   |  | 7b   |   |
| 8a                                    | Form 5227 check  | here  |  | nd of tax year (Form 5227, Item [  |  |  |   |
| 9a                                    | Form 5330 check  | here  | <b>b</b> Tax due (Form 5330  | ), Part II, line 19)   |  |  |   |
|                                       | Form 8038-CP ch  |   |  | ayment requested (Form 8038-C  |  | <u>2) 10b</u>  |   |
| Part                                  |  |   |  | f Officer or Person Subje  |  |  |   |
| Under                                 | penalties of perjury,  | , I declare that 🗌  | I am an officer of the abo   | ove entity or 🔲 I am a person s  | subject to tax wit   | h respect to (na   | ame   |
| of enti                               | ty)  |   |  | , (EIN)  | and that   | I have examine   | d a copy of the   |
| financ<br>later th<br>payme<br>persor | ial institution to debi<br>nan 2 business days<br>ent of taxes to receiv   | it the entry to this<br>prior to the payn<br>ve confidential info | account. To revoke a paym<br>nent (settlement) date. I also<br>prmation necessary to answ                    | n software for payment of the fede<br>ent, I must contact the U.S. Treas<br>authorize the financial institution<br>er inquiries and resolve issues rel<br>return and, if applicable, the const | sury Financial Ag<br>s involved in the<br>ated to the paym                 | pent at 1-888-35<br>processing of t<br>nent. I have sele | 3-4537 no<br>he electronic<br>ected a                                 |
| _                                     |  | ITER, STE   | EPHENS, HURST,   | GARY & SHREAVES  | to enter   | r my PIN   | 55395   |
|                                       |  | , ~   | ERO firm n   |  |  | ,  | five numbers, but   |
|                                       |  |   |  |  |  |  | t enter all zeros   |
|                                       | with a state age   |   | g charities as part of the IRS   | n. If I have indicated within this re<br>Fed/State program, I also author  |  |  |   |
|                                       | return. If I have i<br>IRS Fed/State p   | ndicated within the rogram, I will enter                          | -  | ty, I will enter my PIN as my signa<br>return is being filed with a state a<br>sclosure consent screen.  |  | ating charities a  | •   |
| Part                                  | e of officer or person subjection in the subject of | ition and Aut   | nentication  |  |  | Date   |   |
| ERO's                                 | EFIN/PIN. Enter vo   | our six-diait electr  | onic filing identification   |  |  |  |   |
|                                       | er (EFIN) followed by  | -   | -  |  | 523294<br>er all zeros   |  |   |
| submi                                 | •  |   |  | on the 2023 electronically filed ret<br><b>53,</b> Modernized e-File (MeF) Inforn  |  |  |   |
| ERO's                                 | signature  |   |  | Date   |  |  |   |
|                                       |  |   | EDO Must Datain T  |  |  |  |   |
|                                       |  |   |  | his Form - See Instruction   |  |  |   |
|                                       |  |   |  | the IRS Unless Requested   | 10 00 50   |  | 070 TE  |
| For Pr                                | ivacy Act and Pape   | erwork Reductio   | n Act Notice, see instructi  | ons.   |  | Form <b>8</b>  | 879-TE (2023)   |
| LHA                                   | 302521 01-05-24  |   |  |  |  |  |   |

| Form <b>8868</b> |
|------------------|
|------------------|

(Rev. January 2024)

#### Application for Extension of Time To File an Exempt Organization Return or Excise Taxes Related to Employee Benefit Plans

Department of the Treasury Internal Revenue Service

#### File a separate application for each return. Go to www.irs.gov/Form8868 for the latest information.

**Electronic filing (e-file).** You can electronically file Form 8868 to request up to a 6-month extension of time to file any of the forms listed below except for Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts. An extension request for Form 8870 must be sent to the IRS in a paper format (see instructions). For more details on the electronic filing of Form 8868, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-TE and Form 8879-TE for payment instructions.

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

| <u>must use</u>   | Form 7004 to request an extension of time to file income  | e tax returi | าร.                               |   |                      |        |
|---|---|--------------|-----------------------------------|---|----------------------|--------|
| <u>Part I - Id</u>  | entification  |              |                                   |   |                      |        |
| Type or<br>Print  |   |              |                                   | Taxpayer identification number (TI $54 - 0455395$ |                      |        |
| File by the<br>due date for<br>filing your<br>return. See | Number, street, and room or suite no. If a P.O. box, se<br>6301 MIDLOTHIAN TURNPIKE   | e instruct   | ions.                             |   | 51 015555            | 5      |
| instructions.   | City, town or post office, state, and ZIP code. For a fo RICHMOND, VA 23225   |              |                                   |   |                      |        |
| Enter the   | Return Code for the return that this application is for (file   | e a separat  | e application for each return)    | <u></u>   |                      | 01     |
| Application   | on Is For   | Return       | Application Is For                |   |                      | Return |
|   |   | Code         |                                   |   |                      | Code   |
| Form 990  | or Form 990-EZ  | 01           | Form 4720 (other than individual) |   |                      | 09     |
| Form 472  | 0 (individual)  | 03           | Form 5227                         |   |                      | 10     |
| Form 990  | -PF   | 04           | Form 6069                         |   |                      | 11     |
| Form 990  | -T (sec. 401(a) or 408(a) trust)  | 05           | Form 8870                         |   |                      | 12     |
| Form 990  | -T (trust other than above)   | 06           | Form 5330 (individual)            |   |                      | 13     |
| Form 990  | -T (corporation)  | 07           | Form 5330 (other than individual) |   |                      | 14     |
| Form 104  |   | 08           |                                   |   |                      |        |
| time to file<br>• If this a                               | u enter your Return Code, complete either Part II or Part<br>e Form 5330.<br>oplication is for an extension of time to file Form 5330, yo<br>n Name |              |                                   | niny ior an                                       | extension of         |        |
| Plai  | n Number  |              |                                   |   |                      |        |
| Plai  | n Year Ending (MM/DD/YYYY)  |              |                                   |   |                      |        |
| Part II - Au  | utomatic Extension of Time To File for Exempt Organi  | izations (s  | ee instructions)                  |   |                      |        |
|   | ooks are in the care of THE ORGANIZATION  |              |                                   | 00005   |                      |        |
|   |   | URNPI        | KE - RICHMOND, VA                 | 23225   |                      |        |
| -   | one No. <u>(804) 745-6300</u>   |              | Fax No.                           |   |                      |        |
|   | organization does not have an office or place of business   |              |                                   |   |                      |        |
|   | s for a Group Return, enter the organization's four-digit C   |              |                                   |   |                      |        |
|   | If it is for part of the group, check this box  |              |                                   |   |                      |        |
|   | quest an automatic 6-month extension of time until  |              |                                   | e the exem  | pt organization retu | rn for |
|   | organization named above. The extension is for the orga   | anization's  | return for:                       |   |                      |        |
| <u>A</u>  | calendar year 20 23 or  |              |                                   |   |                      |        |
|   | tax year beginning  | , 20         | , and ending                      |   | ,20                  |        |
| 2 If th   | e tax year entered in line 1 is for less than 12 months, ch   | neck reasc   | on: Initial return                | Final retur                                       | n                    |        |
|   | Change in accounting period   |              |                                   |   |                      |        |
| 3a lfth   | is application is for Forms 990-PF, 990-T, 4720, or 6069,   | , enter the  | tentative tax, less               |   |                      |        |
|   | any nonrefundable credits. See instructions. <b>3a</b>  |              |                                   |   |                      | 0.     |
|   | is application is for Forms 990-PF, 990-T, 4720, or 6069  | . enter anv  | refundable credits and            |   |                      |        |
|   | mated tax payments made. Include any prior year overpa  |              |                                   | 3b  | \$                   | 0.     |
|   | ance due. Subtract line 3b from line 3a. Include your pa  |              |                                   |   |                      |        |
|   | ng EFTPS (Electronic Federal Tax Payment System). See   | •            |                                   | 3c  | \$                   | 0.     |

For Privacy Act and Paperwork Reduction Act Notice, see instructions.

|      | nnn  |  |
|------|------|--|
| Form | MMII |  |
|      |      |  |

#### EXTENDED TO NOVEMBER 15, 2024 Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public. Go to www.irs.gov/Form990 for instructions and the latest information. OMB No. 1545-0047

| Dep<br>Inter            | artment<br>rnal Rev  | of the Treasury<br>enue Service | Go to www.irs.gov/Form990 for instructions and t   | -         | •                             | Open to Public<br>Inspection |
|-------------------------|----------------------|---------------------------------|--|-----------|-------------------------------|------------------------------|
| Α                       | For th               | ne 2023 calend                  | ar year, or tax year beginning and   | ending    |                               |                              |
|                         | Check i<br>applical  | h la i                          | forganization WILL OF CENTRAL AND COASTAL  |           | D Employer identific          | ation number                 |
|                         | Addr                 | ige VIRG                        | INIA, INC.   |           |                               |                              |
|                         | Nam<br>Char          | nge Doing b                     | usiness as   |           | 54-045539                     | 95                           |
|                         | Initia<br>retur      | n Number                        | and street (or P.O. box if mail is not delivered to street address)  | Room/suit | te E Telephone number         |                              |
|                         | Final<br>Final       | n/ 0301                         | MIDLOTHIAN TURNPIKE  |           | (804) 745                     |                              |
|                         | term                 | City or t                       | own, state or province, country, and ZIP or foreign postal code  |           | <b>G</b> Gross receipts \$    | 66,588,916.                  |
|                         | retur                |                                 | MOND, VA 23225   |           | H(a) Is this a group ret      |                              |
|                         | Appl<br>tion<br>pend | F Name a                        | nd address of principal officer: MARK A. BARTH   |           | for subordinates?             |                              |
|                         |                      | SAME                            | AS C ABOVE   |           | H(b) Are all subordinates inc | No Yes                       |
|                         |                      | xempt status:                   |  | or 52     | If "No," attach a I           | ist. See instructions        |
|                         | Webs                 |                                 | GOODWILLVIRGINIA.ORG   |           | H(c) Group exemption          |                              |
|                         |                      |                                 | X Corporation Trust Association Other  | L Yea     | ar of formation: 1945 M       | State of legal domicile: VA  |
| P                       | art I                | Summary                         |  |           |                               |                              |
| đ                       | 1                    |                                 | be the organization's mission or most significant activities: $\frac{\text{TO}}{\text{PI}}$                        |           |                               | EVELOPMENT                   |
| Activities & Governance |                      |                                 | S FOR INDIVIDUALS FACING CHALLENGE   |           |                               |                              |
| ern                     | 2                    | Check this bo                   |  |           |                               |                              |
| ò                       | 3                    |                                 |  |           |                               | <u>    20</u><br>20          |
| ~                       |                      |                                 | lependent voting members of the governing body (Part VI, line 1b)  |           |                               | 1801                         |
| ies.                    | 5                    |                                 | of individuals employed in calendar year 2023 (Part V, line 2a)  |           |                               | 0                            |
| tivit                   | 6                    |                                 | of volunteers (estimate if necessary)  |           |                               | 0.                           |
| AC                      |                      |                                 | d business revenue from Part VIII, column (C), line 12<br>business taxable income from Form 990-T, Part I, line 11 |           |                               | 0.                           |
|                         |                      | Net unrelated                   |  |           | Prior Year                    | Current Year                 |
|                         | 8                    | Contributions                   | and grants (Part VIII, line 1h)  |           | 26,673,147.                   | 27,811,717.                  |
| enc                     | 9                    |                                 | ce revenue (Part VIII, line 2g)  |           | 39,188,543.                   | 37,718,451.                  |
| Revenue                 | 10                   | •                               | come (Part VIII, column (A), lines 3, 4, and 7d)   |           | 36,345.                       | 221,062.                     |
| ă                       | 11                   |                                 | e (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)   |           | 706,379.                      | 750,453.                     |
|                         | 12                   |                                 | - add lines 8 through 11 (must equal Part VIII, column (A), line 12)   |           | 66,604,414.                   | 66,501,683.                  |
|                         | 13                   |                                 | nilar amounts paid (Part IX, column (A), lines 1-3)  |           | 23,991.                       | 4,502.                       |
|                         | 14                   |                                 | to or for members (Part IX, column (A), line 4)  |           | 0.                            | 0.                           |
| U.                      | 15                   | Salaries, othe                  | r compensation, employee benefits (Part IX, column (A), lines 5-10)  |           | 39,438,809.                   | 41,810,585.                  |
| esu                     | 16a                  | Professional f                  | undraising fees (Part IX, column (A), line 11e)  |           | 0.                            | 0.                           |
| Exnenses                | Š t                  |                                 | ing expenses (Part IX, column (D), line 25)  | 0.        |                               |                              |
| ú                       | <sup>1</sup>   17    | Other expense                   | es (Part IX, column (A), lines 11a-11d, 11f-24e)   |           | 18,898,757.                   | 21,438,456.                  |
|                         | 18                   | Total expense                   | s. Add lines 13-17 (must equal Part IX, column (A), line 25)   |           | 58,361,557.                   | 63,253,543.                  |
|                         | 19                   | Revenue less                    | expenses. Subtract line 18 from line 12  |           | 8,242,857.                    | 3,248,140.                   |
| or                      | Ces                  |                                 |  |           | Beginning of Current Year     | End of Year                  |
| Net Assets or           | 20                   | Total assets (F                 | Part X, line 16)   | L         | 132,658,441.                  | 112,870,819.                 |
| t As                    | ମ୍ <u>ସି</u> 21      |                                 | (Part X, line 26)  |           | 46,263,309.                   | 22,243,706.                  |
|                         |                      |                                 | fund balances. Subtract line 21 from line 20   |           | 86,395,132.                   | 90,627,113.                  |
|                         | art II               |                                 |  |           |                               |                              |
| Und                     | der ner              | nalties of neriury              | I declare that I have examined this return, including accompanying schedules                                       | and state | ments and to the best of my   | knowledge and belief it is   |

true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| Sign       | Signature of officer                               |                                  |       | Date                     |  |  |  |  |
|------------|--|----------------------------------|-------|--------------------------|--|--|--|--|
| Here       | re PAMELA M. BEATTY, CFO                           |                                  |       |                          |  |  |  |  |
|            | Type or print name and title                       |                                  |       |                          |  |  |  |  |
|            | Print/Type preparer's name                         | Preparer's signature             | Date  |                          |  |  |  |  |
| Paid       | VIRGINIA R. BELCHER                                |                                  |       | self-employed P00421964  |  |  |  |  |
| Preparer   | Firm's name <b>KEITER</b> , <b>STEPHENS</b> ,      | HURST, GARY & SHR                | EAVES | Firm's EIN 54-1631262    |  |  |  |  |
| Use Only   | Firm's address 4401 DOMINION BLV                   | D                                |       |                          |  |  |  |  |
|            | GLEN ALLEN, VA 23                                  | 060                              |       | Phone no. (804) 747-0000 |  |  |  |  |
| May the IF | RS discuss this return with the preparer shown abo | ve? See instructions             |       | X Yes No                 |  |  |  |  |
| I HA For   | Paperwork Reduction Act Notice, see the separ      | ate instructions. 332001 12-21-2 | 23    | Form <b>990</b> (2023)   |  |  |  |  |

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

| orm<br>Par | n 990 (2023) VIRGINIA, INC. 54-0<br>rt III Statement of Program Service Accomplishments                                      | )455395            | Page             |
|------------|--|--------------------|------------------|
| r ai       | Check if Schedule O contains a response or note to any line in this Part III   |                    | X                |
| 1          | Briefly describe the organization's mission:   | <u></u>            | 122              |
|            | GOODWILL OF CENTRAL AND COASTAL VIRGINIA'S MISSION IS TO CHAN  | JGE                |                  |
|            | LIVESHELPING PEOPLE HELP THEMSELVES THROUGH THE POWER OF V   |                    |                  |
|            | (SEE SCHEDULE O FOR CONTINUATION)  |                    |                  |
|            |  |                    |                  |
| 2          | Did the organization undertake any significant program services during the year which were not listed on the                 |                    |                  |
|            | prior Form 990 or 990-EZ?  | Yes                | XNo              |
|            | If "Yes," describe these new services on Schedule O.   |                    |                  |
| 3          | Did the organization cease conducting, or make significant changes in how it conducts, any program services?                 | Yes                | XN               |
|            | If "Yes," describe these changes on Schedule O.  |                    |                  |
| 4          | Describe the organization's program service accomplishments for each of its three largest program services, as measured      | d by expenses.     |                  |
|            | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the tot | al expenses, a     | nd               |
|            | revenue, if any, for each program service reported.  |                    |                  |
|            | (Code:) (Expenses \$152,412. including grants of \$) (Revenue \$)  |                    | 200.             |
|            | WORKFORCE DEVELOPMENT SERVICESGOODWILL PROVIDES PROGRAMS TO A  |                    | OB               |
|            | SEEKERS FACING CHALLENGES TO EMPLOYMENT OBTAIN, MAINTAIN AND   |                    |                  |
|            | SUSTAINABLE CAREERS. THE ORGANIZATION ALSO PROVIDES ONGOING  |                    | S                |
|            | TO INDIVIDUALS WITH DISABILITIES. THROUGH ITS CAREER DEVELOR   |                    |                  |
|            | INSTITUTE AND GOODWILL ACADEMY, INDIVIDUALS CAN EARN A PAYCHE  |                    |                  |
|            | RECEIVING PAID, ON-THE-JOB TRAINING. SERVICES AND TRAININGS  |                    |                  |
|            | THROUGH THE CAREER DEVELOPMENT INSTITUTE AND GOODWILL ACADEMY  |                    | E                |
|            | SOFT SKILLS, LIFE SKILLS, CUSTOMER SERVICE TRAINING, AND ONE-  | -ON-ONE            |                  |
|            | CAREER ADVISING AND PLANNING.  |                    |                  |
|            |  |                    |                  |
|            | CAREER DEVELOPMENT INSTITUTE ( GOODWILL ACADEMY)   |                    |                  |
| 4h         | (Code:) (Expenses \$ 47,978,537. including grants of \$ 4,502.) (Revenue \$  | 36,144,            | 205              |
|            | DONATED GOODSTHROUGH OUR DONATED GOODS SOCIAL ENTERPRISE, O  |                    |                  |
|            | COLLECTS, PROCESSES AND RESELLS DONATED ITEMS IN ORDER TO PRO  |                    |                  |
|            | SUSTAIN WORKFORCE DEVELOPMENT SERVICES. GOODWILL'S TERRITORY   |                    |                  |
|            | ENCOMPASSES 44 CITIES AND COUNTIES IN WHICH WE OPERATE 34 RET  |                    |                  |
|            | STORES-ALL OF WHICH ACCEPT DONATED GOODS-AS WELL AS 6 FREE-ST  | ANDING             |                  |
|            | ATTENDED DONATION CENTERS. GOODWILL ALSO OPERATES THREE RETAI  | L OUTLE            | TS               |
|            | THAT SELL GOODS BY THE POUND, AS WELL AS TWO ELECTRONICS RETA  | IL STOR            | ES.              |
|            | GOODWILL RESELLS GOODS THAT DO NOT SELL IN THE RETAIL ENVIRON  | MENT TO            |                  |
|            | BUYERS OF TEXTILES, PLASTICS, METALS AND PAPER, AND PROVIDES   | A                  |                  |
|            | BROKERING SERVICE TO SEVERAL OTHER GOODWILLS TO RESELL UNSOLI  | ) ITEMS,           |                  |
|            | AND ALSO SELLS ITEMS BY LIVE AUCTION. IN 2023, GOODWILL PROCE  | ISSED MO           | RE               |
|            | THAN 54,000,000 POUNDS OF GOODS AND KEPT 22,000,000 POUNDS   |                    |                  |
|            | (Code:) (Expenses \$2, 203, 746. including grants of \$) (Revenue \$)  | 1,559,             |                  |
|            | COMMERCIAL AND GOVERNMENT SERVICESGOODWILL PROVIDES JOB TRA  |                    |                  |
|            | EMPLOYMENT TO PEOPLE WITH DISABILITIES AND OTHER CHALLENGES 7  |                    |                  |
|            | RELATED ENTITY, GOODWILL SERVICES, INC. (GSI), WHICH PROVIDES  |                    | ES               |
|            | UNDER CONTRACTS WITH GOVERNMENT AND COMMERCIAL ENTERPRISES. ]  |                    |                  |
|            | GSI OPERATED 4 FEDERAL "ABILITY ONE" CONTRACTS AT 13 SITES IN  |                    |                  |
|            | MILITARY INSTALLATIONS, FEDERAL COURTHOUSES AND THE INTERNAL   |                    |                  |
|            | SERVICE. SERVICES INCLUDE JANITORIAL, WAREHOUSING, LOGISTICS   | AND SUP            | ьгл              |
|            | FULFILLMENT.   |                    |                  |
|            |  |                    |                  |
|            |  |                    |                  |
|            |  |                    |                  |
|            | Other program services (Describe on Schedule O.)   |                    |                  |
| 4d         | (Expenses \$ including grants of \$ ) (Revenue \$  | )                  |                  |
| 4d         |  | /                  |                  |
|            | Total program service expenses 50,334,695.   |                    |                  |
| 4e         |  | ,<br>Form <b>9</b> | <b>990</b> (202) |

VIRGINIA, INC.

Part IV Checklist of Required Schedules

Form 990 (2023)

|        |   |      | Yes | No         |
|--------|---|------|-----|------------|
| 1      | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?                                     |      |     |            |
|        | If "Yes," complete Schedule A   | 1    | Х   | L          |
| 2      | Is the organization required to complete Schedule B, Schedule of Contributors? See instructions   | 2    |     | x          |
| 3      | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for         |      |     |            |
|        | public office? If "Yes," complete Schedule C, Part I  | 3    |     | X X        |
| 4      | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect        |      |     |            |
|        | during the tax year? If "Yes," complete Schedule C, Part II   | 4    |     | X X        |
| 5      | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or            |      |     | 77         |
|        | similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III   | 5    |     | <u>x</u>   |
| 6      | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to               |      |     | v          |
| _      | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I            | 6    |     | <u>x</u>   |
| 7      | Did the organization receive or hold a conservation easement, including easements to preserve open space,                               | _    |     | v          |
| ~      | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II                                    | 7    |     | X          |
| 8      | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete            |      |     | x          |
| ~      | Schedule D, Part III  | 8    |     |            |
| 9      | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for           |      |     |            |
|        | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?               |      |     | x          |
| 10     | If "Yes," complete Schedule D, Part IV  | 9    |     |            |
| 10     | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments                            | 10   |     | x          |
| 44     | or in quasi-endowments? If "Yes," complete Schedule D, Part V   |      |     |            |
| 11     | as applicable.  |      |     |            |
| ~      | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes." complete Schedule D.             |      |     |            |
| а      |   | 11a  | х   |            |
| h      | Part VI<br>Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total |      |     | <u> </u>   |
| , N    | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII   | 11b  | х   |            |
| c      | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total             |      |     | <u> </u>   |
| -      | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  | 11c  |     | x          |
| d      | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in           |      |     |            |
|        | Part X, line 16? If "Yes," complete Schedule D, Part IX   | 11d  |     | x          |
| е      | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X                   | 11e  | Х   |            |
| f      | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses                 |      |     |            |
|        | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X                  | 11f  | Х   |            |
| 12a    | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete                     |      |     |            |
|        | Schedule D, Parts XI and XII  | 12a  |     | X          |
| b      | Was the organization included in consolidated, independent audited financial statements for the tax year?                               |      |     |            |
|        | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional                   | 12b  | Х   |            |
| 13     | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E                                       | 13   |     | X          |
| 14a    | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a  |     | X          |
| b      | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,                 |      |     | _          |
|        | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000              |      |     | 1          |
|        | or more? If "Yes," complete Schedule F, Parts I and IV  | 14b  |     | X          |
| 15     | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any               |      |     |            |
|        | foreign organization? If "Yes," complete Schedule F, Parts II and IV  | 15   |     | X          |
| 16     | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to                |      |     |            |
|        | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV   | 16   |     | <u> </u>   |
| 17     | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,                 |      |     | <u>-</u> - |
|        | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions  | 17   |     | X X        |
| 18     | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines            |      |     |            |
|        | 1c and 8a? If "Yes," complete Schedule G, Part II   | 18   |     | X X        |
| 19     | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"                  |      |     |            |
|        | complete Schedule G, Part III   | 19   |     | X          |
| 20a    | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H   | 20a  |     | X X        |
|        | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?                            | 20b  |     | <u> </u>   |
| 21     | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or                             | _    |     |            |
|        | domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I. Parts I and II                                       | 21   | 000 |            |
| 332003 | 12-21-23  | Form | 390 | (2023)     |

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332003 12-21-23

2023.05000 GOODWILL OF CENTRAL AND C 702545.1

| Form   | 990 (2023) VIRGINIA, INC. 54-0455  | 395     | Р   | age <b>4</b> |
|--------|--|---------|-----|--------------|
| Par    | t IV Checklist of Required Schedules (continued)   |         |     |              |
|        |  |         | Yes | No           |
| 22     | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on  |         |     |              |
|        | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III  | 22      | Х   |              |
| 23     | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current  |         |     |              |
|        | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete   |         |     |              |
|        | Schedule J   | 23      | Х   |              |
| 24a    | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the  |         |     |              |
|        | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete   |         |     |              |
|        | Schedule K. If "No," go to line 25a  | 24a     | Х   |              |
| b      | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  | 24b     |     | X            |
| с      | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease   |         |     |              |
|        | any tax-exempt bonds?  | 24c     |     | X            |
| d      | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  | 24d     |     | X            |
| 25a    | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit   |         |     |              |
|        | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I  | 25a     |     | X            |
| b      | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and   |         |     |              |
|        | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete  |         |     |              |
|        | Schedule L, Part I   | 25b     |     | X            |
| 26     | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current  |         |     |              |
|        | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%  |         |     |              |
|        | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II   | 26      |     | X            |
| 27     | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,  |         |     |              |
|        | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled  |         |     |              |
|        | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III   | 27      |     | X            |
| 28     | Was the organization a party to a business transaction with one of the following parties? (See the Schedule L, Part IV,  |         |     |              |
|        | instructions for applicable filing thresholds, conditions, and exceptions):  |         |     |              |
| а      | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If   |         |     |              |
|        | "Yes," complete Schedule L, Part IV  | 28a     | Х   |              |
| b      | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV  | 28b     |     | X            |
| с      | A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If   |         |     |              |
|        | "Yes," complete Schedule L, Part IV  | 28c     | Х   |              |
| 29     | Did the organization receive more than \$25,000 in noncash contributions? If "Yes," complete Schedule M  | 29      | Х   |              |
| 30     | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation  |         |     |              |
|        | contributions? If "Yes," complete Schedule M   | 30      |     | X            |
| 31     | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I   | 31      |     | X            |
| 32     | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete   |         |     |              |
|        | Schedule N, Part II  | 32      |     | X            |
| 33     | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations   |         |     |              |
|        | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I  | 33      |     | X X          |
| 34     | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and  | 1       |     |              |
|        | Part V, line 1   | 34      | Х   |              |
|        | Did the organization have a controlled entity within the meaning of section 512(b)(13)?  | 35a     |     | X X          |
| b      | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity  |         |     |              |
|        | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  | 35b     |     |              |
| 36     | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?   |         |     |              |
|        | If "Yes," complete Schedule R, Part V, line 2  | 36      |     | <u> </u>     |
| 37     | Did the organization conduct more than 5% of its activities through an entity that is not a related organization   | 1       |     | <u>-</u> -   |
|        | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37      |     | <u> </u>     |
| 38     | Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?   | 1       |     |              |
| De     | Note: All Form 990 filers are required to complete Schedule O           t V         Statements Regarding Other IRS Filings and Tax Compliance                      | 38      | Х   |              |
| Par    | Chaoly if Cohodula O contains a reasonance or note to any line in this Dart V  |         |     |              |
|        | Check if Schedule O contains a response or note to any line in this Part V   | <u></u> | N.  |              |
| 4 -    | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable   |         | Yes | No           |
|        | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable1a59Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable1b0 | -       |     |              |
| b      | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming   | -       |     |              |
| C      |  | 1c      | х   |              |
| 33200  | (gambling) winnings to prize winners?  |         |     | l<br>(2023)  |
| 002002 | 5  | 1 0111  |     | (_020)       |

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2023.05000 GOODWILL OF CENTRAL AND C 702545.1

54-0455395 Page 4

| GOODWILL | OF | CENTRAL | AND | COASTAL |
|----------|----|---------|-----|---------|
|----------|----|---------|-----|---------|

| Form   | 990 (2023) VIRGINIA, INC.   |                                       | 54-0455       | 395  | Р   | age <b>5</b> |
|--------|---|---------------------------------------|---------------|------|-----|--------------|
| Par    | t V Statements Regarding Other IRS Filings and Tax Compliance (continued)   |                                       |               |      |     |              |
|        |   |                                       |               |      | Yes | No           |
| 2a     | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,   |                                       |               |      |     |              |
|        | filed for the calendar year ending with or within the year covered by this return   | 2a                                    | 1801          |      |     |              |
| b      | If at least one is reported on line 2a, did the organization file all required federal employment tax return  | ıs?                                   |               | 2b   | Х   |              |
|        |   |                                       |               | 3a   |     | X            |
| b      | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule   |                                       |               | 3b   |     |              |
|        | At any time during the calendar year, did the organization have an interest in, or a signature or other a   |                                       |               |      |     |              |
|        | financial account in a foreign country (such as a bank account, securities account, or other financial a  | ccount)?                              |               | 4a   |     | x            |
| b      | If "Yes," enter the name of the foreign country   | ,                                     |               |      |     |              |
|        | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Ac   | counts (FBA                           | AB).          |      |     |              |
| 5a     | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?   |                                       |               | 5a   |     | x            |
|        | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transac   |                                       |               | 5b   |     | x            |
|        | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?   |                                       |               | 5c   |     | <u> </u>     |
|        | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the  |                                       |               |      |     | <u> </u>     |
| Ua     |   |                                       |               | 6a   |     | x            |
| h      | any contributions that were not tax deductible as charitable contributions?<br>If "Yes," did the organization include with every solicitation an express statement that such contribution |                                       |               | Ua   |     |              |
| b      |   | ons or gints                          |               | 6h   |     |              |
| -      | were not tax deductible?  |                                       |               | 6b   |     | <u> </u>     |
| 7      | Organizations that may receive deductible contributions under section 170(c).   |                                       |               | -    |     | v            |
| a      | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser   | vices provided                        | to the payor? | 7a   |     | X X          |
|        | If "Yes," did the organization notify the donor of the value of the goods or services provided?   |                                       |               | 7b   |     | ├──          |
| С      | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was  | •                                     |               | _    |     |              |
|        | to file Form 8282?  | 1 1                                   |               | 7c   |     | X            |
|        | If "Yes," indicate the number of Forms 8282 filed during the year   | 7d                                    |               |      |     |              |
| е      | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co  |                                       |               | 7e   |     | ├──          |
| f      | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra   |                                       |               | 7f   |     | <u> </u>     |
| g      | If the organization received a contribution of qualified intellectual property, did the organization file Fo  | rm 8899 as r                          | equired?      | 7g   |     | L            |
| h      | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organiza  | tion file a For                       | m 1098-C?     | 7h   |     | X            |
| 8      | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained   | by the                                |               |      |     |              |
|        | sponsoring organization have excess business holdings at any time during the year?  |                                       |               | 8    |     |              |
| 9      | Sponsoring organizations maintaining donor advised funds.   |                                       |               |      |     |              |
| а      | Did the sponsoring organization make any taxable distributions under section 4966?  |                                       |               | 9a   |     | <u> </u>     |
| b      | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?   |                                       |               | 9b   |     |              |
| 10     | Section 501(c)(7) organizations. Enter:   |                                       |               |      |     |              |
| а      | Initiation fees and capital contributions included on Part VIII, line 12  | 10a                                   |               |      |     |              |
| b      | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities   | 10b                                   |               |      |     |              |
| 11     | Section 501(c)(12) organizations. Enter:  |                                       |               |      |     |              |
| а      | Gross income from members or shareholders   | 11a                                   |               |      |     |              |
| b      | Gross income from other sources. (Do not net amounts due or paid to other sources against   |                                       |               |      |     |              |
|        | amounts due or received from them.)   | 11b                                   |               |      |     |              |
| 12a    | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form  | 1041?                                 |               | 12a  |     |              |
|        | If "Yes," enter the amount of tax-exempt interest received or accrued during the year   | 12b                                   |               |      |     |              |
| 13     | Section 501(c)(29) qualified nonprofit health insurance issuers.  |                                       |               |      |     |              |
| а      | Is the organization licensed to issue qualified health plans in more than one state?  |                                       |               | 13a  |     |              |
|        | Note: See the instructions for additional information the organization must report on Schedule O.   |                                       |               |      |     |              |
| b      | Enter the amount of reserves the organization is required to maintain by the states in which the  |                                       |               |      |     |              |
|        | organization is licensed to issue qualified health plans  | 13b                                   |               |      |     |              |
| с      | Enter the amount of reserves on hand  | 13c                                   |               |      |     |              |
|        |   | · · · · · · · · · · · · · · · · · · · |               | 14a  |     | X            |
|        | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedul  |                                       |               | 14b  |     |              |
| 15     | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner   |                                       |               |      |     |              |
|        | excess parachute payment(s) during the year?  |                                       |               | 15   |     | x            |
|        | If "Yes," see the instructions and file Form 4720, Schedule N.  |                                       |               |      |     |              |
| 16     | Is the organization an educational institution subject to the section 4968 excise tax on net investment   | income?                               |               | 16   |     | x            |
|        | If "Yes," complete Form 4720, Schedule O.   |                                       |               | 10   |     |              |
| 17     | Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any ac   | tivities                              |               |      |     |              |
|        | that would result in the imposition of an excise tax under section 4951, 4952 or 4953?  |                                       |               | 17   |     | 1            |
|        | If "Yes," complete Form 6069.   |                                       |               |      |     |              |
| 332005 | 12-21-23  |                                       |               | Form | 990 | (2023)       |
| 002000 |   |                                       |               |      |     | (            |

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VIRGINIA, INC.

Form 990 (2023)

54-0455395 Page 6

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

|                       | Check if Schedule O contains a response or note to any line in this Part VI   |         |                       |            |         | X       |
|-----------------------|---|---------|-----------------------|------------|---------|---------|
| Sec                   | tion A. Governing Body and Management   |         |                       |            |         |         |
|                       |   |         |                       |            | Yes     | No      |
| 1a                    | Enter the number of voting members of the governing body at the end of the tax year                                   | 1a      | 20                    |            |         |         |
|                       | If there are material differences in voting rights among members of the governing body, or if the governing           |         |                       |            |         |         |
|                       | body delegated broad authority to an executive committee or similar committee, explain on Schedule 0.                 |         |                       |            |         |         |
| b                     | Enter the number of voting members included on line 1a, above, who are independent                                    | 1b      | 20                    |            |         |         |
| 2                     | Did any officer, director, trustee, or key employee have a family relationship or a business relationship             | with    | any other             |            |         |         |
|                       | officer, director, trustee, or key employee?  |         |                       | 2          | Х       |         |
| 3                     | Did the organization delegate control over management duties customarily performed by or under the                    | direc   | t supervision         |            |         |         |
|                       | of officers, directors, trustees, or key employees to a management company or other person?                           |         |                       | 3          |         | x       |
| 4                     | Did the organization make any significant changes to its governing documents since the prior Form 9                   |         |                       | 4          |         | X       |
| 5                     | Did the organization become aware during the year of a significant diversion of the organization's ass                |         |                       | 5          |         | X       |
| 6                     | Did the organization have members or stockholders?  |         |                       | 6          |         | X       |
| 7a                    | Did the organization have members, stockholders, or other persons who had the power to elect or ap                    |         |                       |            |         |         |
|                       | more members of the governing body?   |         |                       | 7a         |         | x       |
| b                     | Are any governance decisions of the organization reserved to (or subject to approval by) members, st                  |         |                       |            |         |         |
|                       | persons other than the governing body?  |         |                       | 7b         |         | x       |
| 8                     | Did the organization contemporaneously document the meetings held or written actions undertaken during the yea        |         |                       |            |         |         |
| a The governing body? |   |         |                       |            |         |         |
| b                     | Each committee with authority to act on behalf of the governing body?   |         |                       | 8a<br>8b   | X<br>X  |         |
| 9                     | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be read            |         |                       | 00         |         |         |
| 9                     | organization's mailing address? <i>If "Yes," provide the names and addresses on Schedule O</i>                        |         |                       | 9          |         | x       |
| Sec                   | tion B. Policies (This Section B requests information about policies not required by the Internal Re                  |         | <u></u>               | 9          |         | - 23    |
|                       | TOTIES TOTOES (This Section B requests information about policies not required by the Internal Re                     | venue   | Code.)                |            | Vaa     | No      |
| 40-                   |   |         |                       | 40-        | Yes     | No<br>X |
|                       | Did the organization have local chapters, branches, or affiliates?  |         |                       | <u>10a</u> |         |         |
| D                     | If "Yes," did the organization have written policies and procedures governing the activities of such ch               | •       |                       | 101        |         |         |
|                       |   |         |                       | 10b        | Х       |         |
|                       | Has the organization provided a complete copy of this Form 990 to all members of its governing body                   |         | re filing the form?   | 11a        | ~       |         |
|                       | Describe on Schedule O the process, if any, used by the organization to review this Form 990.                         |         |                       |            | 77      |         |
| 12a                   | Did the organization have a written conflict of interest policy? If "No," go to line 13                               |         |                       | 12a        | X       |         |
| b                     | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise |         |                       | 12b        | Х       |         |
| С                     | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Y                 | 'es," d | lescribe              |            | 37      |         |
|                       | on Schedule O how this was done   |         |                       | 12c        | X       |         |
| 13                    | Did the organization have a written whistleblower policy?   |         |                       | 13         | X       |         |
| 14                    | Did the organization have a written document retention and destruction policy?  |         |                       | 14         | Х       |         |
| 15                    | Did the process for determining compensation of the following persons include a review and approva                    |         | dependent             |            |         |         |
|                       | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                     |         |                       |            |         |         |
| а                     | The organization's CEO, Executive Director, or top management official  |         |                       | 15a        | X       |         |
| b                     | Other officers or key employees of the organization   |         |                       | 15b        | Х       |         |
|                       | If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.                                    |         |                       |            |         |         |
| 16a                   | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangen           | nent w  | rith a                |            |         |         |
|                       | taxable entity during the year?   |         |                       | 16a        |         | X       |
| b                     | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluat             | e its p | articipation          |            |         |         |
|                       | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organ                 | izatior | ı's                   |            |         |         |
|                       | exempt status with respect to such arrangements?  |         |                       | 16b        |         |         |
| Sect                  | tion C. Disclosure  |         |                       |            |         |         |
| 17                    | List the states with which a copy of this Form 990 is required to be filed <b>NONE</b>                                |         |                       |            |         |         |
| 18                    | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and                | nd 990  | -T (section 501(c)(3) | only)      | availat | ole     |
|                       | for public inspection. Indicate how you made these available. Check all that apply.                                   |         |                       |            |         |         |
|                       | X Own website X Another's website X Upon request Other (explain   | on So   | chedule O)            |            |         |         |
| 19                    | Describe on Schedule O whether (and if so, how) the organization made its governing documents, co                     |         | ,                     | l financ   | cial    |         |
|                       | statements available to the public during the tax year.   |         |                       |            |         |         |
| 20                    | State the name, address, and telephone number of the person who possesses the organization's boo                      | ks and  | d records             |            |         |         |
| -                     | THE ORGANIZATION - (804) 745-6300   |         |                       |            |         |         |
|                       | 6301 MIDLOTHIAN TURNPIKE, RICHMOND, VA 23225  |         |                       |            |         |         |
| 332006                | i i   |         |                       | Form       | 990     | (202:   |
| 32006                 | <sup>12-21-23</sup> 7<br>11 550400 500545 000 2002 05000 5000   | <i></i> |                       | Form       | 990     | (20     |

2023.05000 GOODWILL OF CENTRAL AND C 702545.1

| GOODWILL  | OF  | CENTRAL | AND | COASTAL |
|-----------|-----|---------|-----|---------|
| VIRGINIA. | II. | NC.     |     |         |

| Form 990 (2 |               | VIRGINIA,       |          |           |                |         | 54-0        |
|-------------|---------------|-----------------|----------|-----------|----------------|---------|-------------|
| Part VII    | Compensation  | of Officers, Di | rectors, | Trustees, | Key Employees, | Highest | Compensated |
|             | Employees, an | d Independent   | Contra   | ctors     |                |         |             |

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
 List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.
 Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See the instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A)                           | (B)                      |                               |                       | (0            | C)           |                                 |        | (D)                          | (E)             | (F)                         |
|-------------------------------|--------------------------|-------------------------------|-----------------------|---------------|--------------|---------------------------------|--------|------------------------------|-----------------|-----------------------------|
| Name and title                | Average                  | (do                           |                       | Pos<br>heck i |              |                                 | ne     | Reportable                   | Reportable      | Estimated                   |
|                               | hours per                | box                           | , unle                | ss per        | rson i       | s both                          | n an   | compensation                 | compensation    | amount of                   |
|                               | week                     |                               | cer ar                | nd a di       | Irecto       | r/trus                          | tee)   | from                         | from related    | other                       |
|                               | (list any                | recto                         |                       |               |              |                                 |        | the                          | organizations   | compensation                |
|                               | hours for                | or di                         | ee                    |               |              | ated                            |        | organization                 | (W-2/1099-MISC/ | from the                    |
|                               | related<br>organizations | ustee                         | trust                 |               | ee           | nens                            |        | (W-2/1099-MISC/<br>1099-NEC) | 1099-NEC)       | organization<br>and related |
|                               | below                    | lual tr                       | tional                |               | nploy        | st con<br>yee                   | L      | 1039-1120)                   |                 | organizations               |
|                               | line)                    | ndividual trustee or director | Institutional trustee | Officer       | Key employee | Highest compensated<br>employee | Former |                              |                 | organizations               |
| (1) MARK BARTH                | 40.00                    | _                             | -                     |               |              |                                 | -      |                              |                 |                             |
| PRESIDENT & CEO               |                          | 1                             |                       | х             |              |                                 |        | 411,189.                     | Ο.              | 0.                          |
| (2) DESMOND CARTER            | 40.00                    |                               |                       |               |              |                                 |        |                              |                 |                             |
| COO                           |                          | 1                             |                       |               | х            |                                 |        | 267,017.                     | Ο.              | 0.                          |
| (3) JOHN LEOPOLD              | 40.00                    |                               |                       |               |              |                                 |        |                              |                 |                             |
| VP ENTERPRISE SUPPORT         |                          | 1                             |                       |               |              | X                               |        | 219,372.                     | Ο.              | 0.                          |
| (4) LAURA FAISON              | 40.00                    |                               |                       |               |              |                                 |        |                              |                 |                             |
| CHIEF MARKETING OFFICER       |                          |                               |                       |               |              | X                               |        | 173,902.                     | 0.              | 0.                          |
| (5) STEPHEN HUYCK             | 40.00                    |                               |                       |               |              |                                 |        |                              |                 |                             |
| VP SERVICES                   |                          |                               |                       |               |              | X                               |        | 173,119.                     | 0.              | 0.                          |
| (6) ALETA SHELTON             | 40.00                    |                               |                       |               |              |                                 |        |                              |                 |                             |
| VP COMMUNITY ENGAGEMENT       |                          |                               |                       |               |              | X                               |        | 165,809.                     | 0.              | 0.                          |
| (7) EVERETT SHUPE             | 40.00                    |                               |                       |               |              |                                 |        |                              |                 |                             |
| VP LEADERSHIP & WORKFOCE DEV  |                          |                               |                       |               |              | X                               |        | 149,321.                     | 0.              | 0.                          |
| (8) BENJAMIN C. ACKERLY, ESQ. | 1.00                     |                               |                       |               |              |                                 |        |                              |                 |                             |
| DIRECTOR                      |                          | Х                             |                       |               |              |                                 |        | 0.                           | 0.              | 0.                          |
| (9) E.V. CLARKE               | 1.00                     |                               |                       |               |              |                                 |        |                              |                 |                             |
| DIRECTOR                      |                          | Х                             |                       |               |              |                                 |        | 0.                           | 0.              | 0.                          |
| (10) BILLY FOSTER             | 1.00                     |                               |                       |               |              |                                 |        |                              |                 |                             |
| DIRECTOR                      |                          | Х                             |                       |               |              |                                 |        | 0.                           | 0.              | 0.                          |
| (11) JESSE GOODRICH           | 1.00                     |                               |                       |               |              |                                 |        |                              |                 |                             |
| DIRECTOR                      |                          | Х                             |                       |               |              |                                 |        | 0.                           | 0.              | 0.                          |
| (12) DREXEL HARRIS            | 1.00                     |                               |                       |               |              |                                 |        |                              |                 |                             |
| DIRECTOR                      |                          | Х                             |                       |               |              |                                 |        | 0.                           | 0.              | 0.                          |
| (13) JOHN C. IVINS, JR        | 1.00                     |                               |                       |               |              |                                 |        |                              |                 |                             |
| DIRECTOR                      |                          | Х                             |                       |               |              |                                 |        | 0.                           | 0.              | 0.                          |
| (14) DAVID MODENA             | 1.00                     |                               |                       |               |              |                                 |        |                              |                 |                             |
| DIRECTOR                      |                          | Х                             |                       |               |              |                                 |        | 0.                           | 0.              | 0.                          |
| (15) DAVID NELMS              | 1.00                     |                               |                       |               |              |                                 |        |                              |                 |                             |
| DIRECTOR                      |                          | Х                             |                       |               |              |                                 |        | 0.                           | 0.              | 0.                          |
| (16) CHRISTOPHER E. ROUZIE    | 1.00                     |                               |                       |               |              |                                 |        |                              |                 |                             |
| DIRECTOR                      |                          | х                             |                       |               |              |                                 |        | 0.                           | 0.              | 0.                          |
| (17) BRADFORD B. SAUER        | 1.00                     |                               |                       |               |              |                                 |        |                              |                 |                             |
| DIRECTOR                      |                          | Х                             |                       |               |              |                                 |        | 0.                           | 0.              | 0.                          |
| 332007 12-21-23               |                          |                               |                       |               |              |                                 |        |                              |                 | Form <b>990</b> (2023)      |

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332007 12-21-23

Form **990** (2023)

| GOODWILL | OF | CENTRAL | AND | COASTAL |
|----------|----|---------|-----|---------|
| POODWITT | Or | CENTRAL | AND | COASIAD |

VIRGINIA, INC

| Form 990 (2023) VIRGINIA  | , INC.          |                               |                      |           |              |                                 |        |   | 54-04             | 553        | 95          | Page <b>8</b> |
|---|-----------------|-------------------------------|----------------------|-----------|--------------|---------------------------------|--------|---|-------------------|------------|-------------|---------------|
| Part VII Section A. Officers, Directors, True   | stees, Key Em   | ploy                          | ees,                 | and       | d Hig        | ghes                            | st C   | compensated Employee                    | s (continued)     |            |             |               |
| (A)   | (B)             |                               |                      |           | C)           | -                               |        | (D)                                     | (E)               |            | (F          | ;)            |
| Name and title  | Average         |                               |                      | Pos       | itior        |                                 |        | Reportable                              | Reportable        |            | Estim       |               |
|   | hours per       |                               | not cl               |           |              |                                 |        | compensation                            | compensation      |            | amou        |               |
|   | week            |                               | cer an               |           |              |                                 |        | from                                    | from related      |            | oth         |               |
|   | (list any       | ctor                          |                      |           |              |                                 |        | the                                     | organizations     |            | comper      | nsation       |
|   | hours for       | r dire                        |                      |           |              | B                               |        | organization                            | (W-2/1099-MISC    | /          | from        | the           |
|   | related         | tee or                        | Istee                |           |              | ensat                           |        | (W-2/1099-MISC/                         | 1099-NEC)         |            | organi      | zation        |
|   | organizations   | trus                          | nal tri              |           | oyee         | um mo                           |        | 1099-NEC)                               |                   |            | and re      | elated        |
|   | below           | ndividual trustee or director | nstitutional trustee | Cer       | Key employee | Highest compensated<br>employee | ner    |   |                   |            | organiz     | ations        |
|   | line)           | Indi                          | Insti                | Officer   | Key          | High                            | Former |   |                   |            |             |               |
| (18) W. SCOTT SIMS  | 1.00            |                               |                      |           |              |                                 |        |   |                   |            |             |               |
| DIRECTOR  |                 | Х                             |                      |           |              |                                 |        | 0.                                      | (                 | ).         |             | 0.            |
| (19) MARK SCHULER   | 1.00            |                               |                      |           |              |                                 |        |   |                   |            |             |               |
| DIRECTOR  |                 | Х                             |                      |           |              |                                 |        | 0.                                      | (                 | ).         |             | Ο.            |
| (20) JAMES W. THEOBALD, ESQ.  | 1.00            |                               |                      |           |              |                                 |        |   |                   |            |             |               |
| DIRECTOR  |                 | х                             |                      |           |              |                                 |        | 0.                                      | (                 | <b>)</b> . |             | 0.            |
| (21) WESLEY H. WATKINS  | 1.00            |                               |                      |           |              |                                 |        |   |                   | <u> </u>   |             |               |
| DIRECTOR  |                 | x                             |                      |           |              |                                 |        | 0.                                      | (                 | <b>b</b> . |             | 0.            |
| (22) NHU YEARGIN  | 1.00            |                               |                      |           |              | -                               |        |   |                   | ·          |             | 0.            |
| DIRECTOR  | 1.00            | x                             |                      |           |              |                                 |        | 0.                                      |                   | <b>b.</b>  |             | 0             |
|   | 1 00            | <b>A</b>                      | $\left  \right $     |           |              |                                 |        | 0.                                      |                   | ·          |             | 0.            |
| (23) MARIA P. RASMUSSEN, ESQUIRE  | 1.00            |                               |                      |           |              |                                 |        |   |                   |            |             | •             |
| IMMED PAST CHAIR  | 1               | Х                             |                      | Х         |              |                                 |        | 0.                                      | (                 | ).         |             | 0.            |
| (24) RICHARD COUGHLAN   | 1.00            |                               |                      |           |              |                                 |        |   |                   |            |             | -             |
| CHAIR   |                 | Х                             |                      | Х         |              |                                 |        | 0.                                      | (                 | ).         |             | 0.            |
| (25) THOMAS C. KLEINE, ESQ.   | 1.00            |                               |                      |           |              |                                 |        |   |                   |            |             |               |
| VICE CHAIR  |                 | Х                             |                      | Х         |              |                                 |        | 0.                                      | (                 | ).         |             | 0.            |
| (26) LESLIE TAYLOR  | 1.00            |                               |                      |           |              |                                 |        |   |                   |            |             |               |
| SECRETARY   |                 | Х                             |                      | Х         |              |                                 |        | 0.                                      | (                 | ).         |             | Ο.            |
| 1b Subtotal   |                 |                               |                      |           |              |                                 |        | 1,559,729.                              | (                 | ).         |             | 0.            |
| c Total from continuation sheets to Part V  |                 |                               |                      |           |              |                                 |        | 0.                                      | (                 | ).         |             | 0.            |
| d Total (add lines 1b and 1c)   |                 |                               |                      |           |              |                                 |        | 1,559,729.                              | (                 | ).         |             | 0.            |
| 2 Total number of individuals (including but  |                 |                               |                      |           |              |                                 | no re  |   | 000 of reportable |            |             |               |
| compensation from the organization  |                 | 1000                          | noco                 | u un      |              | ,                               |        |   |                   |            |             | 23            |
| compensation nom the organization   |                 |                               |                      |           |              |                                 |        |   |                   |            | Ye          |               |
| 3 Did the organization list any former office   | director truct  |                               |                      | mol       |              | 0 0r                            | bic    | abost componented omp                   | lovoo on          |            |             |               |
|   |                 |                               |                      |           |              |                                 |        |   |                   |            | 3           | x             |
| <ul><li>line 1a? If "Yes," complete Schedule J for</li><li>For any individual listed on line 1a, is the s</li></ul> | sucn individual |                               |                      |           |              |                                 |        |   |                   | ··         | 3           |               |
| -   | -               |                               | -                    |           |              |                                 |        |   | -                 |            | 4 X         | r             |
| and related organizations greater than \$15   | ,               |                               | '                    |           |              |                                 |        |   |                   | ·  -       | 4 X         |               |
| 5 Did any person listed on line 1a receive or   |                 |                               |                      |           |              |                                 |        |   |                   |            | _           | v             |
| rendered to the organization? If "Yes." col   | mplete Schedule | e J fo                        | or su                | ich į     | oers         | on .                            |        |   | <u></u>           |            | 5           | X             |
| Section B. Independent Contractors  |                 |                               |                      |           |              |                                 |        |   |                   |            |             |               |
| <b>1</b> Complete this table for your five highest co   | -               | -                             |                      |           |              |                                 |        |   |                   | nsatio     | on from     |               |
| the organization. Report compensation for   | the calendar ye | ear e                         | endin                | ig w      | rith c       | or wi                           | thir   | n the organization's tax y              | ear.              |            |             |               |
| (A)   |                 |                               |                      |           |              |                                 |        | (B)                                     |                   | ~          | (C)         |               |
| Name and busines  |                 |                               |                      |           |              |                                 |        | Description of s                        | ervices           | Cor        | mpensa      | tion          |
| BRANDON TALLENT, SUPERIO  |                 |                               |                      |           |              |                                 |        |   |                   |            |             |               |
| 9519 RIDDLE RD, CHESTERF  | IELD, VA        | <u>2</u>                      | <u>38</u> :          | <u>32</u> |              |                                 |        | BUILDING MAI                            | NTENANCE          |            | <u>192,</u> | <u>371.</u>   |
|   |                 |                               |                      |           |              |                                 |        |   |                   |            |             |               |
|   |                 |                               |                      |           |              |                                 |        |   |                   |            |             |               |
|   |                 |                               |                      |           |              |                                 |        |   |                   |            |             |               |
|   |                 |                               |                      |           |              |                                 |        |   |                   |            |             |               |
|   |                 |                               |                      |           |              |                                 |        |   |                   |            |             |               |
|   |                 |                               |                      |           |              |                                 |        |   |                   |            |             |               |
|   |                 |                               |                      |           |              |                                 |        |   |                   |            |             |               |
|   |                 |                               |                      |           |              |                                 |        |   |                   |            |             |               |
| 2 Total number of independent contractors   | including but a | ot lim                        | nitoo                | l to i    | thee         |                                 | tod    | l above) who received                   | ore than          |            |             |               |
| •   | u u             | JE III                        | meo                  | 10        | 105          | או סכ<br>                       | neu    |   |                   |            |             |               |
| \$100,000 of compensation from the organ<br>SEE PART VII, SECTIO  |                 | יד אדי                        | יעדד                 | ͲΤ        |              | -<br>                           | иг     | ידיים                                   |                   |            | 00          | 0 (2023)      |
| DEE TARI VII, SECIIO  | N A CONT        | TT1                           | JA                   | тт        | 014          | 5                               | чг     | U L L L L L L L L L L L L L L L L L L L |                   | F          | 0000 33     | • (2023)      |

332008 12-21-23

| GOODWILL | OF   | CENTRAL | AND | COASTAL |
|----------|------|---------|-----|---------|
| VIRGINIA | , IÌ | 1C.     |     |         |

| 54- | -04 | 55 | 39 | 5 |
|-----|-----|----|----|---|
|-----|-----|----|----|---|

| Form 990 VIRGINIA,                           |  |                                |                       |         |              |                                |        |  | 54-045   | 5395   |
|--|--|--------------------------------|-----------------------|---------|--------------|--------------------------------|--------|--|--|--|
| Part VII Section A. Officers, Directors, Tru |  | nplo                           | yee                   |         |              | lighe                          | est (  |  | , , ,  | <i>(</i> <b>–</b> )  |
| (A)<br>Name and title                        | <b>(B)</b><br>Average<br>hours<br>per  |                                |                       |         |              |                                | ly)    | <b>(D)</b><br>Reportable<br>compensation<br>from | <b>(E)</b><br>Reportable<br>compensation<br>from related | <b>(F)</b><br>Estimated<br>amount of<br>other                            |
|  | week<br>(list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest com pensated em ployee | Former | the<br>organization<br>(W-2/1099-MISC)           | organizations<br>(W-2/1099-MISC)                         | compensation<br>from the<br>organization<br>and related<br>organizations |
| (27) KATIE STRADER<br>ASSIT TREASURER        | 1.00   | x                              |                       | х       |              |                                |        | 0.   | 0.   | 0.   |
| (28) J. CHARLES LINK                         | 1.00   |                                |                       |         |              |                                |        |  |  |  |
| TREASURER                                    |  |                                |                       | X       |              |                                |        | 0.   | 0.   | 0.   |
|  |  |                                |                       |         |              |                                |        |  |  |  |
|  |  |                                |                       |         |              |                                |        |  |  |  |
|  |  |                                |                       |         |              |                                |        |  |  |  |
|  |  |                                |                       |         |              |                                |        |  |  |  |
|  |  |                                |                       |         |              |                                |        |  |  |  |
|  |  |                                |                       |         |              |                                |        |  |  |  |
|  |  |                                |                       |         |              |                                |        |  |  |  |
|  |  |                                |                       |         |              |                                |        |  |  |  |
|  |  |                                |                       |         |              |                                |        |  |  |  |
|  |  |                                |                       |         |              |                                |        |  |  |  |
|  |  |                                |                       |         |              |                                |        |  |  |  |
|  |  |                                |                       |         |              |                                |        |  |  |  |
| Total to Part VII, Section A, line 1c        |  |                                |                       |         |              |                                |        |  |  |  |

332201 04-01-23

|  |      |      |   |         | IA, INC         | •                   |                              |                                       | 54-0455 | 395 Page <b>9</b>   |
|--|------|------|---|---------|-----------------|---------------------|------------------------------|---------------------------------------|---------|---|
| Pa   | rt \ | /111 | Statement of Rev  | /enu    | е               |                     |                              |                                       |         |   |
|  |      |      | Check if Schedule O c                                       | ontain  | ns a response   | or note to any line |                              | (B)                                   | (C)     |   |
|  |      |      |   |         |                 |                     | ( <b>A)</b><br>Total revenue | Related or exempt<br>function revenue |         | (D)<br>Revenue excluded<br>from tax under<br>sections 512 - 514 |
| ស្ត  | 1    | а    | Federated campaigns   |         | 1a              | 6,603.              |                              |                                       |         |   |
| Contributions, Gifts, Grants and Other Similar Amounts |      |      | Membership dues   |         |                 |                     |                              |                                       |         |   |
| ang<br>Amg   |      | с    | Fundraising events  |         | 1c              |                     |                              |                                       |         |   |
| Sifts<br>ar /  |      | d    | Related organizations                                       |         | 1d              |                     |                              |                                       |         |   |
| imil   |      | е    | Government grants (contri                                   | bution  | ns) <b>1e</b>   | 717,759.            |                              |                                       |         |   |
| itior<br>er S  |      | f    | All other contributions, gifts, g                           |         |                 |                     |                              |                                       |         |   |
| Dth  |      |      | similar amounts not included                                |         |                 | 27,087,355.         |                              |                                       |         |   |
| ont<br>nd (  |      | -    | Noncash contributions included in li                        |         |                 | 25,782,898.         | 27 811 717                   |                                       |         |   |
| 0 0  |      | n    | Total. Add lines 1a-1f                                      |         |                 | Business Code       | 27,811,717.                  |                                       |         |   |
|  | 2    | а    | STORES  |         |                 | 459510              | 36,144,205.                  | 36144205.                             |         |   |
| vice   | 2    | b    | CONTRACTS   |         |                 | 561499              | 1,574,246.                   |                                       |         |   |
| Ser  |      | c    |   |         |                 |                     |                              |                                       |         |   |
| am<br>eve  |      | d    |   |         |                 |                     |                              |                                       |         |   |
| Program Service<br>Revenue                             |      | е    |   |         |                 |                     |                              |                                       |         |   |
| Pr   |      | f    | All other program service r                                 | revenu  | ie              |                     |                              |                                       |         |   |
|  |      | g    | Total. Add lines 2a-2f                                      |         |                 |                     | 37,718,451.                  |                                       |         |   |
|  | 3    |      | Investment income (includ                                   | ing div | vidends, intere | est, and            | 200 005                      |                                       |         | 200.005   |
|  |      |      |   |         |                 |                     | 308,295.                     |                                       |         | 308,295.  |
|  | 4    |      | Income from investment or                                   |         |                 | 1                   |                              |                                       |         |   |
|  | 5    |      | Royalties   | <u></u> | (i) Real        | (ii) Personal       |                              |                                       |         |   |
|  | 6    | а    | Gross rents   | 6a      | 386,269.        |                     |                              |                                       |         |   |
|  | Ū    |      | Less: rental expenses                                       | 6b      | ,<br>0.         |                     |                              |                                       |         |   |
|  |      |      | Rental income or (loss)                                     | 6c      | 386,269.        |                     |                              |                                       |         |   |
|  |      | d    | Net rental income or (loss)                                 |         |                 |                     | 386,269.                     |                                       |         | 386,269.  |
|  | 7    | а    | Gross amount from sales of                                  |         | (i) Securities  | (ii) Other          |                              |                                       |         |   |
|  |      |      | assets other than inventory                                 | 7a      |                 |                     |                              |                                       |         |   |
|  |      | b    | Less: cost or other basis                                   |         |                 |                     |                              |                                       |         |   |
| evenue   |      |      |   | 7b      |                 | 87,233.             |                              |                                       |         |   |
| eve  |      |      | Gain or (loss)  | 7c      |                 | -87,233.            | -87,233.                     |                                       |         | -87,233.  |
| er Re  | 0    |      | Net gain or (loss)<br>Gross income from fundraisin          |         |                 |                     | 07,233.                      |                                       |         | 07,233.   |
| Other  | 0    | u    | including \$  |         |                 |                     |                              |                                       |         |   |
| Ŭ  |      |      | contributions reported on                                   |         |                 |                     |                              |                                       |         |   |
|  |      |      | Part IV, line 18  |         |                 |                     |                              |                                       |         |   |
|  |      | b    | Less: direct expenses                                       |         |                 |                     |                              |                                       |         |   |
|  |      |      | Net income or (loss) from f                                 |         | -               |                     |                              |                                       |         |   |
|  | 9    | а    | Gross income from gaming                                    |         |                 |                     |                              |                                       |         |   |
|  |      |      | Part IV, line 19  |         |                 |                     |                              |                                       |         |   |
|  |      |      | Less: direct expenses                                       |         |                 |                     |                              |                                       |         |   |
|  | 10   |      | Net income or (loss) from g<br>Gross sales of inventory, le |         |                 |                     |                              |                                       |         |   |
|  | 10   | a    | and allowances  |         |                 |                     |                              |                                       |         |   |
|  |      | b    | Less: cost of goods sold                                    |         |                 |                     |                              |                                       |         |   |
|  |      |      | Net income or (loss) from s                                 |         | ·····           | -                   |                              |                                       |         |   |
| "  |      |      |   |         |                 | Business Code       |                              |                                       |         |   |
| Miscellaneous<br>Revenue                               | 11   |      | MISCELLANEOUS   |         |                 | 561000              | 194,816.                     | · · · · ·                             |         |   |
| ane  |      | b    | NATL BUYING PROGRAM   |         |                 | 561000              | 169,368.                     | 169,368.                              |         |   |
| Seve   |      | с    |   |         |                 |                     |                              |                                       |         |   |
| Mis  |      |      | All other revenue   |         |                 |                     | 264 104                      |                                       |         |   |
|  |      |      | Total. Add lines 11a-11d                                    |         |                 |                     | 364,184.                     |                                       | 0.      | 607,331.  |
| 33200  | 9 12 |      | Total revenue. See instructio                               | 115     |                 |                     | 00,301,003.                  | 50002035.                             | J. 0.   | Form <b>990</b> (2023)  |
| 00200  | - 12 | - 17 |   |         |                 |                     |                              |                                       |         | (LULU)  |

11

| Form     | 990 (2023) VIRGINIA, I<br>T IX Statement of Functional Expens  | NC.            |   | 54-04                           | 455395 Page <b>10</b> |
|----------|--|----------------|---|---------------------------------|-----------------------|
|          |  |                | or organizations must as                  | moloto ocluma (A)               |                       |
| Secu     | on 501(c)(3) and 501(c)(4) organizations must com  |                |   |                                 |                       |
|          | Check if Schedule O contains a respor  | (A)            | (B)                                       | (C)                             | (D)                   |
|          | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.   | Total expenses | <b>(B)</b><br>Program service<br>expenses | Management and general expenses | Fundraising           |
|          | , ,  |                | expenses                                  | general expenses                | expenses              |
| 1        | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21   |                |   |                                 |                       |
| 2        | Grants and other assistance to domestic  |                |   |                                 |                       |
| 2        | individuals. See Part IV, line 22  | 4,502.         | 4,502.                                    |                                 |                       |
| 3        | Grants and other assistance to foreign   | 4,5020         | 4,502.                                    |                                 |                       |
| 5        | organizations, foreign governments, and foreign  |                |   |                                 |                       |
|          | individuals. See Part IV, lines 15 and 16  |                |   |                                 |                       |
| 4        | Benefits paid to or for members  |                |   |                                 |                       |
| 5        | Compensation of current officers, directors,   |                |   |                                 |                       |
| Ŭ        | trustees, and key employees  | 1,244,599.     | 1,244,599.                                |                                 |                       |
| 6        | Compensation not included above to disqualified  |                |   |                                 |                       |
| Ū        | persons (as defined under section 4958(f)(1)) and  |                |   |                                 |                       |
|          | persons described in section 4958(c)(3)(B)   |                |   |                                 |                       |
| 7        | Other salaries and wages   | 32,730,510.    | 27,769,824.                               | 4,960,686.                      |                       |
| 8        | Pension plan accruals and contributions (include   |                |   |                                 |                       |
| -        | section 401(k) and 403(b) employer contributions)  | 627,624.       | 384,336.                                  | 243,288.                        |                       |
| 9        | Other employee benefits  | 4,164,518.     | 3,333,826.                                | 830,692.                        |                       |
| 10       | Payroll taxes  | 3,043,334.     | 2,604,676.                                | 438,658.                        |                       |
| 11       | Fees for services (nonemployees):  |                |   | -                               |                       |
| а        | Management   |                |   |                                 |                       |
| b        | Legal  | 228,848.       | 14,898.                                   | 213,950.                        |                       |
| с        | Accounting   |                |   |                                 |                       |
|          | Lobbying   |                |   |                                 |                       |
| е        | Professional fundraising services. See Part IV, line 17  |                |   |                                 |                       |
| f        | Investment management fees   |                |   |                                 |                       |
| g        | Other. (If line 11g amount exceeds 10% of line 25,   |                |   |                                 |                       |
|          | column (A), amount, list line 11g expenses on Sch 0.)  | 903,387.       | 249,461.                                  | 653,926.                        |                       |
| 12       | Advertising and promotion  | 499,958.       | 131,243.                                  | 368,715.                        |                       |
| 13       | Office expenses  |                |   |                                 |                       |
| 14       | Information technology   | 736,786.       | 89,893.                                   | 646,893.                        |                       |
| 15       | Royalties  |                |   |                                 |                       |
| 16       | Occupancy  | 10,211,131.    | 7,994,800.                                | 2,216,331.                      |                       |
| 17       | Travel   | 134,742.       | 80,458.                                   | 54,284.                         |                       |
| 18       | Payments of travel or entertainment expenses   |                |   |                                 |                       |
|          | for any federal, state, or local public officials  |                |   | 21 222                          |                       |
| 19       | Conferences, conventions, and meetings   | 26,844.        | 5,522.                                    | 21,322.                         |                       |
| 20       | Interest   |                |   |                                 |                       |
| 21       | Payments to affiliates   | 2,933,085.     | 1,718,679.                                | 1,214,406.                      |                       |
| 22       | Depreciation, depletion, and amortization  | 526,871.       | 416,364.                                  | 110,507.                        |                       |
| 23<br>24 | Insurance<br>Other expenses. Itemize expenses not covered  | 520,071.       | 410,304.                                  | 110,307.                        |                       |
| 24       | above. (List miscellaneous expenses on line 24e. If<br>line 24e amount exceeds 10% of line 25, column (A),<br>amount, list line 24e expenses on Schedule 0.) |                |   |                                 |                       |
| а        | VEHICLES   | 1,596,552.     | 1,544,826.                                | 51,726.                         |                       |
| b        | SUPPLIES   | 1,581,921.     | 1,424,638.                                | 157,283.                        |                       |
| с        | OTHER EXPENSES   | 1,291,920.     | 788,614.                                  | 503,306.                        |                       |
| d        | COMMUNICATION  | 766,411.       | 533,536.                                  | 232,875.                        |                       |
| е        | All other expenses   |                |   |                                 |                       |
| 25       | Total functional expenses. Add lines 1 through 24e   | 63,253,543.    | 50,334,695.                               | 12,918,848.                     | 0.                    |
| 26       | $\ensuremath{\textbf{Joint costs}}$ . Complete this line only if the organization  |                |   |                                 |                       |
|          | reported in column (B) joint costs from a combined   |                |   |                                 |                       |
|          | educational campaign and fundraising solicitation.   |                |   |                                 |                       |
|          |  |                | 1   | ı I                             |                       |

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332010 12-21-23

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#### 12121111 759400 702545.000

if following SOP 98-2 (ASC 958-720)

Form 990 (2023)

2023.05000 GOODWILL OF CENTRAL AND C 702545.1

|                             |          | 2023) VIRGINIA, INC.   |                    | AL AND COASTAL        |                          | 54-        | 0455395 Page 11                |
|-----------------------------|----------|--|--------------------|-----------------------|--------------------------|------------|--------------------------------|
| Par                         | tΧ       | Balance Sheet  |                    |                       |                          |            |                                |
|                             |          | Check if Schedule O contains a response or note  | e to an            | y line in this Part X |                          |            |                                |
|                             |          |  |                    |                       | (A)<br>Beginning of year |            | <b>(B)</b><br>End of year      |
|                             | 1        | Cash - non-interest-bearing  |                    |                       | 48,302.                  | 1          | 51,831.                        |
|                             | 2        | Savings and temporary cash investments   |                    |                       | 35,511,333.              | 2          | 24,794,221.                    |
|                             | 3        | Pledges and grants receivable, net   |                    |                       |                          | 3          |                                |
|                             | 4        | Accounts receivable, net   |                    |                       | 977,188.                 | 4          | 1,774,917.                     |
|                             | 5        | Loans and other receivables from any current or  |                    |                       |                          |            |                                |
|                             |          | trustee, key employee, creator or founder, subst   | antial c           | contributor, or 35%   |                          |            |                                |
|                             |          | controlled entity or family member of any of thes  | e pers             | ons                   |                          | 5          |                                |
|                             | 6        | Loans and other receivables from other disqualif   | ied per            | rsons (as defined     |                          |            |                                |
|                             |          | under section 4958(f)(1)), and persons described   | tion 4958(c)(3)(B) |                       | 6                        |            |                                |
| Ś                           | 7        | Notes and loans receivable, net  |                    |                       |                          | 7          |                                |
| Assets                      | 8        | Inventories for sale or use  |                    | 2,352,958.            | 8                        | 2,259,866. |                                |
| ş                           | 9        | <b>—</b> · · · · · · · · · · · · · · · · · · ·   |                    | 995,569.              | 9                        | 983,094.   |                                |
|                             | 10a      | Land, buildings, and equipment: cost or other  |                    |                       |                          |            |                                |
|                             |          | basis. Complete Part VI of Schedule D  | 10a                | 102,712,200.          |                          |            |                                |
|                             | b        | Less: accumulated depreciation   | 10b                | 37,496,339.           | 65,687,942.              | 10c        | 65,215,861.                    |
|                             | 11       | Investments - publicly traded securities   |                    |                       |                          | 11         |                                |
|                             | 12       | Investments - other securities. See Part IV, line 1  |                    |                       | 6,085,692.               | 12         | 13,764,233.                    |
|                             | 13       | Investments - program-related. See Part IV, line 1   | 1                  |                       |                          | 13         |                                |
|                             | 14       | Intangible assets  |                    |                       | 350,170.                 | 14         | 293,537.                       |
|                             | 15       | Other assets. See Part IV, line 11   |                    |                       | 20,649,287.              | 15         | 3,733,259.                     |
|                             | 16       | Total assets. Add lines 1 through 15 (must equa  |                    |                       | 132,658,441.             | 16         | 112,870,819.                   |
|                             | 17       | Accounts payable and accrued expenses  |                    |                       | 3,386,817.               | 17         | 2,779,287.                     |
|                             | 18       | Grants payable   |                    |                       |                          | 18         |                                |
|                             | 19       | Deferred revenue   |                    |                       | 37,716.                  | 19         | 33,165.                        |
|                             | 20       | Tax-exempt bond liabilities  |                    |                       |                          | 20         |                                |
|                             | 21       | Escrow or custodial account liability. Complete F  |                    |                       |                          | 21         |                                |
| Liabilities                 | 22       | Loans and other payables to any current or form  |                    |                       |                          |            |                                |
| oilit                       |          | trustee, key employee, creator or founder, substa  |                    |                       |                          | 00         |                                |
| Lial                        | 00       | controlled entity or family member of any of thes<br>Secured mortgages and notes payable to unrela |                    |                       | 25,000,198.              | 22<br>23   | 18,961,931.                    |
|                             | 23       | Unsecured notes and loans payable to unrelated   |                    |                       | 25,000,150.              |            | 10, 501, 551.                  |
|                             | 24<br>25 | Other liabilities (including federal income tax, pay   |                    |                       |                          | 24         |                                |
|                             | 20       | parties, and other liabilities not included on lines   |                    |                       |                          |            |                                |
|                             |          | of Schedule D  |                    | ·                     | 17,838,578.              | 25         | 469.323.                       |
|                             | 26       | Total liabilities. Add lines 17 through 25   |                    |                       | 46,263,309.              | 26         | <u>469,323.</u><br>22,243,706. |
|                             |          | Organizations that follow FASB ASC 958, che  | ck her             | e X                   | - , ,                    |            | , , ,                          |
| es                          |          | and complete lines 27, 28, 32, and 33.   |                    |                       |                          |            |                                |
| anc                         | 27       |  |                    |                       | 86,197,386.              | 27         | 90,563,475.                    |
| Bal                         | 28       |  |                    |                       | 86,197,386.<br>197,746.  | 28         | 63,638.                        |
| pu                          |          | Organizations that do not follow FASB ASC 9  | 58, che            | eck here              |                          |            |                                |
| Ъ                           |          | and complete lines 29 through 33.  |                    |                       |                          |            |                                |
| s of                        | 29       | Capital stock or trust principal, or current funds   |                    |                       |                          | 29         |                                |
| set                         | 30       | Paid-in or capital surplus, or land, building, or eq   | uipmei             | nt fund               |                          | 30         |                                |
| Net Assets or Fund Balances | 31       | Retained earnings, endowment, accumulated inc  |                    | r                     |                          | 31         |                                |
| Ne                          | 32       | Total net assets or fund balances  |                    |                       | 86,395,132.              | 32         | 90,627,113.                    |
|                             | 33       | Total liabilities and net assets/fund balances   |                    |                       | 132,658,441.             | 33         | 112,870,819.                   |

Form 990 (2023)

332011 12-21-23

| GOODWILL  | OF   | CENTRAL | AND | COASTAL |
|-----------|------|---------|-----|---------|
| VIRGINIA. | 11 . | JC.     |     |         |

|    | 990 (2023) VIRGINIA, INC.   | 54-      | 04553   | 395         | Pag  | <sub>ge</sub> 12 |
|----|---|----------|---------|-------------|------|------------------|
| Pa | rt XI Reconciliation of Net Assets  |          |         |             |      |                  |
|    | Check if Schedule O contains a response or note to any line in this Part XI   |          | <u></u> |             |      |                  |
|    |   |          |         |             |      |                  |
| 1  | Total revenue (must equal Part VIII, column (A), line 12)   | 1        |         | <u>,501</u> |      |                  |
| 2  | Total expenses (must equal Part IX, column (A), line 25)  | 2        |         | <u>,253</u> |      |                  |
| 3  | Revenue less expenses. Subtract line 2 from line 1  | 3        |         | ,248        |      |                  |
| 4  | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))                             | 4        | 86      | ,395        |      |                  |
| 5  | Net unrealized gains (losses) on investments  | 5        |         | 983         | , 84 | <u>41.</u>       |
| 6  | Donated services and use of facilities  | 6        |         |             |      |                  |
| 7  | Investment expenses   | 7        |         |             |      |                  |
| 8  | Prior period adjustments  | 8        |         |             |      |                  |
| 9  | Other changes in net assets or fund balances (explain on Schedule O)  | 9        |         |             |      | 0.               |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,                    |          |         |             |      |                  |
|    | column (B))   | 10       | 90      | ,627        | ,11  | <u>L3.</u>       |
| Pa | rt XII Financial Statements and Reporting   |          |         |             |      |                  |
|    | Check if Schedule O contains a response or note to any line in this Part XII  |          |         |             |      |                  |
|    |   |          |         |             | Yes  | No               |
| 1  | Accounting method used to prepare the Form 990: Cash X Accrual Other  |          |         |             |      |                  |
|    | If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule        | О.       |         |             |      |                  |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?                       |          |         | 2a          |      | <u> </u>         |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed       | on a     |         |             |      |                  |
|    | separate basis, consolidated basis, or both:  |          |         |             |      |                  |
|    | Separate basis Consolidated basis Both consolidated and separate basis  |          |         |             |      |                  |
| b  | Were the organization's financial statements audited by an independent accountant?                                    |          |         | 2b          | X    |                  |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate      | basis,   |         |             |      |                  |
|    | consolidated basis, or both:  |          |         |             |      |                  |
|    | Separate basis X Consolidated basis Both consolidated and separate basis  |          |         |             |      |                  |
| с  | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the    | e audit, |         |             |      |                  |
|    | review, or compilation of its financial statements and selection of an independent accountant?                        |          |         | 2c          | X    |                  |
|    | If the organization changed either its oversight process or selection process during the tax year, explain on Sch     | edule O. | .       |             |      |                  |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the       |          |         |             |      |                  |
|    | Uniform Guidance, 2 C.F.R. Part 200, Subpart F?   |          |         | 3a          | х    |                  |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required | red audi | t       |             |      |                  |
|    | or audits, explain why on Schedule O and describe any steps taken to undergo such audits                              |          |         | 3b          | Х    |                  |

Form **990** (2023)

332012 12-21-23

|      | SCHEDULE A<br>(Form 990) |   |                        | Public Cha              | rity Status an  | d Pub                               | olic Su                          | ıpport          |               | OMB No. 1545-0047                   |  |  |
|------|--------------------------|---|------------------------|-------------------------|---|-------------------------------------|----------------------------------|-----------------|---------------|-------------------------------------|--|--|
| (    |                          | ,   | Co                     |                         | ization is a section 501<br>47(a)(1) nonexempt cha      |                                     |                                  | or a section    |               | 2023                                |  |  |
|      |                          | f the Treasury  |                        | At                      | Attach to Form 990 or Form 990-EZ.                      |                                     |                                  |                 |               | Open to Public                      |  |  |
|      |                          | nue Service   |                        |                         | Form990 for instruction                                 |                                     | latest inf                       | ormation.       | Employor      | Inspection<br>identification number |  |  |
| Man  |                          | he organizatio  |                        | INIA, INC.              | NTRAL AND COP   | ASTAL                               |                                  |                 |               | 4-0455395                           |  |  |
| Pa   | rt I                     | Reason  |                        |                         | (All organizations must c                               | omplete th                          | nis part.) S                     | ee instructior  |               | 1 0133333                           |  |  |
| The  | organi                   |   |                        |                         | For lines 1 through 12, cl                              |                                     |                                  |                 |               |                                     |  |  |
| 1    | Ŭ                        |   | -                      |                         | n of churches described                                 | •                                   | -                                | I)(A)(i).       |               |                                     |  |  |
| 2    |                          | A school dese   | cribed in <b>sect</b>  | ion 170(b)(1)(A)(ii). ( | Attach Schedule E (Form                                 | n 990).)                            |                                  |                 |               |                                     |  |  |
| 3    |                          | A hospital or   | a cooperative          | hospital service orga   | anization described in se                               | ection 170                          | (b)(1)(A)(i                      | i).             |               |                                     |  |  |
| 4    |                          | A medical res   | earch organiz          | ation operated in cor   | njunction with a hospital                               | described                           | in sectio                        | n 170(b)(1)(A   | )(iii). Enter | the hospital's name,                |  |  |
|      |                          | city, and state   | -                      |                         |   |                                     |                                  |                 |               |                                     |  |  |
| 5    |                          |   |                        |                         | llege or university owned                               | or operat                           | ed by a go                       | vernmental u    | nit describe  | ed in                               |  |  |
|      |                          | -   |                        | Complete Part II.)      |   |                                     |                                  |                 |               |                                     |  |  |
| 6    |                          | A federal, state, or local government or governmental unit described in <b>section 170(b)(1)(A)(v).</b>   |                        |                         |   |                                     |                                  |                 |               |                                     |  |  |
| 7    | X                        | An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)                       |                        |                         |   |                                     |                                  |                 |               |                                     |  |  |
| 8    |                          | -   |                        |                         |   | · II )                              |                                  |                 |               |                                     |  |  |
| 9    | $\square$                | A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)<br>An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college |                        |                         |   |                                     |                                  |                 |               |                                     |  |  |
| Ŭ    |                          | -   |                        |                         | ulture (see instructions).                              |                                     | -                                |                 | -             | -                                   |  |  |
|      |                          | university:   |                        |                         |   |                                     | ·,,                              | ,               |               |                                     |  |  |
| 10   |                          |   | on that norma          | Illy receives (1) more  | than 33 1/3% of its supp                                | ort from c                          | ontributior                      | ns, membersh    | ip fees, and  | d gross receipts from               |  |  |
|      |                          | activities relat  | ed to its exen         | npt functions, subjec   | t to certain exceptions; a                              | and (2) no                          | more than                        | 33 1/3% of it   | s support f   | rom gross investment                |  |  |
|      |                          | income and u  | nrelated busir         | ness taxable income     | (less section 511 tax) fro                              | m busines                           | ses acqui                        | red by the org  | ganization a  | fter June 30, 1975.                 |  |  |
|      |                          | See section &   | 5 <b>09(a)(2).</b> (Co | mplete Part III.)       |   |                                     |                                  |                 |               |                                     |  |  |
| 11   |                          | -   | -                      | -                       | vely to test for public saf                             | •                                   |                                  |                 |               |                                     |  |  |
| 12   |                          | -   | -                      | -                       | vely for the benefit of, to                             | -                                   |                                  |                 | •             |                                     |  |  |
|      |                          |   |                        | -                       | d in <b>section 509(a)(1)</b> o                         |                                     |                                  |                 |               | Check the box on                    |  |  |
| а    |                          | 7   | -                      | • •                     | f supporting organization<br>upervised, or controlled l |                                     |                                  |                 | -             | aivina                              |  |  |
| a    | L                        |   |                        | -                       | gularly appoint or elect a                              | • • • •                             | -                                |                 |               |                                     |  |  |
|      |                          |   | -                      | complete Part IV, Se    |   | indjointy c                         |                                  |                 |               | pporting                            |  |  |
| b    |                          | 7 <sup>°</sup>  |                        | •                       | or controlled in connect                                | ion with it:                        | s supporte                       | d organizatio   | n(s), by hav  | ving                                |  |  |
|      |                          | control or n  | nanagement o           | of the supporting orga  | anization vested in the sa                              | ame perso                           | ns that co                       | ntrol or mana   | ge the supp   | ported                              |  |  |
|      |                          | organizatio   | n(s). <b>You mus</b>   | t complete Part IV,     | Sections A and C.                                       |                                     |                                  |                 |               |                                     |  |  |
| С    |                          | Type III fun  | ctionally inte         | grated. A supporting    | g organization operated i                               | in connect                          | tion with, a                     | and functiona   | lly integrate | d with,                             |  |  |
|      |                          |   | •                      | .,.                     | ). You must complete F                                  |                                     |                                  |                 |               |                                     |  |  |
| d    |                          | ••  | -                      | • • •                   | orting organization oper                                |                                     |                                  |                 | •             |                                     |  |  |
|      |                          |   |                        |                         | ation generally must sati                               |                                     |                                  |                 | an attentiv   | /eness                              |  |  |
| е    |                          | ¬ ·   |                        |                         | nplete Part IV, Sections<br>written determination from  |                                     |                                  |                 |               |                                     |  |  |
| e    | L                        |   | •                      |                         | nally integrated supportir                              |                                     |                                  | турет, туре     | п, туре п     |                                     |  |  |
| f    | Ente                     | er the number of  |                        |                         |   |                                     |                                  |                 |               |                                     |  |  |
|      |                          |   |                        | n about the supporte    |   |                                     |                                  |                 |               |                                     |  |  |
|      | (i                       | i) Name of suppo  |                        | (ii) EIN                | (iii) Type of organization<br>(described on lines 1-10  | (iv) Is the orga<br>in your governi | anization listed<br>ng document? | (v) Amount o    | -             | (vi) Amount of other                |  |  |
|      |                          | organization  |                        |                         | above (see instructions))                               | Yes                                 | No                               | support (see ii | nstructions)  | support (see instructions)          |  |  |
|      |                          |   |                        |                         |   |                                     |                                  |                 |               |                                     |  |  |
|      |                          |   |                        |                         |   |                                     |                                  |                 |               |                                     |  |  |
|      |                          |   |                        |                         |   |                                     |                                  |                 |               |                                     |  |  |
|      |                          |   |                        |                         |   | 1                                   |                                  |                 |               |                                     |  |  |
|      |                          |   |                        |                         |   |                                     |                                  |                 |               |                                     |  |  |
|      |                          |   |                        |                         |   |                                     |                                  |                 |               |                                     |  |  |
| _    |                          |   |                        |                         |   |                                     |                                  |                 |               |                                     |  |  |
|      |                          |   |                        |                         |   |                                     |                                  |                 |               |                                     |  |  |
|      |                          |   |                        |                         |   |                                     |                                  |                 |               |                                     |  |  |
| Tota | I                        |   |                        |                         |   |                                     |                                  |                 |               |                                     |  |  |

## GOODWILL OF CENTRAL AND COASTAL VIRGINIA, INC.

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Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization

fails to qualify under the tests listed below, please complete Part III.)

Schedule A (Form 990) 2023

Part II

| Sec  | ction A. Public Support  |                  |   |           |                    |                    |                  |
|------|--|------------------|---|-----------|--------------------|--------------------|------------------|
| Cale | ndar year (or fiscal year beginning in)                                    | (a) 2019         | <b>(b)</b> 2020                         | (c) 2021  | (d) 2022           | (e) 2023           | (f) Total        |
| 1    | Gifts, grants, contributions, and  |                  |   |           |                    |                    |                  |
|      | membership fees received. (Do not  |                  |   |           |                    |                    |                  |
|      | include any "unusual grants.")   | 27759379.        | 20376071.                               | 25642569. | 26673147.          | 27811717.          | 128262883        |
| 2    | Tax revenues levied for the organ-   |                  |   |           |                    |                    |                  |
|      | ization's benefit and either paid to                                       |                  |   |           |                    |                    |                  |
|      | or expended on its behalf  |                  |   |           |                    |                    |                  |
| 3    | The value of services or facilities  |                  |   |           |                    |                    |                  |
|      | furnished by a governmental unit to  |                  |   |           |                    |                    |                  |
|      | the organization without charge $\dots$                                    |                  |   |           |                    |                    |                  |
| 4    | Total. Add lines 1 through 3   | <u>27759379.</u> | 20376071.                               | 25642569. | 26673147.          | <u>27811717.</u>   | 128262883        |
| 5    | The portion of total contributions   |                  |   |           |                    |                    |                  |
|      | by each person (other than a   |                  |   |           |                    |                    |                  |
|      | governmental unit or publicly  |                  |   |           |                    |                    |                  |
|      | supported organization) included   |                  |   |           |                    |                    |                  |
|      | on line 1 that exceeds 2% of the   |                  |   |           |                    |                    |                  |
|      | amount shown on line 11,   |                  |   |           |                    |                    |                  |
|      | column (f)   |                  |   |           |                    |                    | 7284998.         |
|      | Public support. Subtract line 5 from line 4.                               |                  |   |           |                    |                    | 120977885        |
| Sec  | ction B. Total Support   |                  |   | 1         | 1                  |                    |                  |
| Cale | ndar year (or fiscal year beginning in)                                    | (a) 2019         | (b) 2020                                | (c) 2021  | (d) 2022           | (e) 2023           | (f) Total        |
| 7    | Amounts from line 4  | <u>27759379.</u> | 20376071.                               | 25642569. | 26673147.          | <u>27811717.</u>   | 128262883        |
| 8    | Gross income from interest,  |                  |   |           |                    |                    |                  |
|      | dividends, payments received on  |                  |   |           |                    |                    |                  |
|      | securities loans, rents, royalties,  |                  |   |           |                    |                    |                  |
|      | and income from similar sources $\dots$                                    | 513,696.         | 475,419.                                | 340,893.  | 410,565.           | 694,564.           | 2435137.         |
| 9    | Net income from unrelated business   |                  |   |           |                    |                    |                  |
|      | activities, whether or not the   |                  |   |           |                    |                    |                  |
|      | business is regularly carried on $\dots$                                   |                  |   |           |                    |                    |                  |
| 10   | Other income. Do not include gain  |                  |   |           |                    |                    |                  |
|      | or loss from the sale of capital   |                  |   |           |                    |                    |                  |
|      | assets (Explain in Part VI.)   | 400,642.         | 850,480.                                | 508,304.  | 2928485.           |                    | 5052095.         |
| 11   | Total support. Add lines 7 through 10                                      |                  |   |           |                    |                    | 135750115        |
| 12   | · · · · · · · · · · · · · · · · · · ·                                      | •                | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |           |                    |                    | <u>,938,667.</u> |
| 13   | First 5 years. If the Form 990 is for the                                  | -                |   |           |                    |                    |                  |
| 800  | organization, check this box and sto                                       |                  |   |           |                    |                    | ·····            |
|      | ction C. Computation of Public   |                  | -                                       |           |                    |                    | 89.12 %          |
|      | Public support percentage for 2023 (                                       |                  | -                                       |           |                    | 14                 | 0.0.01           |
| 15   | Public support percentage from 2022<br>33 1/3% support test - 2023. If the |                  |   |           |                    | 15                 |                  |
| 104  | stop here. The organization gualifies                                      | -                |   |           |                    |                    |                  |
| h    | 33 1/3% support test - 2022. If the  | , , ,            | 0                                       |           | line 15 is 33 1/3% |                    |                  |
| Ň    | and <b>stop here.</b> The organization qua                                 | 0                |   |           |                    |                    |                  |
| 17a  | 10% -facts-and-circumstances test  |                  |   |           |                    |                    |                  |
|      | and if the organization meets the fact                                     |                  |   |           |                    |                    |                  |
|      | meets the facts-and-circumstances te                                       |                  |   | -         | -                  | viriow the organiz |                  |
| h    | 10% -facts-and-circumstances test  | -                |   | • • • •   |                    |                    |                  |
| ~    | more, and if the organization meets the                                    | -                |   |           |                    |                    |                  |
|      | organization meets the facts-and-circ                                      |                  |   |           |                    |                    |                  |
| 18   | Private foundation. If the organization                                    |                  |   |           |                    |                    |                  |
|      |  |                  | ,                                       |           |                    |                    | (Form 990) 2023  |

| GOODWILL OF CENTRAL AND COAST | 'AL |
|-------------------------------|-----|
|-------------------------------|-----|

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| Schedule A |         |          | VIRGINIA,         |              |                   |
|------------|---------|----------|-------------------|--------------|-------------------|
| Part III   | Support | Schedule | for Organizations | Described in | Section 509(a)(2) |

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec   | ction A. Public Support  |                    |  |                    |                     |          |                        |
|-------|--|--------------------|--|--------------------|---------------------|----------|------------------------|
| Cale  | ndar year (or fiscal year beginning in)  | (a) 2019           | <b>(b)</b> 2020                                  | (c) 2021           | (d) 2022            | (e) 2023 | 3 (f) Total            |
| 1     | Gifts, grants, contributions, and  |                    |  |                    |                     |          |                        |
|       | membership fees received. (Do not  |                    |  |                    |                     |          |                        |
|       | include any "unusual grants.")   |                    |  |                    |                     |          |                        |
| 2     | Gross receipts from admissions,<br>merchandise sold or services per-<br>formed, or facilities furnished in<br>any activity that is related to the<br>organization's tax-exempt purpose |                    |  |                    |                     |          |                        |
| 3     | Gross receipts from activities that  |                    |  |                    |                     |          |                        |
|       | are not an unrelated trade or bus-<br>iness under section 513  |                    |  |                    |                     |          |                        |
| 4     | Tax revenues levied for the organ-   |                    |  |                    |                     |          |                        |
|       | ization's benefit and either paid to<br>or expended on its behalf  |                    |  |                    |                     |          |                        |
| 5     | The value of services or facilities furnished by a governmental unit to  |                    |  |                    |                     |          |                        |
|       | the organization without charge $\dots$  |                    |  |                    |                     |          |                        |
| 6     | Total. Add lines 1 through 5   |                    |  |                    |                     |          |                        |
| 7a    | Amounts included on lines 1, 2, and 3 received from disgualified persons   |                    |  |                    |                     |          |                        |
| b     | Amounts included on lines 2 and 3 received<br>from other than disqualified persons that<br>exceed the greater of \$5,000 or 1% of the<br>amount on line 13 for the year                |                    |  |                    |                     |          |                        |
| c     | Add lines 7a and 7b  |                    |  |                    |                     |          |                        |
|       | Public support. (Subtract line 7c from line 6.)  |                    |  |                    |                     |          |                        |
|       | ction B. Total Support   | <del></del>        | <del>.                                    </del> | 1                  |                     |          |                        |
|       | ndar year (or fiscal year beginning in)  | (a) 2019           | (b) 2020   | (c) 2021           | (d) 2022            | (e) 2023 | 3 (f) Total            |
|       | Amounts from line 6  |                    |  |                    |                     |          |                        |
| 10a   | Gross income from interest,<br>dividends, payments received on<br>securities loans, rents, royalties,<br>and income from similar sources   |                    |  |                    |                     |          |                        |
| b     | Unrelated business taxable income  |                    |  |                    |                     |          |                        |
|       | (less section 511 taxes) from businesses   |                    |  |                    |                     |          |                        |
|       | acquired after June 30, 1975   |                    |  |                    |                     |          |                        |
| c     | Add lines 10a and 10b  |                    |  |                    |                     |          |                        |
|       | Net income from unrelated business<br>activities not included on line 10b,<br>whether or not the business is<br>regularly carried on   |                    |  |                    |                     |          |                        |
| 12    | Other income. Do not include gain<br>or loss from the sale of capital<br>assets (Explain in Part VI.)  |                    |  |                    |                     |          |                        |
| 13    | Total support. (Add lines 9, 10c, 11, and 12.)   |                    |  |                    |                     |          |                        |
| 14    | First 5 years. If the Form 990 is for the  | •                  |  |                    |                     |          | ·                      |
| _     | check this box and stop here   |                    |  |                    |                     |          |                        |
|       | ction C. Computation of Publ   |                    | •  |                    |                     |          |                        |
|       | Public support percentage for 2023 (   |                    |  | column (f))        |                     | 15       | %                      |
|       | Public support percentage from 2022  |                    |  |                    |                     | 16       | %                      |
|       | ction D. Computation of Inves  |                    |  |                    |                     | 1 1      |                        |
|       | Investment income percentage for 2   |                    |  |                    |                     | 17       | %                      |
| 18    | Investment income percentage from  |                    |  |                    |                     | 18       | %                      |
| 19a   | <b>33 1/3% support tests - 2023.</b> If the  |                    |  |                    |                     |          | ine 17 is not          |
|       | more than 33 1/3%, check this box a  |                    |  |                    |                     |          |                        |
| b     | <b>33 1/3% support tests - 2022.</b> If the  | -                  |  |                    |                     |          |                        |
| 00    | line 18 is not more than 33 1/3%, che  |                    |  |                    |                     |          |                        |
|       | Private foundation. If the organization  | IT UIU NOT CHECK A | box on line 14, 19                               | a, or 190, check t | nis box and see ins |          |                        |
| JJ202 | 23 12-21-23  |                    | 17   | ,                  |                     | Sched    | lule A (Form 990) 2023 |

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## GOODWILL OF CENTRAL AND COASTAL VIRGINIA. INC.

1

2

3a

3b

3c

4a

Yes No

## Schedule A (Form 990) 2023 VIRC

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If* "Yes," *describe in* **Part VI** *how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? *If "Yes," complete Part I of Schedule L (Form 990).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer line 10b below.*
- **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

332024 12-21-23

4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b Schedule A (Form 990) 2023

18

| Sche | edule A (Form 990) 2023 VIRGINIA, INC.  | 54-045539                     | 5 Pa | age <b>5</b> |
|------|---|-------------------------------|------|--------------|
| Pa   | rt IV Supporting Organizations (continued)  |                               |      |              |
|      |   |                               | Yes  | No           |
| 11   | Has the organization accepted a gift or contribution from any of the following persons?   |                               |      |              |
| а    | A person who directly or indirectly controls, either alone or together with persons described on lines 11b and  |                               |      |              |
|      | 11c below, the governing body of a supported organization?  | 11a                           |      |              |
| b    | A family member of a person described on line 11a above?  | 11b                           |      |              |
| с    | A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide  |                               |      |              |
|      | detail in Part VI.  | 11c                           |      |              |
| Sec  | tion B. Type I Supporting Organizations   |                               |      |              |
|      |   |                               | Yes  | No           |
| 1    | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors, or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization (effectively operated, supervised, or controlled the organization's activities. If the organization had more than one su organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated and | officers,<br>(s)<br>(pported) |      |              |
|      | supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.  | Ű 1                           |      |              |
| 2    | Did the organization operate for the benefit of any supported organization other than the supported   |                               |      |              |
|      | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in  |                               |      |              |
|      | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,   |                               |      |              |
|      | supervised, or controlled the supporting organization.  | 2                             |      |              |
| Sec  | tion C. Type II Supporting Organizations  |                               |      |              |
|      |   |                               | Yes  | No           |
| 1    | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors  |                               |      |              |
|      | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control   |                               |      |              |
|      | or management of the supporting organization was vested in the same persons that controlled or managed  |                               |      |              |
|      | the supported organization(s).  | 1                             |      |              |
| Sec  | tion D. All Type III Supporting Organizations   |                               |      |              |
|      |   |                               | Yes  | No           |

|   |  |   | 103 | 110 |
|---|--|---|-----|-----|
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the         |   |     |     |
|   | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax  |   |     |     |
|   | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the |   |     |     |
|   | organization's governing documents in effect on the date of notification, to the extent not previously provided?       | 1 |     |     |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported       |   |     |     |
|   | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how     |   |     |     |
|   | the organization maintained a close and continuous working relationship with the supported organization(s).            | 2 |     |     |
| 3 | By reason of the relationship described on line 2, above, did the organization's supported organizations have a        |   |     |     |
|   | significant voice in the organization's investment policies and in directing the use of the organization's             |   |     |     |
|   | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's           |   |     |     |
|   | supported organizations played in this regard.   | 3 |     |     |

#### Section E. Type III Functionally Integrated Supporting Organizations

| 1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (s | C | on used to satisfy the Integral Part Test during the year (see instruction | ns). |
|--|---|--|------|
|--|---|--|------|

The organization satisfied the Activities Test. Complete line 2 below. а

| b |  | The organization is t | he parent of each | of its supported | organizations. | Complete line 3 below. |
|---|--|-----------------------|-------------------|------------------|----------------|------------------------|
|---|--|-----------------------|-------------------|------------------|----------------|------------------------|

| С |  | The organization sup | ported a governme | ental entity. | Describe in F | Part VI how | you supported a | governmental entity | (see instructions) | ). |
|---|--|----------------------|-------------------|---------------|---------------|-------------|-----------------|---------------------|--------------------|----|
|---|--|----------------------|-------------------|---------------|---------------|-------------|-----------------|---------------------|--------------------|----|

- 2 Activities Test. Answer lines 2a and 2b below.
- a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes." then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- b Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes." explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.
- 3 Parent of Supported Organizations. Answer lines 3a and 3b below.

a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.

b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard. 332025 12-21-23

3b Schedule A (Form 990) 2023

2a

2b

3a

Yes No

12121111 759400 702545.000

2023.05000 GOODWILL OF CENTRAL AND C 702545.1

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|      | GOODWILL OF CENTRAL AND   | COAS       | STAL                           |                                |
|------|---|------------|--------------------------------|--------------------------------|
| Sche | edule A (Form 990) 2023 VIRGINIA, INC.  |            |                                | 54-0455395 Page 6              |
| Pa   | rt V Type III Non-Functionally Integrated 509(a)(3) Supporting                  | g Orga     | nizations                      |                                |
| 1    | Check here if the organization satisfied the Integral Part Test as a qualifying | g trust on | Nov. 20, 1970 ( <i>explain</i> | in Part VI). See instructions. |
|      | All other Type III non-functionally integrated supporting organizations must    | complete   | e Sections A through E.        |                                |
| Sect | ion A - Adjusted Net Income   |            | (A) Prior Year                 | (B) Current Year<br>(optional) |
| 1    | Net short-term capital gain   | 1          |                                |                                |
| 2    | Recoveries of prior-year distributions  | 2          |                                |                                |
| 3    | Other gross income (see instructions)   | 3          |                                |                                |
| 4    | Add lines 1 through 3.  | 4          |                                |                                |
| 5    | Depreciation and depletion  | 5          |                                |                                |
| 6    | Portion of operating expenses paid or incurred for production or                |            |                                |                                |
|      | collection of gross income or for management, conservation, or                  |            |                                |                                |
|      | maintenance of property held for production of income (see instructions)        | 6          |                                |                                |
| 7    | Other expenses (see instructions)   | 7          |                                |                                |
| 8    | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)                    | 8          |                                |                                |
| Sect | ion B - Minimum Asset Amount  |            | (A) Prior Year                 | (B) Current Year<br>(optional) |
| 1    | Aggregate fair market value of all non-exempt-use assets (see                   |            |                                |                                |
|      | instructions for short tax year or assets held for part of year):               |            |                                |                                |
| а    | Average monthly value of securities   | 1a         |                                |                                |
| b    | Average monthly cash balances   | 1b         |                                |                                |
| с    | Fair market value of other non-exempt-use assets                                | 1c         |                                |                                |
| d    | Total (add lines 1a, 1b, and 1c)  | 1d         |                                |                                |
| е    | Discount claimed for blockage or other factors                                  |            |                                |                                |
|      | (explain in detail in Part VI):   |            |                                |                                |
| 2    | Acquisition indebtedness applicable to non-exempt-use assets                    | 2          |                                |                                |
| 3    | Subtract line 2 from line 1d.   | 3          |                                |                                |
| 4    | Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,     |            |                                |                                |
|      | see instructions).  | 4          |                                |                                |
| 5    | Net value of non-exempt-use assets (subtract line 4 from line 3)                | 5          |                                |                                |
| 6    | Multiply line 5 by 0.035.   | 6          |                                |                                |
| 7    | Recoveries of prior-year distributions  | 7          |                                |                                |
| 8    | Minimum Asset Amount (add line 7 to line 6)                                     | 8          |                                |                                |
| Sect | ion C - Distributable Amount  |            |                                | Current Year                   |
| _1   | Adjusted net income for prior year (from Section A, line 8, column A)           | 1          |                                |                                |
| 2    | Enter 0.85 of line 1.   | 2          |                                |                                |
| 3    | Minimum asset amount for prior year (from Section B, line 8, column A)          | 3          |                                |                                |
| 4    | Enter greater of line 2 or line 3.  | 4          |                                |                                |
| 5    | Income tax imposed in prior year  | 5          |                                |                                |
| 6    | Distributable Amount. Subtract line 5 from line 4, unless subject to            |            |                                |                                |
|      | emergency temporary reduction (see instructions).                               | 6          |                                |                                |
| 7    | Check here if the current year is the organization's first as a non-functional  | y integra  | ted Type III supporting o      | rganization (see               |

instructions).

Schedule A (Form 990) 2023

332026 12-21-23

| _             | dule A (Form 990) 2023 VIRGINIA, INC   |                               | niationo                              |             | 4-0455395 Page 7                 |
|---------------|--|-------------------------------|---------------------------------------|-------------|----------------------------------|
| Par           |  | a)(3) Supporting Orga         | inizations (continu                   | <i>led)</i> | <b>0</b> 1 Y                     |
|               | on D - Distributions   |                               |                                       |             | Current Year                     |
| 1             | Amounts paid to supported organizations to accomplish exer   |                               |                                       | 1           |                                  |
| 2             | Amounts paid to perform activity that directly furthers exemp  |                               |                                       |             |                                  |
|               | organizations, in excess of income from activity   |                               | 2                                     |             |                                  |
| 3             | Administrative expenses paid to accomplish exempt purpose  | 3                             | 3                                     |             |                                  |
| 4             | Amounts paid to acquire exempt-use assets  |                               |                                       | 4<br>5      |                                  |
| 5             | Qualified set-aside amounts (prior IRS approval required - pro   | ovide details in Part VI)     |                                       | 6           |                                  |
| <u>6</u><br>7 | Other distributions ( <i>describe in</i> <b>Part VI</b> ). See instructions.   |                               |                                       | 0<br>7      |                                  |
| <u>7</u><br>8 | <b>Total annual distributions.</b> Add lines 1 through 6.<br>Distributions to attentive supported organizations to which the | o organization is responsive  |                                       |             |                                  |
| 0             | (provide details in <b>Part VI</b> ). See instructions.  | le organization is responsive |                                       | 8           |                                  |
| 9             | Distributable amount for 2023 from Section C, line 6   |                               |                                       | 9           |                                  |
| <u> </u>      | Line 8 amount divided by line 9 amount   |                               |                                       | 10          |                                  |
| 10            |  | (i)                           | (ii)                                  |             | (iii)                            |
| Secti         | on E - Distribution Allocations (see instructions)   | ()<br>Excess Distributions    | (II)<br>Underdistributior<br>Pre-2023 | าร          | Distributable<br>Amount for 2023 |
| 1             | Distributable amount for 2023 from Section C, line 6   |                               |                                       |             |                                  |
| 2             | Underdistributions, if any, for years prior to 2023 (reason-   |                               |                                       |             |                                  |
|               | able cause required - explain in Part VI). See instructions.   |                               |                                       |             |                                  |
| 3             | Excess distributions carryover, if any, to 2023  |                               |                                       |             |                                  |
| а             | From 2018  |                               |                                       |             |                                  |
| b             | From 2019  |                               |                                       |             |                                  |
| C             | From 2020  |                               |                                       |             |                                  |
| d             | From 2021  |                               |                                       |             |                                  |
| e             | From 2022  |                               |                                       |             |                                  |
| f             | Total of lines 3a through 3e   |                               |                                       |             |                                  |
| g             | Applied to underdistributions of prior years   |                               |                                       |             |                                  |
| <u>h</u>      | Applied to 2023 distributable amount   |                               |                                       |             |                                  |
| i             | Carryover from 2018 not applied (see instructions)   |                               |                                       |             |                                  |
| j             | Remainder. Subtract lines 3g, 3h, and 3i from line 3f.   |                               |                                       |             |                                  |
| 4             | Distributions for 2023 from Section D,   |                               |                                       |             |                                  |
|               | line 7: \$   |                               |                                       |             |                                  |
| a             | Applied to underdistributions of prior years   |                               |                                       |             |                                  |
| b             | Applied to 2023 distributable amount   |                               |                                       |             |                                  |
| C             | Remainder. Subtract lines 4a and 4b from line 4.   |                               |                                       |             |                                  |
| 5             | Remaining underdistributions for years prior to 2023, if   |                               |                                       |             |                                  |
|               | any. Subtract lines 3g and 4a from line 2. For result greater  |                               |                                       |             |                                  |
|               | than zero, explain in Part VI. See instructions.   |                               |                                       |             |                                  |
| 6             | Remaining underdistributions for 2023. Subtract lines 3h   |                               |                                       |             |                                  |
|               | and 4b from line 1. For result greater than zero, explain in   |                               |                                       |             |                                  |
|               | Part VI. See instructions.   |                               |                                       |             |                                  |
| 7             | Excess distributions carryover to 2024. Add lines 3j   |                               |                                       |             |                                  |
|               | and 4c.  |                               |                                       |             |                                  |
| 8             | Breakdown of line 7:   |                               |                                       |             |                                  |
| a             | Excess from 2019   |                               |                                       |             |                                  |
| b             | Excess from 2020   |                               |                                       |             |                                  |
| c             | Excess from 2021   |                               |                                       |             |                                  |
| d             | Excess from 2022   |                               |                                       |             |                                  |
| е             | Excess from 2023   |                               |                                       |             |                                  |

Schedule A (Form 990) 2023

332027 12-21-23

|                       | / <b>-</b>                          |   | OF CENTRAL AND COASTAL   |  |
|-----------------------|-------------------------------------|---|--|--|
| Schedule A<br>Part VI | line 1; Part IV, Section A, lines 1 | , 2, 3b, 3c, 4b, 4c, 5<br>lines 2 and 3; Part | , INC •<br>the explanations required by Part II, line 10; Part II,<br>5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Sectio<br>IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, lin<br>ion E, lines 2, 5, and 6. Also complete this part for a | n B, lines 1 and 2; Part IV, Section C,<br>ne 1; Part V, Section B, line 1e; Part V, |
|                       |                                     |   |  |  |
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|                       |                                     |   |  |  |
| 332028 12-21-2        | 23                                  |   |  | Schedule A (Form 990) 2023   |
|                       |                                     |   | 22   |  |

Schedule A

### Identification of Excess Contributions Included on Part II, Line 5

54-0455395

#### 2023

# \*\* Do Not File \*\* \*\*\* Not Open to Public Inspection \*\*\*

| Contributor's Name | Total<br>Contributions | Excess<br>Contributions |
|--------------------|------------------------|-------------------------|
| ANONYMOUS          | 10,000,000.            | 7,284,998               |
|                    |                        |                         |
|                    |                        |                         |
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|                    |                        |                         |
|                    |                        |                         |
|                    |                        | 7,284,998               |

| CHEDULE D   | Supple   | emental Financial  | Statements  |   | OMB No. 1545-0047   |
|---|--|--|---|---|---|
| rm 990)   |  | Yes" on Form 990,  |   | 2023  |   |
|   | Part IV, line 6,   | , 7, 8, 9, 10, 11a, 11b, 11c, 11d<br>Attach to Form 990.   | 11e, 11f, 12a, or 12b.  |   | Open to Public  |
| artment of the Treasury<br>nal Revenue Service  | Go to www.irs.go   | ov/Form990 for instructions ar   | d the latest information  | on.   | Inspection  |
| me of the organiza  |  | ENTRAL AND COAST   |   |   | oloyer identification number  |
| <b>U</b>  | VIRGINIA, INC  | •  |   |   | 54-0455395  |
| art I 📔 Organiz   | ations Maintaining Dono  |  | r Similar Funds o   | r Accour  |   |
| organizati  | on answered "Yes" on Form 990,   | , Part IV, line 6.   |   |   | ·   |
|   |  | (a) Donor ad   | vised funds   | (b) Fun   | ds and other accounts   |
| Total number at   | end of year  |  |   | . ,   |   |
|   | of contributions to (during year)  |  |   |   |   |
|   |  |  |   |   |   |
|   | of grants from (during year)   |  |   |   |   |
|   | at end of year   |  |   |   |   |
| -   | ion inform all donors and donor a  | -  |   |   |   |
|   | ion's property, subject to the orga  |  |   |   | Yes No  |
| •   | ion inform all grantees, donors, a   | •  | •   | 2   |   |
| for charitable pu   | poses and not for the benefit of t   | the donor or donor advisor, or fo  | r any other purpose co  | onferring   |   |
|   | vate benefit?  |  |   |   |   |
| rt II Conser  | vation Easements. Comple   | ete if the organization answered   | "Yes" on Form 990, Pa   | art IV, line 7.   |   |
| Purpose(s) of co  | nservation easements held by the   | e organization (check all that app   | ly).  |   |   |
| Preservation  | on of land for public use (for exam  | nple, recreation or education)   | Preservation of a   | historically  | important land area   |
| Protection  | of natural habitat   |  | Preservation of a   | certified his   | storic structure  |
| Preservation  | on of open space   |  |   |   |   |
|   | a through 2d if the organization h   | neld a qualified conservation con  | tribution in the form of  | a conserva  | tion easement on the last   |
| day of the tax ye   | <b>v v</b>   |  |   |   | Held at the End of the Tax Year   |
|   | conservation easements   |  |   | 2a  |   |
|   | stricted by conservation easemen   |  |   |   |   |
|   |  |  |   |   |   |
|   | ervation easements on a certified  |  |   |   |   |
|   | ervation easements included on li  | • • •  |   |   |   |
|   | cture listed in the National Regist  |  |   |   |   |
|   | nuction accoments modified tran  |  |   |   |   |
| Number of conse   | ervation easements mouned, tran  | isterred, released, extinguished,  | or terminated by the o  | rganization   | during the tax  |
| year  |  | isierred, released, extinguisited,   | or terminated by the o  | rganization   | during the tax  |
| year  |  |  | or terminated by the o  | rganization   | during the tax  |
| year<br>Number of states  |  | ervation easement is located   |   | rganization   | during the tax  |
| year<br>Number of states<br>Does the organiz  | where property subject to conse  | ervation easement is located<br>ding the periodic monitoring, ins  |   |   |   |
| year<br>Number of states<br>Does the organiz<br>violations, and en  | where property subject to conse<br>ation have a written policy regard  | ervation easement is located<br>ding the periodic monitoring, ins<br>asements it holds?  | pection, handling of  |   |   |
| year<br>Number of states<br>Does the organiz<br>violations, and er  | where property subject to conse<br>ation have a written policy regard<br>nforcement of the conservation ea   | ervation easement is located<br>ding the periodic monitoring, ins<br>asements it holds?  | pection, handling of  |   |   |
| year<br>Number of states<br>Does the organiz<br>violations, and en<br>Staff and volunte   | where property subject to conse<br>ation have a written policy regard<br>nforcement of the conservation ea   | ervation easement is located<br>ling the periodic monitoring, ins<br>asements it holds?<br>inspecting, handling of violations  | Dection, handling of  | rvation ease  |   |
| year<br>Number of states<br>Does the organiz<br>violations, and en<br>Staff and volunte   | where property subject to conse<br>ation have a written policy regard<br>nforcement of the conservation ea<br>er hours devoted to monitoring, i  | ervation easement is located<br>ling the periodic monitoring, ins<br>asements it holds?<br>inspecting, handling of violations  | Dection, handling of  | rvation ease  |   |
| year<br>Number of states<br>Does the organiz<br>violations, and en<br>Staff and volunte<br>Amount of exper  | where property subject to conse<br>ation have a written policy regard<br>nforcement of the conservation ea<br>er hours devoted to monitoring, i  | ervation easement is located<br>ding the periodic monitoring, ins<br>asements it holds?<br>inspecting, handling of violations<br>ecting, handling of violations, and   | bection, handling of<br>, and enforcing conser<br>d enforcing conservatio   | rvation ease  |   |
| year<br>Number of states<br>Does the organiz<br>violations, and en<br>Staff and volunte<br>Amount of exper<br>Does each conse   | where property subject to conse<br>ation have a written policy regard<br>forcement of the conservation ea<br>er hours devoted to monitoring, i<br>uses incurred in monitoring, inspe   | ervation easement is located<br>ding the periodic monitoring, ins<br>asements it holds?<br>inspecting, handling of violations<br>ecting, handling of violations, and<br>e 2d above satisfy the requireme   | pection, handling of<br>and enforcing conser<br>d enforcing conservatio<br>ents of section 170(h)(4   | rvation ease<br>on easement<br>I)(B)(i)   | ments during the year   |
| year<br>Number of states<br>Does the organiz<br>violations, and en<br>Staff and volunte<br>Amount of exper<br>Does each conse<br>and section 170(   | s where property subject to conse<br>ation have a written policy regard<br>norcement of the conservation ea<br>er hours devoted to monitoring, inspe<br>uses incurred in monitoring, inspe<br>ervation easement reported on line<br>h)(4)(B)(ii)?  | ervation easement is located<br>ding the periodic monitoring, insp<br>asements it holds?<br>inspecting, handling of violations<br>ecting, handling of violations, and<br>e 2d above satisfy the requireme  | Dection, handling of<br>and enforcing conser<br>d enforcing conservation<br>ents of section 170(h)(4  | vation ease<br>on easement<br>I)(B)(i)  | Yes No<br>ments during the year<br>ts during the year   |
| year<br>Number of states<br>Does the organiz<br>violations, and er<br>Staff and volunte<br>Amount of exper<br>Does each conse<br>and section 170(<br>In Part XIII, descr  | s where property subject to conse<br>ation have a written policy regard<br>forcement of the conservation ea<br>er hours devoted to monitoring, i<br>uses incurred in monitoring, inspe<br>ervation easement reported on line<br>h)(4)(B)(ii)?  | ervation easement is located<br>ding the periodic monitoring, insp<br>asements it holds?<br>inspecting, handling of violations<br>ecting, handling of violations, and<br>e 2d above satisfy the requirement<br>conservation easements in its re  | bection, handling of<br>and enforcing conservation<br>and section 170(h)(4<br>evenue and expense st   | vation ease<br>on easement<br>I)(B)(i)<br>atement an  | Yes No ments during the year ts during the year     Yes No d  |
| year<br>Number of states<br>Does the organiz<br>violations, and er<br>Staff and volunte<br><br>Amount of exper<br>Does each conse<br>and section 170(<br>In Part XIII, describalance sheet, and   | s where property subject to conse<br>ation have a written policy regard<br>forcement of the conservation ea<br>er hours devoted to monitoring, i<br>uses incurred in monitoring, inspe<br>ervation easement reported on line<br>h)(4)(B)(ii)?  | ervation easement is located<br>ding the periodic monitoring, insp<br>asements it holds?<br>inspecting, handling of violations<br>ecting, handling of violations, and<br>e 2d above satisfy the requirement<br>conservation easements in its re<br>of the footnote to the organization   | bection, handling of<br>and enforcing conservation<br>and section 170(h)(4<br>evenue and expense st   | vation ease<br>on easement<br>I)(B)(i)<br>atement an  | Yes No ments during the year ts during the year Yes No d  |
| year<br>Number of states<br>Does the organiz<br>violations, and en<br>Staff and volunte<br>Amount of exper<br><br>Does each conse<br>and section 170(<br>In Part XIII, desc<br>balance sheet, al<br>organization's ac   | s where property subject to conse<br>ation have a written policy regard<br>forcement of the conservation ea-<br>er hours devoted to monitoring, inspe<br>ervation easement reported on line<br>h)(4)(B)(ii)?<br>tibe how the organization reports<br>nd include, if applicable, the text of<br>counting for conservation easement  | ervation easement is located<br>ding the periodic monitoring, ins<br>asements it holds?<br>inspecting, handling of violations<br>ecting, handling of violations, and<br>e 2d above satisfy the requirement<br>conservation easements in its re<br>of the footnote to the organization<br>ents.   | pection, handling of<br>a and enforcing conservation<br>ents of section 170(h)(4<br>evenue and expense st<br>pon's financial statemen   | vation ease<br>on easement<br>l)(B)(i)<br>atement an<br>ts that desc  |   |
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| year<br>Number of states<br>Does the organiz<br>violations, and en<br>Staff and volunte<br>Amount of exper<br>Does each conse<br>and section 170(<br>In Part XIII, desci<br>balance sheet, an<br>organization's ac<br>rt III Organiz<br>Complete  | where property subject to conse<br>ation have a written policy regard<br>forcement of the conservation ea-<br>er hours devoted to monitoring, in-<br>uses incurred in monitoring, inspe<br>ervation easement reported on line<br>h)(4)(B)(ii)?<br>Tibe how the organization reports<br>and include, if applicable, the text of<br>counting for conservation easement<br>eations Maintaining Collec-<br>if the organization answered "Ye  | ervation easement is located<br>ding the periodic monitoring, insp<br>asements it holds?<br>inspecting, handling of violations<br>ecting, handling of violations, and<br>e 2d above satisfy the requirement<br>conservation easements in its re<br>of the footnote to the organization<br>ents.<br>ctions of Art, Historical T<br>es" on Form 990, Part IV, line 8.  | pection, handling of<br>a and enforcing conservation<br>ents of section 170(h)(4<br>evenue and expense st<br>on's financial statemen<br><b>Treasures, or Oth</b>  | vation ease<br>on easement<br>I)(B)(i)<br>eatement an<br>ts that desc<br>er Simila  | Yes No ments during the year ts during the year  Yes No d tribes the r Assets.  |
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| year<br>Number of states<br>Does the organiz<br>violations, and en<br>Staff and volunte<br>Amount of exper<br>Does each conse<br>and section 170(<br>In Part XIII, desci-<br>balance sheet, an<br>organization's ac<br><b>art III</b> Organiz<br>Complete<br>If the organizatio<br>of art, historical tra-<br>provide the follow<br>(i) Revenue incl<br>(ii) Assets includ<br>If the organizatio<br>the following am  | where property subject to conse<br>ation have a written policy regard<br>forcement of the conservation ea-<br>er hours devoted to monitoring, inspe-<br>ervation easement reported on line<br>h)(4)(B)(ii)?<br>ibe how the organization reports<br>nd include, if applicable, the text of<br>counting for conservation easemer<br><b>rations Maintaining Collect</b><br>if the organization answered "Ye<br>in elected, as permitted under FAS<br>reasures, or other similar assets he<br>in Part XIII the text of the footnote<br>in elected, as permitted under FAS<br>asures, or other similar assets hele<br>ving amounts relating to these ite<br>uded on Form 990, Part X<br>in received or held works of art, hi<br>pounts required to be reported under  | ervation easement is located<br>ding the periodic monitoring, ins<br>asements it holds?<br>inspecting, handling of violations<br>ecting, handling of violations, and<br>e 2d above satisfy the requirement<br>conservation easements in its re-<br>of the footnote to the organization<br>ents.<br><b>Ctions of Art, Historical</b><br>BB ASC 958, not to report in its<br>held for public exhibition, educar<br>e to its financial statements that<br>SB ASC 958, to report in its re-<br>d for public exhibition, educarion<br>ents.<br>1<br>istorical treasures, or other simil<br>der FASB ASC 958 relating to the | Dection, handling of<br>s, and enforcing conservation<br>ents of section 170(h)(4<br>evenue and expense st<br>pon's financial statement<br><b>Treasures, or Othe</b><br>revenue statement and<br>cion, or research in furth<br>describes these items.<br>enue statement and bai<br>n, or research in further<br>ar assets for financial g<br>ese items:     | vation ease<br>on easement<br>l)(B)(i)<br>atement an<br>ts that desc<br>er Simila<br>d balance sh<br>herance of put<br>lance sheet<br>rance of put  | Yes No   ments during the year   ts during the year   ts during the year   Yes No   d   tribes the   r Assets.   neet works   public   works of   polic service,   \$ |
| year<br>Number of states<br>Does the organiz<br>violations, and en<br>Staff and volunte<br>Amount of exper<br>Does each conse<br>and section 170(<br>In Part XIII, desci<br>balance sheet, an<br>organization's ac<br>organization's ac<br>orga | where property subject to conse<br>ation have a written policy regard<br>forcement of the conservation ea-<br>ter hours devoted to monitoring, in-<br>sess incurred in monitoring, inspe-<br>ervation easement reported on line<br>h)(4)(B)(ii)?<br>Tibe how the organization reports<br>and include, if applicable, the text of<br>counting for conservation easement<br><b>rations Maintaining Collect</b><br>if the organization answered "Yee<br>in elected, as permitted under FAS<br>reasures, or other similar assets h<br>in Part XIII the text of the footnote<br>aurites, or other similar assets hele<br>ving amounts relating to these ite<br>uded on Form 990, Part VIII, line<br>ded in Form 990, Part X<br>in received or held works of art, hi<br>pounts required to be reported unce<br>d on Form 990, Part VIII, line 1  | ervation easement is located<br>ding the periodic monitoring, insp<br>asements it holds?<br>inspecting, handling of violations<br>ecting, handling of violations, and<br>e 2d above satisfy the requirement<br>conservation easements in its re-<br>of the footnote to the organization<br>ents.<br><b>Ctions of Art, Historical</b><br>ss" on Form 990, Part IV, line 8.<br>SB ASC 958, not to report in its<br>held for public exhibition, education<br>e to its financial statements that<br>SB ASC 958, to report in its re-<br>d for public exhibition, education<br>ems.<br>1<br>                                | pection, handling of<br>a, and enforcing conservation<br>ents of section 170(h)(4<br>evenue and expense st<br>pon's financial statement<br><b>Freasures, or Oth</b><br>revenue statement and<br>cion, or research in further<br>and expenses these items.<br>enue statement and bai<br>n, or research in further<br>ar assets for financial g<br>ese items: | vation ease<br>on easement<br>I)(B)(i)<br>er Simila<br>d balance sh<br>herance of put<br>lance sheet<br>rance of put                                | Yes No   ments during the year   ts during the year   ts during the year   Yes No   d   tribes the   r Assets.   neet works   public   works of   polic service,   \$ |
| year<br>Number of states<br>Does the organiz<br>violations, and en<br>Staff and volunte<br>Amount of exper<br>Does each conse<br>and section 170(<br>In Part XIII, desci<br>balance sheet, an<br>organization's ac<br>rt III Organiz<br>Complete<br>If the organizatio<br>of art, historical the<br>service, provide if<br>If the organizatio<br>art, historical treat<br>provide the follow<br>(i) Revenue include<br>If the organizatio<br>the following amount<br>Revenue included   | where property subject to conse<br>ation have a written policy regard<br>forcement of the conservation ea-<br>ter hours devoted to monitoring, in-<br>sess incurred in monitoring, inspe-<br>ervation easement reported on line<br>h)(4)(B)(ii)?<br>Tibe how the organization reports<br>ind include, if applicable, the text of<br>counting for conservation easement<br><b>rations Maintaining Collect</b><br>if the organization answered "Ye<br>in elected, as permitted under FAS<br>reasures, or other similar assets h<br>in Part XIII the text of the footnote<br>in elected, as permitted under FAS<br>asures, or other similar assets heleving amounts relating to these ite<br>uded on Form 990, Part X<br>in received or held works of art, hi<br>points required to be reported unce<br>d on Form 990, Part VIII, line 1<br>in Form 990, Part X   | ervation easement is located<br>ding the periodic monitoring, insp<br>asements it holds?<br>inspecting, handling of violations<br>acting, handling of violations, and<br>e 2d above satisfy the requirement<br>conservation easements in its re-<br>of the footnote to the organization<br>ents.<br><b>Ctions of Art, Historical</b><br>ss" on Form 990, Part IV, line 8.<br>SB ASC 958, not to report in its<br>held for public exhibition, educar<br>e to its financial statements that<br>SB ASC 958, to report in its re-<br>d for public exhibition, education<br>ems.<br>1<br>                                   | pection, handling of<br>a, and enforcing conservation<br>ents of section 170(h)(4<br>evenue and expense st<br>pon's financial statement<br><b>Freasures, or Oth</b><br>revenue statement and<br>cion, or research in further<br>and expenses these items.<br>enue statement and bai<br>n, or research in further<br>ar assets for financial g<br>ese items: | vation ease<br>on easement<br>I)(B)(i)<br>eatement an<br>ts that desc<br>er Simila<br>d balance sh<br>herance of put<br>lance sheet<br>rance of put | Yes No ments during the year ts during the year ts during the year Yes No d tribes the r Assets. heet works bublic works of blic service, \$                          |
| year<br>Number of states<br>Does the organiz<br>violations, and en<br>Staff and volunte<br>Amount of exper<br>Does each conse<br>and section 170(<br>In Part XIII, desci<br>balance sheet, an<br>organization's ac<br>rt III Organiz<br>Complete<br>If the organizatio<br>of art, historical the<br>service, provide if<br>If the organizatio<br>art, historical treat<br>provide the follow<br>(i) Revenue include<br>If the organizatio<br>the following amove<br>Revenue included  | where property subject to conse<br>ation have a written policy regard<br>forcement of the conservation ea-<br>ter hours devoted to monitoring, in-<br>sess incurred in monitoring, inspe-<br>ervation easement reported on line<br>h)(4)(B)(ii)?<br>Tibe how the organization reports<br>and include, if applicable, the text of<br>counting for conservation easement<br><b>rations Maintaining Collect</b><br>if the organization answered "Yee<br>in elected, as permitted under FAS<br>reasures, or other similar assets h<br>in Part XIII the text of the footnote<br>aurites, or other similar assets hele<br>ving amounts relating to these ite<br>uded on Form 990, Part VIII, line<br>ded in Form 990, Part X<br>in received or held works of art, hi<br>pounts required to be reported unce<br>d on Form 990, Part VIII, line 1  | ervation easement is located<br>ding the periodic monitoring, insp<br>asements it holds?<br>inspecting, handling of violations<br>acting, handling of violations, and<br>e 2d above satisfy the requirement<br>conservation easements in its re-<br>of the footnote to the organization<br>ents.<br><b>Ctions of Art, Historical</b><br>ss" on Form 990, Part IV, line 8.<br>SB ASC 958, not to report in its<br>held for public exhibition, educar<br>e to its financial statements that<br>SB ASC 958, to report in its re-<br>d for public exhibition, education<br>ems.<br>1<br>                                   | pection, handling of<br>a, and enforcing conservation<br>ents of section 170(h)(4<br>evenue and expense st<br>pon's financial statement<br><b>Freasures, or Oth</b><br>revenue statement and<br>cion, or research in further<br>and expenses these items.<br>enue statement and bai<br>n, or research in further<br>ar assets for financial g<br>ese items: | vation ease<br>on easement<br>I)(B)(i)<br>eatement an<br>ts that desc<br>er Simila<br>d balance sh<br>herance of put<br>lance sheet<br>rance of put | Yes No   ments during the year   ts during the year   ts during the year   Yes No   d   tribes the   r Assets.   neet works   public   works of   polic service,   \$ |

|        |   | L OF CENTR              | AL A             | ND COAS            | STAL           |              |                       |            |                 |       |               |
|--------|---|-------------------------|------------------|--------------------|----------------|--------------|-----------------------|------------|-----------------|-------|---------------|
|        | dule D (Form 990) 2023 VIRGINI  |                         |                  |                    |                |              |                       |            | <u>55395</u>    |       | Page <b>2</b> |
| Par    | t III   Organizations Maintaining C   | ollections of Ar        | t, Hist          | orical Tre         | asures, o      | r Other      | Similar A             | ssets      | (continu        | ued)  |               |
| 3      | 3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its |                         |                  |                    |                |              |                       |            |                 |       |               |
|        | collection items (check all that apply).  |                         |                  |                    |                |              |                       |            |                 |       |               |
| а      | Public exhibition   | c                       | 1 🗌              | Loan or exc        | hange progra   | am           |                       |            |                 |       |               |
| b      | Scholarly research  | e                       | ,                | Other              |                |              |                       |            |                 |       |               |
| с      | c Preservation for future generations   |                         |                  |                    |                |              |                       |            |                 |       |               |
| 4      | Provide a description of the organization's co  | ollections and explai   | n how th         | ney further th     | e organizatio  | on's exem    | pt purpose            | in Part    | XIII.           |       |               |
| 5      | During the year, did the organization solicit of  | or receive donations of | of art, hi       | storical treas     | sures, or othe | er similar a | assets                |            |                 |       |               |
|        | to be sold to raise funds rather than to be ma  | aintained as part of t  | he orgai         | nization's col     | llection?      |              |                       | 🗌          | Yes             |       | No            |
| Par    | t IV Escrow and Custodial Arran   | gements Comple          | te if the        | organization       | answered "     | Yes" on F    | orm 990, Pa           | art IV, li | ne 9, or        |       |               |
|        | reported an amount on Form 990, Pa  | rt X, line 21.          |                  |                    |                |              |                       |            |                 |       |               |
| 1a     | Is the organization an agent, trustee, custod   | ian, or other intermed  | diary for        | contribution       | s or other as  | sets not i   | ncluded               |            |                 |       |               |
|        | on Form 990, Part X?  |                         | -                |                    |                |              |                       | 🗆          | Yes             |       | No            |
| b      | If "Yes," explain the arrangement in Part XIII  |                         |                  |                    |                |              |                       |            |                 |       |               |
|        |   |                         |                  |                    |                |              |                       |            | Amount          |       |               |
| с      | Beginning balance   |                         |                  |                    |                |              | 1c                    |            |                 |       |               |
|        | Additions during the year   |                         |                  |                    |                |              |                       |            |                 |       |               |
|        | Distributions during the year   |                         |                  |                    |                |              |                       |            |                 |       |               |
|        | Ending balance  |                         |                  |                    |                |              | 1f                    |            |                 |       |               |
|        | Did the organization include an amount on F   |                         |                  |                    |                |              | y?                    |            | Yes             |       | No            |
|        | If "Yes," explain the arrangement in Part XIII.   |                         |                  |                    |                |              |                       |            | _               |       | Ī             |
| Par    |   |                         |                  |                    |                |              | ).                    |            |                 |       |               |
|        | •   | (a) Current year        |                  | Prior year         | (c) Two yea    |              | ( <b>d)</b> Three yea | rs back    | (e) Four y      | years | s back        |
| 1a     | Beginning of year balance   |                         |                  |                    |                |              |                       |            |                 |       |               |
| b      | Contributions   |                         |                  |                    |                |              |                       |            |                 |       |               |
|        | Net investment earnings, gains, and losses  |                         |                  |                    |                |              |                       |            |                 |       |               |
|        | Grants or scholarships  |                         |                  |                    |                |              |                       |            |                 |       |               |
|        | Other expenditures for facilities   |                         |                  |                    |                |              |                       |            |                 |       |               |
| U      |   |                         |                  |                    |                |              |                       |            |                 |       |               |
| f      | Administrative expenses   |                         |                  |                    |                |              |                       |            |                 |       |               |
|        |   |                         |                  |                    |                |              |                       |            |                 |       |               |
| g<br>2 | End of year balance<br>Provide the estimated percentage of the curr   |                         | l<br>0 (lino 1)  |                    | ) hold as:     |              |                       |            |                 |       |               |
|        | Board designated or quasi-endowment   | •                       |                  | y, column (a)      | j neiu as.     |              |                       |            |                 |       |               |
| a<br>L |   | %                       | 70               |                    |                |              |                       |            |                 |       |               |
| d<br>a |   |                         |                  |                    |                |              |                       |            |                 |       |               |
| С      |   | <u>%</u>                |                  |                    |                |              |                       |            |                 |       |               |
| 0.     | The percentages on lines 2a, 2b, and 2c sho   | -                       |                  |                    | al a dastatata |              |                       |            |                 |       |               |
| за     | Are there endowment funds not in the posse  | ession of the organiza  | ation tha        | it are neid ar     | id administer  | red for the  | 9                     |            |                 | Yes   | No            |
|        | organization by:  |                         |                  |                    |                |              |                       |            |                 | 162   |               |
|        | (i) Unrelated organizations?  |                         |                  |                    |                |              |                       |            | 3a(i)           |       |               |
|        |   |                         |                  |                    |                |              |                       |            | 3a(ii)          |       | <u> </u>      |
| b      | If "Yes" on line 3a(ii), are the related organiza   |                         |                  |                    |                |              |                       |            | 3b              |       |               |
|        | Describe in Part XIII the intended uses of the t VI Land, Buildings, and Equipm   |                         | wment f          | unds.              |                |              |                       |            |                 |       |               |
| Fai    |   |                         |                  | / line 11e S       | 00 Eorm 000    | Dort V I     | ina 10                |            |                 |       |               |
|        | Complete if the organization answere  |                         |                  | 1                  |                |              |                       |            | ( ) = .         |       |               |
|        | Description of property   | (a) Cost or c           |                  | • •                | or other       | . ,          | cumulated             |            | <b>(d)</b> Book | valu  | le            |
|        |   | basis (investr          | nent)            |                    | (other)        | aep          | reciation             | 1          | 0 000           |       | 12            |
|        | Land  |                         |                  |                    | 9,913.         | 01 4         | <u> </u>              |            | 9,099           |       |               |
|        | Buildings   |                         |                  |                    | 7,070.         | ∠⊥,4         | 61,718                |            | 9,945           |       |               |
|        | Leasehold improvements  |                         |                  | -                  | 2,377.         | 1 4 4        | 70,480                |            | 2,251           |       |               |
| d      | Equipment   |                         |                  | -                  | 8,872.         |              | 47,674                |            | 3,671           | -     |               |
| e      | Other   |                         |                  |                    | 3,968.         |              | 16,467                | -          | 247             |       |               |
| Tota   | . Add lines 1a through 1e. (Column (d) must e   | equal Form 990, Part    | <u>X. line 1</u> | 0c <u>,</u> column | <u>(B))</u>    |              |                       | .   6      | 5,215           | , 8   | 61.           |
|        |   |                         |                  |                    |                |              | Sc                    | hedule     | D (Form         | 990   | ) 2023        |

332052 09-28-23

| GOODWILL  | OF   | CENTRAL | AND | COASTAL |
|-----------|------|---------|-----|---------|
| VIRGINIA, | II , | 1C.     |     |         |

|  | ments - Other Securities  |   |   |                         |
|--|---|---|---|-------------------------|
|  | e if the organization answered "<br>IFITY OF CategOFY (including name of sect |   | 11b. See Form 990, Part X, line 12.<br>(c) Method of valuation: Cost or e | nd-of-vear market value |
|  |   |   |   |                         |
| <ol> <li>Financial derivative</li> <li>Closely held equit</li> </ol> | vintoroato  |   |   |                         |
| 3) Other   | y merests   |   |   |                         |
| (A) POOLED   | ASSETS  | 13,764,233.                                   | END-OF-YEAR MARKE   | r value                 |
| (B)  |   |   |   |                         |
| (C)  |   |   |   |                         |
| (D)  |   |   |   |                         |
| (E)  |   |   |   |                         |
| (F)  |   |   |   |                         |
| (G)  |   |   |   |                         |
| (H)  |   |   |   |                         |
| <b>fotal</b> . (Col. (b) must equ                                    | ial Form 990, Part X, line 12, col. (B  | )) 13,764,233.                                |   |                         |
|  | ments - Program Relate  |   |   |                         |
|  |   |   | 11c. See Form 990, Part X, line 13.                                       |                         |
| (a) Des  | cription of investment  | (b) Book value                                | (c) Method of valuation: Cost or e  | nd-of-year market value |
| (1)  |   |   |   |                         |
| (2)  |   |   |   |                         |
| (3)  |   |   |   |                         |
| (4)  |   |   |   |                         |
| (5)  |   |   |   |                         |
| (6)  |   |   |   |                         |
| (7)  |   |   |   |                         |
| (8)  |   |   |   |                         |
| (9)  |   |   |   |                         |
| Total. (Col. (b) must equipart IX Other                              | ial Form 990, Part X, line 13, col. (B  | ))  |   |                         |
|  |   | Vos" on Form 000 Part IV line :               | 11d. See Form 990, Part X, line 15.                                       |                         |
| Complet  | en the organization answered  | (a) Description                               | 11d. See 1 0111 330, 1 art X, inte 13.                                    | (b) Book value          |
| (4)  |   |   |   |                         |
| (1)  |   |   |   |                         |
| (2)<br>(3)   |   |   |   |                         |
| (4)  |   |   |   |                         |
| (5)  |   |   |   |                         |
| (6)  |   |   |   |                         |
| (7)  |   |   |   |                         |
| (8)  |   |   |   |                         |
| (9)  |   |   |   |                         |
|  | st equal Form 990 Part X line 1   | 5, col. (B))                                  |   |                         |
| Part X Other   | Liabilities   | <u>, , , , , , , , , , , , , , , , , , , </u> |   |                         |
| Complet  | e if the organization answered "  | Yes" on Form 990, Part IV, line               | 11e or 11f. See Form 990, Part X, line 2                                  | 5.                      |
| 1.   | (a) Description of liability  |   |   | (b) Book value          |
| (1) Federal incon  | ne taxes  |   |   |                         |
|  | D COMPENSATION  |   |   | 153,336.                |
| (3) OTHER C  | URRENT LIABILITI  | ES  |   | 315,987.                |
| (4)  |   |   |   |                         |
| (5)  |   |   |   |                         |
| (6)  |   |   |   |                         |
| (7)  |   |   |   |                         |
| (8)  |   |   |   |                         |
| (9)  |   |   |   |                         |
| Total. (Column (b) mu  | <u>st equal Form 990, Part X, line 2</u>                                      | 25, col. (B))                                 |   | 469,323.                |
|  |   |   | the organization's financial statements                                   | that reports the        |

organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ... 🗴

332053 09-28-23

Schedule D (Form 990) 2023

Schedule D (Form 990) 2023

| GOODWILL | OF | CENTRAL | AND | COASTAL |
|----------|----|---------|-----|---------|
| VIDCINIA | יד | JC.     |     |         |

| 54-0 | 4553 | 95 | Page 4 |
|------|------|----|--------|
|------|------|----|--------|

| Sche | dule D (Form 990) 2023 VIRGINIA, INC.   |                   | 54-0455395 Page 4 |
|------|---|-------------------|-------------------|
| Pa   | t XI Reconciliation of Revenue per Audited Financial State                      | ements With Reven | ue per Return     |
|      | Complete if the organization answered "Yes" on Form 990, Part IV, line          | e 12a.            |                   |
| 1    | Total revenue, gains, and other support per audited financial statements        |                   |                   |
| 2    | Amounts included on line 1 but not on Form 990, Part VIII, line 12:             |                   |                   |
| а    | Net unrealized gains (losses) on investments                                    | 2a                |                   |
| b    | Donated services and use of facilities  | 2b                |                   |
| с    | Recoveries of prior year grants   | 2c                |                   |
| d    | Other (Describe in Part XIII.)  | 2d                |                   |
| е    | Add lines 2a through 2d   |                   |                   |
| 3    | Subtract line 2e from line 1  |                   |                   |
| 4    | Amounts included on Form 990, Part VIII, line 12, but not on line 1:            |                   |                   |
| а    | Investment expenses not included on Form 990, Part VIII, line 7b                | 4a                |                   |
| b    | Other (Describe in Part XIII.)  | 4b                |                   |
| С    | Add lines 4a and 4b   |                   |                   |
| 5    | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) |                   |                   |
| Pa   | t XII Reconciliation of Expenses per Audited Financial Stat                     | tements With Expe | nses per Return   |
|      | Complete if the organization answered "Yes" on Form 990, Part IV, line          |                   |                   |
| 1    | Total expenses and losses per audited financial statements                      |                   | 1                 |
| 2    | Amounts included on line 1 but not on Form 990, Part IX, line 25:               |                   |                   |
| а    | Donated services and use of facilities  | 2a                |                   |
| b    | Prior year adjustments  | 2b                |                   |
| С    | Other losses  | 2c                |                   |
| d    | Other (Describe in Part XIII.)  | 2d                |                   |
| е    | Add lines 2a through 2d   |                   |                   |
| 3    | Subtract line 2e from line 1  |                   |                   |
| 4    | Amounts included on Form 990, Part IX, line 25, but not on line 1:              |                   |                   |
| а    | Investment expenses not included on Form 990, Part VIII, line 7b                | 4a                |                   |
| b    | Other (Describe in Part XIII.)  | 4b                |                   |
| С    | Add lines 4a and 4b   |                   |                   |
| 5    | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18, | )                 |                   |
| Pa   | t XIII Supplemental Information   |                   |                   |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

|     | GOODWILL FOLLOWS FASB GUIDANCE FOR HOW UNCERTAIN TAX POSITIONS SHOULD BE   |
|-----|--|
|     | RECOGNIZED, MEASURED, DISCLOSED AND PRESENTED IN THE CONSOLIDATED          |
|     | FINANCIAL STATEMENTS. THIS REQUIRES THE EVALUATION OF TAX POSITIONS TAKEN  |
|     | OR EXPECTED TO BE TAKEN IN THE COURSE OF PREPARING GOODWILL'S TAX RETURNS  |
|     | TO DETERMINE WHETHER THE TAX POSITIONS ARE "MORE-LIKELY-THAN-NOT" OF BEING |
|     | SUSTAINED "WHEN CHALLENGED" OR "WHEN EXAMINED" BY THE APPLICABLE TAX       |
|     | AUTHORITY. TAX POSITIONS NOT DEEMED TO MEET THE MORE-LIKELY-THAN-NOT       |
|     | THRESHOLD WOULD BE RECORDED AS A TAX EXPENSE AND LIABILITY IN THE CURRENT  |
|     | YEAR. MANAGEMENT EVALUATED GOODWILL'S TAX POSITION AND CONCLUDED THAT      |
|     | GOODWILL HAD TAKEN NO UNCERTAIN TAX POSITIONS THAT REQUIRE ADJUSTMENT TO   |
|     | THE CONSOLIDATED FINANCIAL STATEMENTS TO COMPLY WITH THE PROVISIONS OF     |
|     | 332054 09-28-23 Schedule D (Form 990) 2023 27                              |
| 121 | 21111 759400 702545.000 2023.05000 GOODWILL OF CENTRAL AND C 702545.1      |

| Schedule D (Form 990) 2023<br>Part XIII Supplemental Infe | GOODWILL<br>VIRGINIA | OF CENTRAL<br>INC. | AND COASTAL |        | 54-0455395         | Page <b>5</b> |
|---|----------------------|--------------------|-------------|--------|--------------------|---------------|
| THIS GUIDANCE. GOOD                                       | DWILL IS NC          | T CURRENTLY        | UNDER AUDIT | BY ANY | TAX                |               |
| JURISDICTION.   |                      |                    |             |        |                    |               |
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|   |                      |                    |             |        | Schedule D (Form 9 | 90) 2023      |

| SCHEDULE I<br>(Form 990)   | Grants and Other Assistance to Organizations,<br>Governments, and Individuals in the United States<br>Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. |                |                                    |                          |   |  |                                       |                            |                         |  |  |
|----------------------------|--|----------------|------------------------------------|--------------------------|---|--|---------------------------------------|----------------------------|-------------------------|--|--|
| Department of the Treasury |  |                |                                    | Attach to Forn           |   |  |                                       |                            | n to Public             |  |  |
| -                          | Internal Revenue Service         Go to www.irs.gov/Form990 for the latest information.           Name of the organization         GOODWILL OF CENTRAL AND COASTAL                      |                |                                    |                          |   |  |                                       |                            | •                       |  |  |
| Name of the organizat      | VIRGINIA,  |                | L AND COAST                        | AL                       |   |  |                                       | Employer identific<br>54-( | ation number<br>)455395 |  |  |
| Part I General I           | ,<br>nformation on Grants a  |                |                                    |                          |   |  |                                       | L                          |                         |  |  |
| criteria used to a         | zation maintain records t<br>award the grants or assis   | stance?        | -                                  |                          |   | -  |                                       |                            | s 🔀 No                  |  |  |
| Part II Grants an          | 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.  |                |                                    |                          |   |  |                                       |                            |                         |  |  |
|                            | ddress of organization<br>vernment   | <b>(b)</b> EIN | (c) IRC section<br>(if applicable) | (d) Amount of cash grant | <b>(e)</b> Amount of noncash assistance | (f) Method of<br>valuation (book,<br>FMV, appraisal,<br>other) | (g) Description of noncash assistance | (h) Purpose<br>or assist   |                         |  |  |
|                            |  |                |                                    |                          |   |  |                                       |                            |                         |  |  |
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|                            |  |                |                                    |                          |   |  |                                       |                            |                         |  |  |

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

3 Enter total number of other organizations listed in the line 1 table ...

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) 2023

332102 11-01-23

Schedule I (Form 990) 2023

#### Schedule I (Form 990) 2023 VIRGINIA, INC.

## Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

| (b) Number of recipients | <b>(c)</b> Amount of cash grant | (d) Amount of non-<br>cash assistance | <b>(e)</b> Method of valuation<br>(book, FMV, appraisal, other) | (f) Description of noncash assistance |
|--------------------------|---------------------------------|---------------------------------------|---|---------------------------------------|
|                          |                                 |                                       |   |                                       |
| 11                       | 4,502.                          | 0.                                    |   |                                       |
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|                          |                                 |                                       |   |                                       |
|                          | recipients                      | recipients cash grant                 | recipients cash grant cash assistance                           |                                       |

**Part IV** Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

54-0455395 Page 2

| (Form 990)       For certain Officers, breachers, Trustees, Key Employees, and Highest Compensation Employees. Comparing the Employees Comparing the Employee Comparison of the Comparison comparison of the Comparison comparison of the Comparison comparis (Employeemprise) (Emporing) (Employeemprise) (Emprise) (Employee                                    | SCI   | HEDULE J               | Compensation Information  | 1              | OMB No. 1  | 1545-004 | 47     |  |  |
|---|---|------------------------|---|----------------|------------|----------|--------|--|--|
| Complete if the organization answered "Ves" on Form 990, Part IV, line 23.     Attach to Form 990.     Got Willing and State and The latest information.     Attach to Form 990.     Got Willing and State and The latest information.     Solution and the latest information.     Solution and the latest information.     GOOW ILL OF CENTRAL AND COASTAL     Solution and the latest information.     Solution and the latest information and the latest information.     Solution and the latest information and the latest information.     Solution and the latest information and latest information and the latest information a | (Foi  |                        |   |                | 20         | 00       |        |  |  |
| Dependence         Attach to Form 990.         Open to Public           Name of the organization         Go to www.irs.go/Form980 for instructions and the latest information.         Employer identification number           VIGTNITA, I. NC.         Employer identification number         S4 - 0455395           Part Devestions Regarcling Compensation         Yes. No.         No.           1a Check the appropriate box(e) if the organization provided any of the following to or for a person listed on Form 990.         Yes. No.           Part VII, Section A, line 1a. Complete Part III to provide any of the following to or for a person listed on Form 990.         Yes. No.           Taxin Hoursmithation and gross-up payments         Housing aldware or residence for personal use         Descriptionary specification fore the organization regarding these tares.         Descriptionary specification regarding these tares.           2 biccretionary specification capute substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, negarding the time checked on line 1a?         1b           2 biccretionary specification organization used to establish the compensation committee         Xes on line to an equiptivality to establish the compensation committee         2           3 Indicate which, if any, of the following the organization used to establish the compensation committee         Xes organization to establish compensation committee         Xes organization to establish compensation committee  | •   | Compensated Employees  |   |                |            | 2023     |        |  |  |
| Internet Biology         Coto wew.irs.gov/Form990 for instructions and the latest information.         Impection           Name of the organization         GODWILL OP CENTRAL AND COASTAL<br>VIRGINIA, INC.         Employer identification number<br>54 - 0455395           Part II         Questions Regarding Compensation         ************************************   | -   |                        |   | Open to Public |            |          |        |  |  |
| VIRGINIA, INC.         54-0455335           Part I         Questions Regarding Compensation           ************************************  |   |                        |   | Inspe          | ction      |          |        |  |  |
| Part I       Questions Regarding Compensation         **       Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a, Complete Part III to provide any relevant information regarding these items.       Yes       No         First-lists or charter travel       Participate Part III to provide any relevant information regarding these items.       Yes       No         Image: Interview of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursment or provision of all of the expenses described abov? If 'No,' complete Part III to explain       1b       Image: Imag  | Nam   | e of the organizatio   | Employer id   | entificatio    | on nui     | mber     |        |  |  |
| 1       Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.       Yes       No         1       Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.       Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding the series are observant esidence of presonal residence of p  |   |                        |   | 54-04          | 45539      | 5        |        |  |  |
| Indexte the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990.           Part VII, Section A, line 1a. Complete Part III to provide any relevant Information regarding these items.           IF inst-tass or charter travel         Augments for business use of personal use           Travel for companions         Payments for business use of personal residence           Tavel for companions         Payments for business use of personal residence           Discretionary spending account         Personal services (such as maid, chauffeur, chef)           b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain         10           2 Did the organization require busitantiation prior to reimbursing or allowing exponses incured by all directors, trustees, and officers, including the CEO/Executive Director, use of social tub dues or maintain travel         11           X Compensation committee         X Written employment contract         2           A independent compensation on the CEO/Executive Director, but explain in Part III.         X Compensation committee         4         X           4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization committee         4         X           4 Diricity explained accounce payment for a supplemental monqualified retimeent plan?         4a         X <th>Pa</th> <th>rt I Question</th> <th>s Regarding Compensation</th> <th></th> <th></th> <th></th> <th></th>  | Pa  | rt I Question          | s Regarding Compensation  |                |            |          |        |  |  |
| Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.       Image: Comparison of Comparison                                    |   |                        |   |                |            | Yes      | No     |  |  |
| Image: Second                           | 1a  | Check the appropri     | ate box(es) if the organization provided any of the following to or for a person listed on Form | 990,           |            |          |        |  |  |
| Image: Travel for companions       Payments for business use of personal residence         Image: Travel for companions       Health or social club dues or initiation tees         Image: Discretionary spending account       Personal services (such as maid, chauffeur, chef)         Image: Image: Travel business use of personal residence       Health or social club dues or initiation tees         Image: Image: Travel business use of personal residence       Health or social club dues or initiation tees         Image: Ima  |   | Part VII, Section A,   | line 1a. Complete Part III to provide any relevant information regarding these items.           |                |            |          |        |  |  |
| Tax indemnification and gross-up payments       Health or social club dues or initiation fees         Discretionary spending account       Personal services (such as maid, chauffeur, chef)         b if any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain       1b         2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?       2         3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director, but explain in Part III.       2         Image: Compensation committee       Image: Written employment contract       2         Image: An or person is a provide organization:       Image: Compensation or nosultant       Image: Compensation or compensation committee         4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization:       4e       X         4 Participate in or receive payment from an equity-based compensation for a seque organization?       4e       X         Chysection 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.       5r or persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the restaming of:       5a       X   |   | First-class or c       | harter travel Housing allowance or residence for person   | nal use        |            |          |        |  |  |
| Discretionary spending account       Personal services (such as maid, chauffeur, chef)         b       if any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "Na," complete Part III to explain       10         2       Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?       2         3       Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director, but explain in Part III.       2         IM       Compensation committee       X       Witten employment contract         X       Independent compensation consultant       X       Compensation survey or study         X       Form 990 of other organizations       X       Approval by the board or compensation committee         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization io ar related organization?       4a       X         b       Participate in or receive payment from an equily based compensation arrangement?       4a       X         b       Participate in or receive payment from an equily based compensation arrangement?       4a       X         b       Participate in or receive payment from an equily based   |   | Travel for com         | panions   | sidence        |            |          |        |  |  |
| b       If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part II to explain       10         2       Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?       2         3       Indicate which, if any, of the following the organization used to estabilish the compensation of the organization's CEO/Executive Director, but explain in Part III.       2         3       Indicate which, if any, of the following the organization used to estabilish the compensation contract       2         3       Indicate which, if any, of the following the organization used to estabilish the compensation contract       2         3       Indicate which, if any of the following the organization used to estabilish the compensation contract       3         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:       3       Approval by the board or compensation committee         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization?       4a       X         4       Participate in or receive payment from a supplemental nonqualified retirement plan?       4b       X         5       For persons listed on Form 9   |   | Tax indemnific         | ation and gross-up payments Health or social club dues or initiation fees                       | 3              |            |          |        |  |  |
| reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain       1b         2       Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?       2         3       Indicate which, if any, of the following the organization used to establish the compensation of the CEO/Executive Director, but explain in Part III.       2       2         3       Compensation committee       X       Written employment contract       2         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or arelated organization:       4a       X         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:       4a       X         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:       4a       X         5       Participate in or receive payment from a supplemental nonqualified retirement plan?       4a       X         6       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       5a       X         6       For persons listed on Form 990, Part VII, Section A, line 1a, did th   |   | Discretionary :        | spending account Personal services (such as maid, chauffeu                                      | r, chef)       |            |          |        |  |  |
| reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain       1b         2       Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?       2         3       Indicate which, if any, of the following the organization used to establish the compensation of the CEO/Executive Director, but explain in Part III.       2       2         3       Compensation committee       X       Written employment contract       2         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or arelated organization:       4a       X         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:       4a       X         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:       4a       X         5       Participate in or receive payment from a supplemental nonqualified retirement plan?       4a       X         6       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       5a       X         6       For persons listed on Form 990, Part VII, Section A, line 1a, did th   |   |                        |   |                |            |          |        |  |  |
| 2       Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?       2         3       Indicate which, if any, of the following the organization used to establish the compensation of the organization to establish compensation of the CEO/Executive Director, Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation committee       2         3       Indicate which, if any, of the following the organization used to establish the compensation of the CEO/Executive Director, but explain in Part III.       3         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:       4         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related payment from a supplemental nonqualified retirement plan?       4a       X         4       During the year, did any person and provide the applicable amounts for each item in Part III.       4c       X         9       Participate in or receive payment from a supplemental nonqualified retirement plan?       4a       X         4       During the vean; dist do n Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       5a       X         5       For persons listed on Form 990, Part VII.       <   | b   | •                      |   |                |            |          |        |  |  |
| trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?       2         3       Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation committee       X         X       Compensation committee       X       Written employment contract       X         X       Compensation committee       X       Written employment contract       X         X       Independent compensation consultant       X       Compensation survey or study       X         Approval by the board or compensation committee       4a       X         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization are lated organization:       4a       X         b       Participate in or receive payment from an equity-based compensation arrangement?       4c       X         ft "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.       5a       X         Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.       5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       5a       X         a       The organization? <td< th=""><td></td><td>reimbursement or p</td><td>rovision of all of the expenses described above? If "No," complete Part III to explain</td><td></td><td> 1b</td><td></td><td></td></td<>   |   | reimbursement or p     | rovision of all of the expenses described above? If "No," complete Part III to explain          |                | 1b         |          |        |  |  |
| 3       Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation committee       Image: CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation committee       Image: CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation committee       Image: CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation committee         4       Image: Compensation committee       Image: Compensation survey or study         Image: Compensation committee       Image: Compensation survey or study         Image: Compensation committee       Image: Compensation survey or study         Image: Compensation or a related organizations       Image: Compensation committee         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:       Image: Compensation committee         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues d:       Image: Compensation pay or accrue any compensation contingent on the net earnings of:         5       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent  | 2   | Did the organization   | n require substantiation prior to reimbursing or allowing expenses incurred by all directors,   |                |            |          |        |  |  |
| CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.       Image: Compensation of the CEO/Executive Director, but explain in Part III.         Image: Compensation of the CEO/Executive Director, but explain in Part III.       Compensation committee       Image: Compensation survey or study         Image: Compensation committee       Image: Compensation committee       Image: Compensation committee       Image: Compensation committee         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:       Image: Compensation committee       Image: Compensation committee         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or receive payment from a supplemental nonqualified retirement plan?       Image: Compensation Comments of the applicable amounts for each item in Part III.         6       Participate in or receive payment from an equity-based compensation many compensation contingent on the revenues of:       Image: Compensation Compensation Sol (C)(2) organizations must complete lines 5-9.         5       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       Image: Compensation Part III.         6       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the rearmings of:   |   | trustees, and office   | rs, including the CEO/Executive Director, regarding the items checked on line 1a?               |                | 2          |          |        |  |  |
| CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.       Image: Compensation of the CEO/Executive Director, but explain in Part III.         Image: Compensation of the CEO/Executive Director, but explain in Part III.       Compensation committee       Image: Compensation survey or study         Image: Compensation committee       Image: Compensation committee       Image: Compensation committee       Image: Compensation committee         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:       Image: Compensation committee       Image: Compensation committee         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or receive payment from a supplemental nonqualified retirement plan?       Image: Compensation Comments of the applicable amounts for each item in Part III.         6       Participate in or receive payment from an equity-based compensation many compensation contingent on the revenues of:       Image: Compensation Compensation Sol (C)(2) organizations must complete lines 5-9.         5       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       Image: Compensation Part III.         6       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the rearmings of:   |   |                        |   |                |            |          |        |  |  |
| establish compensation of the CEO/Executive Director, but explain in Part III.       X       Written employment contract         X       Compensation committee       X       Written employment contract         X       Independent compensation consultant       X       Compensation survey or study         X       Form 990 of other organizations       X       Approval by the board or compensation committee         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:       4a       X         a       Receive a severance payment or change-of-control payment?       4a       X         b       Participate in or receive payment from a supplemental nonqualified retirement plan?       4b       X         c       Participate in or receive payment from a supplemental nonqualified retirement plan?       4c       X         c       Participate in or receive payment from a supplemental nonqualified retirement plan?       4c       X         c       Participate in or receive payment from a supplemental nonqualified retirement plan?       4c       X         c       Participate in or receive payment from a supplemental nonqualified retirement plan?       4c       X         c       Not any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.       6a       X   | 3   |                        |   |                |            |          |        |  |  |
| X       Compensation committee       X       Written employment contract         X       Independent compensation consultant       X       Compensation survey or study         X       Form 990 of other organizations       X       Approval by the board or compensation committee         4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:       4a       X         a       Receive a severance payment or change-of control payment?       4a       X         b       Participate in or receive payment from a supplemental nonqualified retirement plan?       4c       X         c       Participate in or receive payment from an equity-based compensation arrangement?       4c       X         if "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.       4a       X         Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.       5a       X         f The organization?       5a       X         if "Yes" on line 5a or 5b, describe in Part III.       5b       X         f reganization?       5a       X         if "Yes" on line 6a or 6b, describe in Part III.       6a       X         6b       X       6b       X         b Any related orga   |   |                        |   | on to          |            |          |        |  |  |
| Independent compensation consultant       Image: Compensation survey or study         Image: Compensation committee       Image: Compensation committee         Image: Compensation or a related organization:       Image: Compensation or a related organization:         Image: Compensation or a related organization:       Image: Compensation organization:         Image: Compensation or a related organization:       Image: Compensation organization:         Image: Compensation or receive payment from an equity-based compensation arrangement?       Image: Compensation arrangement?         Image: Compensation or the receive payment from an equity-based compensation arrangement?       Image: Compensation organization?         Image: Compensation or the revenues of:       Image: Compensation arrangement?       Image: Compensation arrangement?         Image: Compensation or the revenues of:       Image: Compensation arrangement?       Image: Compensation arrangement?         Image: Compensation or the revenues of:       Image: Compensation arrangement?       Image: Compensation arrangement?         Image: Compensation or the revenues of:       Image: Compensation arrangement?       Image: Compensation arrangement?         Image: Compensation?       Image: Compensation arrangement?       Image: Compensation arrangement?         Image: Compensation?       Image: Compensation arrangement?       Image: Compensation arrangement?         Image: Compensis are compensation arrangement?       <   |   |                        |   |                |            |          |        |  |  |
| Image: Section Space Sp                           |   |                        |   |                |            |          |        |  |  |
| 4       During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:       4a       X         a       Receive a severance payment or change-of-control payment?       4a       X         b       Participate in or receive payment from a supplemental nonqualified retirement plan?       4c       X         c       Participate in or receive payment from an equity-based compensation arrangement?       4c       X         If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.       4a       X         Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.       5       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       5a       X         a       The organization?       5a       X         If "Yes" on line 5a or 5b, describe in Part III.       6b       X         6       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:       6a       X         a       The organization?       6a       X         b       Any related organization?       6a       X         if "Yes" on line 6a or 6b, describe in Part III.       7       X       8b  |   |                        |   |                |            |          |        |  |  |
| organization or a related organization:       4a       X         a Receive a severance payment or change-of-control payment?       4a       X         b Participate in or receive payment from a supplemental nonqualified retirement plan?       4c       X         c Participate in or receive payment from an equity-based compensation arrangement?       4c       X         d t 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.       4c       X         Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.       5       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       5a       X         a The organization?       5a       X       5b       X         if 'Yes' on line 5a or 5b, describe in Part III.       6a       X         6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:       6a       X         a The organization?       6a       X         b Any related organization?       6b       X         b Any related organization?       6b       X         if 'Yes' on line 6a or 6b, describe in Part III.       7       X         7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide  |   | <b>X</b> Form 990 of o | ther organizations <b>X</b> Approval by the board or compensation c                             | ommittee       |            |          |        |  |  |
| organization or a related organization:       4a       X         a Receive a severance payment or change-of-control payment?       4a       X         b Participate in or receive payment from a supplemental nonqualified retirement plan?       4c       X         c Participate in or receive payment from an equity-based compensation arrangement?       4c       X         d t 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.       4c       X         Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.       5       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       5a       X         a The organization?       5a       X       5b       X         if 'Yes' on line 5a or 5b, describe in Part III.       6a       X         6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:       6a       X         a The organization?       6a       X         b Any related organization?       6b       X         b Any related organization?       6b       X         if 'Yes' on line 6a or 6b, describe in Part III.       7       X         7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide  |   |                        |   |                |            |          |        |  |  |
| a Receive a severance payment or change-of-control payment?       4a       X         b Participate in or receive payment from a supplemental nonqualified retirement plan?       4b       X         c Participate in or receive payment from an equity-based compensation arrangement?       4c       X         lf "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.       4c       X         Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.       5       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       5a       X         a The organization?       5a       X         b Any related organization?       5b       X         if "Yes" on line 5a or 5b, describe in Part III.       5b       X         6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:       6a       X         a The organization?       6a       X       5b       X         b Any related organization?       6a       X       5b       X         if "Yes" on line 6a or 6b, describe in Part III.       6b       X       5b       X         b Any related organization?       6a       X       5b       X  | 4   |                        |   |                |            |          |        |  |  |
| b       Participate in or receive payment from a supplemental nonqualified retirement plan?       4b       X         c       Participate in or receive payment from an equity-based compensation arrangement?       4c       X         If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.       6       X         Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.       5       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       5a       X         a       The organization?       5a       X         b       Any related organization?       5b       X         if "Yes" on line 5a or 5b, describe in Part III.       6a       X         6       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:       6a       X         a       The organization?       6a       X         b       Any related organization?       6a       X         if "Yes" on line 6a or 6b, describe in Part III.       7       X         7       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III.       7       X         8   |   | •                      |   |                |            |          | v      |  |  |
| c       Participate in or receive payment from an equity-based compensation arrangement?       4c       X         If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.       0nly section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.       5         5       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       5a       X         a       The organization?       5b       X         b       Any related organization?       5b       X         f "Yes" on line 5a or 5b, describe in Part III.       6a       X         6       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:       6a       X         a       The organization?       6a       X       5b       X         f "Yes" on line 6a or 6b, describe in Part III.       6a       X       6b       X         if "Yes" on line 6a or 6b, describe in Part III.       7       X         7       X       8       X         8       Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958.4(a)(3)? If "Yes," describe in Part III       8       X  |   |                        |   |                |            |          |        |  |  |
| If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.       Image: Control of Co                                    |   | •                      |   |                |            |          |        |  |  |
| Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.       Image: Complexity of the section of the second of the section of the section of the section of t                                    |   | •                      |   |                | 40         |          |        |  |  |
| 5       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       5a       X         a       The organization?       5a       X         b       Any related organization?       5b       X         If "Yes" on line 5a or 5b, describe in Part III.       6       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:       6a       X         a       The organization?       6a       X         b       Any related organization?       6a       X         contingent on the net earnings of:       6b       X         a       The organization?       6a       X         b       Any related organization?       6b       X         if "Yes" on line 6a or 6b, describe in Part III.       7       X         7       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III       7       X         8       Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III       8       X         9       If "Yes" on line 8, did the organ   | IT "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. |                        |   |                |            |          |        |  |  |
| 5       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:       5a       X         a       The organization?       5a       X         b       Any related organization?       5b       X         If "Yes" on line 5a or 5b, describe in Part III.       6       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:       6a       X         a       The organization?       6a       X         b       Any related organization?       6a       X         contingent on the net earnings of:       6b       X         a       The organization?       6a       X         b       Any related organization?       6b       X         if "Yes" on line 6a or 6b, describe in Part III.       7       X         7       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III       7       X         8       Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III       8       X         9       If "Yes" on line 8, did the organ   |   | Only section 501/c     | V(3) 501(c)(4) and 501(c)(20) organizations must complete lines 5-9                             |                |            |          |        |  |  |
| contingent on the revenues of:       5a       X         a The organization?       5a       X         b Any related organization?       5b       X         if "Yes" on line 5a or 5b, describe in Part III.       5b       X         6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:       6a       X         a The organization?       6a       X         b Any related organization?       6a       X         contingent on the net earnings of:       6b       X         a The organization?       6b       X         b Any related organization?       6b       X         if "Yes" on line 6a or 6b, describe in Part III.       6b       X         7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III       8       X         9       If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?       9       9   |   |                        |   | n              |            |          |        |  |  |
| a The organization?       5a       X         b Any related organization?       5b       X         if "Yes" on line 5a or 5b, describe in Part III.       5b       X         6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:       6a       X         a The organization?       6b       X         b Any related organization?       6b       X         contingent on the net earnings of:       6b       X         a The organization?       6b       X         b Any related organization?       6b       X         if "Yes" on line 6a or 6b, describe in Part III.       6b       X         7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III.       7       X         8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.       8       X         9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?       9       9  | 5   | -                      |   |                |            |          |        |  |  |
| b       Any related organization?       5b       X         If "Yes" on line 5a or 5b, describe in Part III.       6       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:       6a       X         a       The organization?       6a       X         b       Any related organization?       6b       X         if "Yes" on line 6a or 6b, describe in Part III.       6b       X         7       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III       7       X         8       Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III       8       X         9       If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?       9       9  | а   | 0                      |   |                | 5a         |          | x      |  |  |
| If "Yes" on line 5a or 5b, describe in Part III.         6       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:         a       The organization?         b       Any related organization?         if "Yes" on line 6a or 6b, describe in Part III.         7       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III         9       If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?  |   |                        |   |                |            |          |        |  |  |
| 6       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:       6a       X         a       The organization?       6a       X         b       Any related organization?       6b       X         If "Yes" on line 6a or 6b, describe in Part III.       6b       X         7       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III.       7       X         8       Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.       8       X         9       If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?       9       9  |   |                        |   |                |            |          |        |  |  |
| contingent on the net earnings of:       6a       X         a The organization?       6a       X         b Any related organization?       6b       X         If "Yes" on line 6a or 6b, describe in Part III.       6b       X         7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III       7       X         8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III       8       X         9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?       9       9  |   |                        |   | n              |            |          |        |  |  |
| a The organization?       6a       X         b Any related organization?       6b       X         If "Yes" on line 6a or 6b, describe in Part III.       6b       X         7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments<br>not described on lines 5 and 6? If "Yes," describe in Part III       7       X         8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the<br>initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III       8       X         9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in<br>Regulations section 53.4958-6(c)?       9       9   | •   |                        |   |                |            |          |        |  |  |
| b       Any related organization?       6b       X         If "Yes" on line 6a or 6b, describe in Part III.       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III       7       X         8       Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III       8       X         9       If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?       9       9  | а   | •                      |   |                | 6a         |          | x      |  |  |
| If "Yes" on line 6a or 6b, describe in Part III.       For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III       7       X         8       Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III       8       X         9       If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?       9       9   |   |                        |   |                |            |          |        |  |  |
| <ul> <li>For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III</li> <li>Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III</li> <li>If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?</li> </ul>  |   |                        |   |                |            |          |        |  |  |
| not described on lines 5 and 6? If "Yes," describe in Part III       7       X         8       Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III       8       X         9       If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?       9       9   |   |                        |   |                |            |          |        |  |  |
| <ul> <li>8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III</li> <li>9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?</li> <li>9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Part III</li> <li>9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Part III</li> <li>9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Part III</li> <li>9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Part III</li> <li>9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Part III</li> <li>9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Part III</li> <li>9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Part III</li> <li>9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Part III</li> <li>9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Part III</li> </ul>  |   |                        |   |                | 7          |          | X      |  |  |
| initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III   |   |                        |   |                |            |          |        |  |  |
| 9       If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in         Regulations section 53.4958-6(c)?  |   |                        |   |                | 8          |          | x      |  |  |
| Regulations section 53.4958-6(c)? 9   |   |                        |   |                |            |          |        |  |  |
|   |   |                        |   |                | . 9        |          |        |  |  |
|   | For I   |                        |   |                | le J (Forn | n 990)   | ) 2023 |  |  |

LHA 332111 11-06-23

Schedule J (Form 990) 2023

VIRGINIA, INC.

54-0455395

Page 2

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

|                         |      | <b>(B)</b> Breakdown of W | /-2 and/or 1099-MIS0 compensation         | C and/or 1099-NEC                         | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns<br>(B)(i)-(D) | in column (B)                             |
|-------------------------|------|---------------------------|---|---|-----------------------------------|-------------------------|------------------------------------|---|
| (A) Name and Title      |      | (i) Base<br>compensation  | (ii) Bonus &<br>incentive<br>compensation | (iii) Other<br>reportable<br>compensation | compensation                      |                         |                                    | reported as deferred<br>on prior Form 990 |
| (1) MARK BARTH          | (i)  | 411,189.                  | 0.  | 0.  | 0.                                | 0.                      | 411,189.                           | 0.  |
| PRESIDENT & CEO         | (ii) | 0.                        | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |
| (2) DESMOND CARTER      | (i)  | 267,017.                  | 0.  | 0.  | 0.                                | 0.                      | 267,017.                           | 0.  |
| <u>coo</u>              | (ii) | 0.                        | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |
| (3) JOHN LEOPOLD        | (i)  | 219,372.                  | 0.  | 0.  | 0.                                | 0.                      | 219,372.                           | 0.  |
| VP ENTERPRISE SUPPORT   | (ii) | 0.                        | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |
| (4) LAURA FAISON        | (i)  | 173,902.                  | 0.  | 0.  | 0.                                | 0.                      | 173,902.                           | 0.  |
| CHIEF MARKETING OFFICER | (ii) | 0.                        | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |
| (5) STEPHEN HUYCK       | (i)  | 173,119.                  | 0.  | 0.  | 0.                                | 0.                      | 173,119.                           | 0.  |
| VP SERVICES             | (ii) | 0.                        | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |
| (6) ALETA SHELTON       | (i)  | 165,809.                  | 0.  | 0.  | 0.                                | 0.                      | 165,809.                           | 0.  |
| VP COMMUNITY ENGAGEMENT | (ii) | 0.                        | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |
|                         | (i)  |                           |   |   |                                   |                         |                                    |   |
|                         | (ii) |                           |   |   |                                   |                         |                                    |   |
|                         | (i)  |                           |   |   |                                   |                         |                                    |   |
|                         | (ii) |                           |   |   |                                   |                         |                                    |   |
|                         | (i)  |                           |   |   |                                   |                         |                                    |   |
|                         | (ii) |                           |   |   |                                   |                         |                                    |   |
|                         | (i)  |                           |   |   |                                   |                         |                                    |   |
|                         | (ii) |                           |   |   |                                   |                         |                                    |   |
|                         | (i)  |                           |   |   |                                   |                         |                                    |   |
|                         | (ii) |                           |   |   |                                   |                         |                                    |   |
|                         | (i)  |                           |   |   |                                   |                         |                                    |   |
|                         | (ii) |                           |   |   |                                   |                         |                                    |   |
|                         | (i)  |                           |   |   |                                   |                         |                                    |   |
|                         | (ii) |                           |   |   |                                   |                         |                                    |   |
|                         | (i)  |                           |   |   |                                   |                         |                                    |   |
|                         | (ii) |                           |   |   |                                   |                         |                                    |   |
|                         | (i)  |                           |   |   |                                   |                         |                                    |   |
|                         | (ii) |                           |   |   |                                   |                         |                                    |   |
|                         | (i)  |                           |   |   |                                   |                         |                                    |   |
|                         | (ii) |                           |   |   |                                   |                         |                                    |   |

Schedule J (Form 990) 2023

| GOODWILL | OF   | CENTRAL | AND | COASTAL |
|----------|------|---------|-----|---------|
| VIRGINIA | . II | VC .    |     |         |

Schedule J (Form 990) 2023

#### Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Schedule J (Form 990) 2023

| SCHE      | DULE K                                  |   |                       | oplemental Inf                        |                 |                |          |                 |               |               |         |                 | OMB No.       |       | 47   |
|-----------|---|---|-----------------------|---------------------------------------|-----------------|----------------|----------|-----------------|---------------|---------------|---------|-----------------|---------------|-------|------|
| (Form     | ,                                       | Co  | mplete if the organi  | ization answered<br>explanations, and |                 |                |          | ovide descripti | ons,          |               |         | C               | 20<br>Dpent   | )23   | lic  |
|           | nent of the Treasury<br>Revenue Service |   | Attach to Form 990    |                                       |                 |                |          | est information | ı.            |               |         |                 | nspec         |       |      |
| Name      | of the organizat                        |   |                       | ND COASTAI                            | J               |                |          |                 |               |               |         | identif         |               | n num | ber  |
|           |   | VIRGINIA, I                                 |                       |                                       |                 |                |          |                 |               | 5             | 4-0     | 455             | <u>395</u>    |       |      |
| Part      | I Bond Issue                            | es SE                                       | E PART VI             | FOR COLUM                             | NS (A) AN       | <u>D (F) (</u> | CONTIN   | UATIONS         |               |               |         |                 |               |       |      |
|           | (a) I                                   | ssuer name                                  | (b) Issuer EIN        | (c) CUSIP #                           | (d) Date issued | d (e) Issu     | le price | (f) Descripti   | on of purpose | <b>(g)</b> De | efeased | l <b>(h)</b> On |               |       |      |
|           |   |   |                       |                                       |                 |                |          |                 |               |               |         | ofis            | suer          | finan | cing |
|           | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ |   |                       |                                       |                 |                |          |                 |               | Yes           | No      | Yes             | No            | Yes   | No   |
|           |   | DEVELOPMENT                                 | F0 1252026            |                                       | 10/00/05        |                |          |                 | & BUILD       |               |         | l i             |               |       |      |
|           |   | OF THE TOWN OF                              | 52-1353936            | NONE                                  | 12/28/05        | 8,500          |          |                 |               |               | X       | <u> </u> '      | X             |       | X    |
|           |   | SMALL BUSINESS                              | EA 120004E            | NONE                                  | 12/20/10        | 1 5 2 0        |          |                 | & BUILD       |               | x       | l i             | v             |       | 77   |
| Вг        | INANCING                                | AUTHORITY                                   | 54-1300845            | NONE                                  | 12/29/10        | 1520           | 0000.2   | 5 STORES        |               |               |         |                 | X             |       | X    |
| ~         |   |   |                       |                                       |                 |                |          |                 |               |               |         | l i             |               |       |      |
| <u>C</u>  |   |   |                       |                                       |                 |                |          |                 |               |               |         |                 | ┝──┦          |       |      |
| D         |   |   |                       |                                       |                 |                |          |                 |               |               |         | i i             |               |       |      |
| Part      | II Proceeds                             |   |                       |                                       |                 |                |          |                 |               |               | I       |                 | <u> </u>      |       |      |
| 1 41 4    |   |   |                       |                                       |                 | 1              |          | В               | С             |               |         |                 | D             |       |      |
| 1         | Amount of bond                          | s retired                                   |                       |                                       |                 | •              |          |                 |               |               |         |                 |               |       |      |
| -         |   | -   |                       |                                       |                 |                |          |                 |               |               |         |                 |               |       |      |
| -         | Total proceeds of                       |   |                       |                                       |                 | 00,000.        | 10,8     | 318,123.        |               |               |         |                 |               |       |      |
| 4         | Gross proceeds                          | in reserve funds                            |                       |                                       |                 |                |          |                 |               |               |         |                 |               |       |      |
|           |   | est from proceeds                           |                       |                                       |                 |                |          |                 |               |               |         |                 |               |       |      |
| 6         | Proceeds in refu                        | nding escrows                               |                       |                                       |                 |                |          |                 |               |               |         |                 |               |       |      |
| _7        | Issuance costs f                        | rom proceeds                                |                       |                                       | 7               | 70,785.        | 1        | L74,931.        |               |               |         |                 |               |       |      |
| 8         | Credit enhancen                         | nent from proceeds                          |                       |                                       |                 |                |          |                 |               |               |         |                 |               |       |      |
| 9         | Working capital                         | expenditures from proceeds                  |                       |                                       |                 |                |          |                 |               |               |         |                 |               |       |      |
| 10        | Capital expendit                        | ures from proceeds                          |                       |                                       | 8,42            | 29,215.        | 10,6     | 543,192.        |               |               |         |                 |               |       |      |
| <u>11</u> | Other spent proc                        | ceeds                                       |                       |                                       |                 |                |          |                 |               |               |         |                 |               |       |      |
| -         | Other unspent p                         |   |                       |                                       |                 |                |          |                 |               |               |         |                 |               |       |      |
| 13        | Year of substant                        | ial completion                              |                       |                                       |                 |                |          |                 |               |               |         |                 |               |       |      |
|           |   |   |                       |                                       | Yes             | No             | Yes      | No              | Yes           | No            | _       | Yes             | $\rightarrow$ | No    |      |
|           |   | issued as part of a refunding i             |                       |                                       |                 | v              |          |                 |               |               |         |                 |               |       |      |
|           |   | 2018, a current refunding issu              |                       |                                       |                 | X              |          | X               |               |               |         |                 | +             |       |      |
|           |   | issued as part of a refunding i             |                       |                                       |                 | x              | x        |                 |               |               |         |                 |               |       |      |
|           |   | 018, an advance refunding iss               |                       |                                       | X               | A              | X        |                 |               |               |         |                 | +             |       |      |
|           |   | cation of proceeds been made                |                       |                                       | A               |                |          |                 |               |               | _       |                 | +             |       |      |
|           | -                                       | f mus s s s d s O                           |                       | -                                     | x               |                | x        |                 |               |               |         |                 |               |       |      |
|           | Does the organiz<br>final allocation o  | ation maintain adequate book<br>f proceeds? | ks and records to sup | -                                     | x               |                | x        |                 |               |               |         |                 |               |       |      |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule K (Form 990) 2023

| Sche     | dule K (Form 990) 2023 VIRGINIA, INC.   |     |    | 54- | 0455395 |     |          |     | Page <b>2</b> |
|----------|---|-----|----|-----|---------|-----|----------|-----|---------------|
| Part     | III Private Business Use  |     |    |     |         |     |          |     |               |
|          |   |     | 4  |     | В       | (   | 0        | 0   | )             |
| 1        | Was the organization a partner in a partnership, or a member of an LLC,                   | Yes | No | Yes | No      | Yes | No       | Yes | No            |
|          | which owned property financed by tax-exempt bonds?  |     | X  |     | X       |     |          |     |               |
| 2        | Are there any lease arrangements that may result in private business use of               |     |    |     |         |     |          |     |               |
|          | bond-financed property?   |     | X  |     | X       |     |          |     |               |
| 3a       | Are there any management or service contracts that may result in private                  |     |    |     |         |     |          |     |               |
|          | business use of bond-financed property?   |     | х  |     | X       |     |          |     |               |
| b        | If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside |     |    |     |         |     |          |     |               |
|          | counsel to review any management or service contracts relating to the financed property?  |     |    |     |         |     |          |     |               |
| c        | Are there any research agreements that may result in private business use of              |     |    |     |         |     |          |     |               |
|          | bond-financed property?   |     | x  |     | x       |     |          |     |               |
| d        | If "Yes" to line 3c, does the organization routinely engage bond counsel or other         |     |    |     |         |     |          |     |               |
|          | outside counsel to review any research agreements relating to the financed property?      |     |    |     |         |     |          |     |               |
| 4        | Enter the percentage of financed property used in a private business use by entities      |     |    |     |         |     | 1        |     |               |
| •        | other than a section 501(c)(3) organization or a state or local government                |     | %  |     | %       |     | %        |     | %             |
| 5        | Enter the percentage of financed property used in a private business use as a             |     | /0 |     | /0      |     | /0       |     | ///           |
| Ŭ        | result of unrelated trade or business activity carried on by your organization,           |     |    |     |         |     |          |     |               |
|          | another section 501(c)(3) organization, or a state or local government                    |     | %  |     | %       |     | %        |     | %             |
| 6        |   |     |    |     |         |     | %        |     | <u></u> %     |
| 7        | Total of lines 4 and 5<br>Does the bond issue meet the private security or payment test?  |     | X  |     | × 70    |     | 70       |     | 70            |
|          |   |     |    |     |         |     |          |     |               |
| 8a       | Has there been a sale or disposition of any of the bond-financed property to a non-       |     | x  |     | x       |     |          |     |               |
| <u> </u> | governmental person other than a 501(c)(3) organization since the bonds were issued?      |     | A  |     |         |     | 1        |     |               |
| b        | If "Yes" to line 8a, enter the percentage of bond-financed property sold or               |     |    |     |         |     |          |     |               |
|          | disposed of   |     | %  |     | %       |     | %        |     | %             |
| С        | If "Yes" to line 8a, was any remedial action taken pursuant to Regulations                |     |    |     |         |     |          |     |               |
|          | sections 1.141-12 and 1.145-2?  |     |    |     |         |     |          |     |               |
| 9        | Has the organization established written procedures to ensure that all                    |     |    |     |         |     |          |     |               |
|          | nonqualified bonds of the issue are remediated in accordance with the                     |     |    |     |         |     |          |     |               |
|          | requirements under Regulations sections 1.141-12 and 1.145-2?                             |     | X  |     | X       |     |          |     |               |
| Part     | IV Arbitrage  |     |    |     |         |     |          |     |               |
|          |   |     | 4  |     | ₿       | (   | <b>Ç</b> | [   | <u> </u>      |
| 1        | Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and                   | Yes | No | Yes | No      | Yes | No       | Yes | No            |
|          | Penalty in Lieu of Arbitrage Rebate?  |     | X  |     | X       |     |          |     |               |
| 2        | If "No" to line 1, did the following apply?   |     |    |     |         |     |          |     |               |
| <u>a</u> | Rebate not due yet?   |     | X  |     | X       |     |          |     |               |
| b        | Exception to rebate?  | Х   |    | Х   |         |     |          |     |               |
|          | No rebate due?  |     | X  |     | X       |     |          |     |               |
|          | If "Yes" to line 2c, provide in Part VI the date the rebate computation was               |     |    |     |         |     |          |     |               |
|          | performed   |     |    |     |         |     |          |     |               |
| 3        | Is the bond issue a variable rate issue?  |     | Х  | Х   |         |     |          |     |               |

Schedule K (Form 990) 2023

| Schedule K (Form 990) 2023 VIRGINIA, INC.   |               |               | 54-0     | 0455395 |     |    |     | Page <b>3</b> |
|---|---------------|---------------|----------|---------|-----|----|-----|---------------|
| Part IV Arbitrage (continued)   |               |               |          |         |     |    |     |               |
|   | l l           | 4             | E        | 3       |     | )  | C   | )             |
| 4a Has the organization or the governmental issuer entered into a qualified                   | Yes           | No            | Yes      | No      | Yes | No | Yes | No            |
| hedge with respect to the bond issue?   |               | Х             |          | X       |     |    |     |               |
| b Name of provider  |               |               |          |         |     |    |     |               |
| c Term of hedge   |               |               |          |         |     |    |     |               |
| d Was the hedge superintegrated?  |               |               |          |         |     |    |     |               |
| e Was the hedge terminated?   |               |               |          |         |     |    |     |               |
| 5a Were gross proceeds invested in a guaranteed investment contract (GIC)?                    |               | Х             |          | X       |     |    |     |               |
| b Name of provider  |               |               |          |         |     |    |     |               |
| c Term of GIC   |               |               |          |         |     |    |     |               |
| d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? |               |               |          |         |     |    |     |               |
| 6 Were any gross proceeds invested beyond an available temporary period?                      |               | X             |          | X       |     |    |     |               |
| 7 Has the organization established written procedures to monitor the                          |               |               |          |         |     |    |     |               |
| requirements of section 148?  |               | Х             |          | X       |     |    |     |               |
| Part V Procedures To Undertake Corrective Action  |               |               |          |         |     |    |     |               |
|   |               | ۱             | E        | 3       | (   | 2  | C   | )             |
| Has the organization established written procedures to ensure that violations                 | Yes           | No            | Yes      | No      | Yes | No | Yes | No            |
| of federal tax requirements are timely identified and corrected through the                   |               |               |          |         |     |    |     |               |
| voluntary closing agreement program if self-remediation isn't available under                 |               |               |          |         |     |    |     |               |
| applicable regulations?   |               | Х             |          | X       |     |    |     |               |
| Part VI Supplemental Information. Provide additional information for responses to questions   | s on Schedule | K. See instru | uctions. |         |     |    |     |               |
| SCHEDULE K, PART I, BOND ISSUES:  |               |               |          |         |     |    |     |               |
| (A) ISSUER NAME: ECONOMIC DEVELOPMENT AUTHORITY C   | OF THE T      | COWN OF       | ASHLAN   | 1D      |     |    |     |               |
| (F) DESCRIPTION OF PURPOSE: PURCHASE & BUILD 4 ST   | ORES          |               |          |         |     |    |     |               |
|   |               |               |          |         |     |    |     |               |
|   |               |               |          |         |     |    |     |               |
|   |               |               |          |         |     |    |     |               |

| SCHEDULE L                 |                         | Tra    | insaction   | ıs V     | Vith              | Inte       | erested                           | P     | ersons                      |         |          | O               | //B No.           | 1545-00 | )47     |
|----------------------------|-------------------------|--------|---|----------|-------------------|------------|-----------------------------------|-------|-----------------------------|---------|----------|-----------------|-------------------|---------|---------|
| (Form 990)                 | Complete if t           | he org | ganization ansv<br>28b, or 28c; o                           |          |                   |            |                                   |       | ne 25a, 25b, 26<br>40b.     | , 27, 2 | 8a,      |                 | 2                 | 02      | 23      |
| Department of the Treasury | _                       |        |   |          |                   |            | orm 990-EZ.                       |       |                             |         |          |                 | pen to            |         | lic     |
| Internal Revenue Service   |                         |        | w.irs.gov/Form  |          |                   |            |                                   | est   | information.                |         |          |                 | spect             |         |         |
| Name of the organization   |                         |        | OF CENTR  | AL .     | AND               | COA        | STAL                              |       |                             |         | -        | rident<br>553   |                   | on nu   | Imber   |
| Part I Excess E            | VIRGIN<br>Benefit Trans |        |   | 11/0)/3  |                   | on 501     | I(c)(4) and so                    | otion | 501(c)(20) or an            |         |          |                 | 95                |         |         |
|                            | f the organization      |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| 1<br>(a) Name of disquali  |                         |        | Relationship betw   | ween o   | disqual           |            |                                   |       | escription of tran          |         |          |                 |                   |         | ected?  |
|                            |                         |        | person and or   | ganiza   | ation             |            | (-                                | ,     |                             |         |          |                 | <u> </u>          | es      | No      |
| (1)                        |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 | _                 |         |         |
| (2)                        |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 | _                 | -       |         |
| <u>(3)</u><br>(4)          |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
|                            |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 | -                 |         |         |
| <u>(6)</u>                 |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| 2 Enter the amount o       | f tax incurred by       | the o  | rganization man   | aders    | or disc           | ualifie    | d persons duri                    | ina t | he vear under               |         |          |                 | -                 |         |         |
|                            | ,                       |        | -   | -        |                   |            | -                                 | -     | -                           |         | \$       |                 |                   |         |         |
| 3 Enter the amount o       |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
|                            |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| Part II Loans to           | and/or Fron             | n Inte | erested Pers  | sons     |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| Complete it                | f the organizatior      | n ansv | vered "Yes" on F  | Form S   | 90-EZ             | Part \     | /, line 38a, or I                 | Forn  | n 990, Part IV, lir         | ne 26;  | or if tl | ne orga         | nizati            | on      |         |
|                            | n amount on Forr        |        |   |          |                   |            |                                   |       |                             |         |          | 1.1.1.0         |                   |         |         |
| (a) Name of                | (b) Relatio             |        | (c) Purpose   |          | an to or<br>n the |            | ) Original                        | (f    | ) Balance due               |         | ) In     | (h) Ap<br>by bo | proveu<br>ard or  | (1) *   | Vritten |
| interested person          | with organ              | Zation | of loan   | <u> </u> | zation?           | princ      | ipal amount                       |       |                             | defa    |          | comm            |                   |         | ement?  |
|                            |                         |        |   | To       | From              |            |                                   |       |                             | Yes     | No       | Yes             | No                | Yes     | No      |
| <u>(1)</u>                 |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         | +       |
| (2)                        |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| (3)                        |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         | +       |
| <u>(4)</u><br>(5)          |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
|                            |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         | +       |
| _(7)                       |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| (8)                        |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| (9)                        |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| (10)                       |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| Total                      |                         |        |   |          |                   |            | \$                                |       |                             |         |          |                 |                   |         |         |
| Part III Grants o          | or Assistance           | Ben    | efiting Inter   | esteo    | d Per             | sons       |                                   |       |                             |         |          |                 |                   |         |         |
| Complete it                | f the organizatior      | n ansv | vered "Yes" on F  | Form 9   | 990, Pa           | ırt IV, li | ne 27.                            |       |                             |         |          |                 |                   |         |         |
| <b>(a)</b> Name of intere  | sted person             |        | ( <b>b)</b> Relationship<br>interested pers<br>the organiza | son an   |                   | (4         | <b>c)</b> Amount of<br>assistance |       | <b>(d)</b> Type<br>assistan |         |          | •               | ) Purp<br>assista |         | of      |
| (1)                        |                         | -      | 5   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| (1)<br>(2)                 |                         | -      |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| <u>(2)</u> (3)             |                         | +      |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| (4)                        |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| (5)                        |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| (6)                        |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| (7)                        |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| (8)                        |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| (9)                        |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| (10)                       |                         |        |   |          |                   |            |                                   |       |                             |         |          |                 |                   |         |         |
| For Paperwork Reduct       | ion Act Notice,         | see th | e Instructions f  | or Fo    | rm 990            | ) or 99    | 0-EZ.                             |       |                             |         | Sche     | edule L         | . (Fori           | n 990   | ) 2023  |

| GOODWILL  | OF | CENTRAL | AND | COASTAL |  |
|-----------|----|---------|-----|---------|--|
| VIRGINIA. | TN | IC.     |     |         |  |

54-0455395 Page 2

|                                       |   |                           | 01 0100                        |                             |    |
|---------------------------------------|---|---------------------------|--------------------------------|-----------------------------|----|
| Part IV Business Transactions Involv  | ing Interested Persons  |                           |                                |                             |    |
| Complete if the organization answered | "Yes" on Form 990, Part IV, line 28a, 2                         | 8b, or 28c.               |                                |                             |    |
| (a) Name of interested person         | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction | (e) Sha<br>organiz<br>reven |    |
|                                       |   |                           |                                | Yes                         | No |
| (1)BRADFORD B. SAUER                  | BOARD MEMBER  | 240,268.                  | THE ORGANIZ                    |                             | Х  |
| (2)CHRIS ROUZIE                       | BOARD MEMBER  | 0.                        | LEASE AGREE                    |                             | Х  |
| (3)                                   |   |                           |                                |                             |    |
| (4)                                   |   |                           |                                |                             |    |
| (5)                                   |   |                           |                                |                             |    |
|                                       |   |                           |                                |                             |    |

| (7)                             |  |  |
|---------------------------------|--|--|
| (8)                             |  |  |
| (9)                             |  |  |
| (10)                            |  |  |
| Part V Supplemental Information |  |  |

Schedule I (Form 990) 2023

(6)

Provide additional information for responses to questions on Schedule L. See instructions.

SCH L, PART IV, BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS:

(A) NAME OF PERSON: BRADFORD B. SAUER

(D) DESCRIPTION OF TRANSACTION: THE ORGANIZATION RENTS THE BAILEY BRIDGE

STORE FROM AN ENTITY THAT INCLUDES AN OWNER RELATED TO BRADFORD B. SAUER,

THE TRANSACTION WAS REVIEWED TO ENSURE A FAIR MARKET RENT IS BEING PAID.

(A) NAME OF PERSON: CHRIS ROUZIE

(D) DESCRIPTION OF TRANSACTION: LEASE AGREEMMENT WITH BOARD MEMBER'S

EMPLOYER

Schedule L (Form 990) 2023

332132 11-30-23

38 2023.05000 GOODWILL OF CENTRAL AND C 702545.1

# SCHEDULE M

# Noncesh Contributions

OMB No. 1545-0047

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\_\_\_\_\_

Schedule M (Form 990) 2023

L

| 00              |   |                               |                 |                            | ibutions                                    |            |                  |       |          |
|-----------------|---|-------------------------------|-----------------|----------------------------|---|------------|------------------|-------|----------|
| (Fo             | orm 990)                                  |                               |                 |                            |   |            | 20               | 22    | 2        |
|                 |   | Complete if the o             | organizations   |                            | on Form 990, Part IV, lines 29              | ) or 30.   | LU               | LU    | <b>)</b> |
|                 | ment of the Treasury<br>I Revenue Service | Go to wave                    | ire gov/Eorm    | Attach to Form §           | 990.<br>ns and the latest information       |            | Open to<br>Inspe |       | ic       |
| Nam             | e of the organizat                        |                               | -               |                            |   |            | identificatio    |       | mber     |
| - Num           |   | VIRGINIA, I                   |                 |                            | JIAU  |            | 4-0455           |       | noci     |
| Pa              | rt I Types                                | of Property                   |                 |                            |   |            | 1 0100           | 575   |          |
|                 |   | . ,                           | (a)             | (b)                        | (c)   |            | (d)              |       |          |
|                 |   |                               | Check if        | Number of contributions or | Noncash contribution<br>amounts reported on |            | d of determin    | •     | _        |
|                 |   |                               | applicable      |                            | Form 990, Part VIII, line 1g                | noncash co | ontribution ar   | nount | S        |
| 1               | Art - Works of ar                         | t                             |                 |                            |   |            |                  |       |          |
| 2               |   | easures                       |                 |                            |   |            |                  |       |          |
| 3               |   | nterests                      |                 |                            |   |            |                  |       |          |
| 4               |   | cations                       |                 |                            |   |            |                  |       |          |
| 5               |   | usehold goods                 |                 |                            | 25,782,898.                                 | FMV        |                  |       |          |
| 6               | Cars and other v                          | vehicles                      |                 |                            |   |            |                  |       |          |
| 7               | Boats and plane                           | s                             |                 |                            |   |            |                  |       |          |
| 8               |   | erty                          |                 |                            |   |            |                  |       |          |
| 9               | Securities - Publ                         | icly traded                   |                 |                            |   |            |                  |       |          |
| 10              | Securities - Clos                         | ely held stock                |                 |                            |   |            |                  |       |          |
| 11              | Securities - Part                         | nership, LLC, or              |                 |                            |   |            |                  |       |          |
|                 | trust interests                           |                               |                 |                            |   |            |                  |       |          |
| 12              | Securities - Misc                         | ellaneous                     |                 |                            |   |            |                  |       |          |
| 13              | Qualified conser                          | vation contribution -         |                 |                            |   |            |                  |       |          |
|                 | Historic structur                         |                               |                 |                            |   |            |                  |       |          |
| 14              | Qualified conser                          | vation contribution - Other   |                 |                            |   |            |                  |       |          |
| 15              | Real estate - Rea                         |                               |                 |                            |   |            |                  |       |          |
| 16              |   | mmercial                      |                 |                            |   |            |                  |       |          |
| 17              |   | ner                           |                 |                            |   |            |                  |       |          |
| 18              |   |                               |                 |                            |   |            |                  |       |          |
| 19              |   |                               |                 |                            |   |            |                  |       |          |
| 20              |   | cal supplies                  |                 |                            |   |            |                  |       |          |
| 21              |   |                               |                 |                            |   |            |                  |       |          |
| 22              |   | ts                            |                 |                            |   |            |                  |       |          |
| 23              |   | nens                          |                 |                            |   |            |                  |       |          |
| 24<br>05        |   | tifacts                       |                 |                            |   |            |                  |       |          |
| 25<br>06        | Other (                                   | /                             | <u>}</u>        |                            |   |            |                  |       |          |
| 26<br>27        | Other (<br>Other (                        | )                             | <u>}</u>        |                            |   |            |                  |       |          |
| 27<br>28        | Other (                                   | /                             | , <u> </u>      |                            |   |            |                  |       |          |
| <u>20</u><br>29 |   | us 8283 received by the orga  | nization during | l<br>a the tax year for e  | ontributions                                |            |                  |       |          |
| 25              |   | ganization completed Form 8   |                 |                            |   |            |                  |       |          |
|                 |   | ganization completed Form of  | 0200, Fait V, L |                            | 23  |            |                  | Yes   | No       |
| 302             | During the year                           | did the organization receive  | by contributio  | n any property rer         | orted in Part I, lines 1 through            | 28 that it |                  | 103   |          |
| 504             |   |                               |                 |                            | ich isn't required to be used for           |            |                  |       |          |
|                 |   | •                             |                 |                            |   |            | 30a              |       | x        |
| h               |   | e the arrangement in Part II. |                 |                            |   |            |                  |       |          |
| 31              |   | -                             |                 | equires the review         | of any nonstandard contribution             | ons?       | 31               |       | x        |
|                 |   |                               |                 |                            | cit, process, or sell noncash               |            |                  |       |          |
|                 | -   | -                             |                 | -                          |   |            | 32a              |       | x        |
| b               | If "Yes," describ                         |                               |                 |                            |   |            |                  |       |          |
| 33              |   |                               | n column (c) fo | r a type of property       | / for which column (a) is check             | ked,       |                  |       |          |
|                 |   |                               |                 | ,                          |   | ,          |                  |       | k        |

LHA 332141 09-11-23

describe in Part II.

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| GOODWILL | OF         | CENTRAL | AND | COASTAL |
|----------|------------|---------|-----|---------|
| TTDOTNTA | <b>T</b> 3 | 10      |     |         |

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| Schedule M (Form 990) 2023 VIRGINIA,  |  | 54-0455395 Page 2  |
|---|--|--|
| Part II Supplemental Information. Pro<br>is reporting in Part I, column (b), the nur<br>this part for any additional information. | ovide the information required by Part I, lines 30b, 32b<br>mber of contributions, the number of items received, c | o, and 33, and whether the organization<br>or a combination of both. Also complete |
| this part for any additional information.   |  |  |
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| 32142 09-11-23  |  | Schedule M (Form 990) 202  |
|   | 40   |  |
| 21111 759400 702545.000   | 2023.05000 GOODWILL  | OF CENTRAL AND C 7025  |

SCHEDULE O (Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or Form 990-EZ. Go to www.irs.gov/Form990 for the latest information. GOODWILL OF CENTRAL AND COASTAL



54-0455395

FORM 990, PART III, LINE 1 (CONTINUATION OF MISSION STATEMENT):

INC.

OPERATING IN CENTRAL VIRGINIA SINCE 1923 AND IN HAMPTON ROADS SINCE

1925, GOODWILL ASSISTS INDIVIDUALS FACING CHALLENGES TO WORK, INCLUDING

PHYSICAL OR INTELLECTUAL DISABILITIES; LIMITED EDUCATION, SKILLS OR

WORK EXPERIENCE; LANGUAGE BARRIERS; HISTORIES OF INCARCERATION; MAJOR

LIFE TRANSITIONS; OR LONG-TERM JOB LOSS NECESSITATING THE ACQUISITION

OF NEW SKILLS AND SUPPORT.

GOODWILL CHANGES THE TRAJECTORY OF PEOPLES' LIVES BY DELIVERING

WORKFORCE SOLUTIONS, AT NO COST TO PARTICIPANTS, THAT ARE LARGELY

FUNDED BY VARIOUS SOCIAL ENTERPRISES AS WELL AS PUBLIC AND PRIVATE

SUPPORT. JOB SEEKERS CAN ACCESS GOODWILL'S EMPLOYMENT OPPORTUNITIES AND

SERVICES THROUGH EMPLOYMENT CENTERS, VOCATIONAL PROGRAMS INCLUDING

SUPPORTED EMPLOYMENT, AND THROUGH SELECT NONPROFIT COMMUNITY PARTNERS

WITH WHOM GOODWILL CO-LOCATES ITS SERVICES.

VIRGINIA

GOODWILL'S PURPOSE STATEMENT IS: WE BELIEVE THAT WORK IS A FOUNDATION

FOR EMPOWERING INDIVIDUALS, STRENGTHENING FAMILIES AND BUILDING

PROSPEROUS COMMUNITIES.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

LANDFILLS, INCLUDING IN EXCESS OF 1 MILLION POUNDS OF ELECTRONICS.

FORM 990, PART IV, LINE 28

THE ORGANIZATION RENTS THE BAILEY BRIDGE STORE FROM AN ENTITY THAT

12121111 759400 702545.000

2023.05000 GOODWILL OF CENTRAL AND C 702545.1

| Schedule O (Form 990) 2023  |   | Page <b>2</b> |
|-----------------------------|---|---------------|
| Name of the organization GC | Employer identification number $54 - 0455395$ |               |
| INCLUDES AN OWNE            | R RELATED TO BRADFORD B. SAUER, A MEMBER O    | F THE BOARD.  |

THE TRANSACTION WAS REVIEWED TO ENSURE A FAIR MARKET RENT IS BEING

PAID.

FORM 990, PART VI, SECTION A, LINE 2:

CHARLES LINK IS A BOARD MEMBER. HIS DAUGHTER WAS AN EMPLOYEE OF THE ORGANIZATION THROUGH 9-20-24.

FORM 990, PART VI, SECTION B, LINE 11B:

THE COMPLETED RETURN IS REVIEWED BY GOODWILL'S AUDIT COMMITTEE PRIOR TO

SUBMISSION. COPIES OF COMPLETED FORM 990 ARE PROVIDED VIA EMAIL OR

OVERNIGHT COURIER TO EACH VOTING MEMBER OF THE BOARD.

FORM 990, PART VI, SECTION B, LINE 12C:

EMPLOYEES AND BOARD MEMBERS ARE COVERED BY THE ORGANIZATION'S CONFLICT OF INTEREST POLICY. THE EMPLOYEE CONFLICT OF INTEREST POLICY IS REVIEWED WITH NEW EMPLOYEES THROUGH PART OF ORIENTATION TRAINING SESSION WHICH IS PROVIDED TO ALL NEW EMPLOYEES. EACH EMPLOYEE IS REQUIRED TO COMPLETE DISCLOSURE STATEMENT WITH REGARD TO THIS POLICY. ON AN ANNUAL BASIS, OFFICERS AND BOARD MEMBERS ARE PROVIDED A COPY OF THE ORGANIZATION'S CONFLICT OF INTEREST POLICY AND SIGN AN ACKNOWLEDGEMENT INDICATING THEY HAVE RECEIVED, READ, UNDERSTOOD AND AGREED TO FULLY COMPLY WITH THE POLICY. ANNUAL DISCLOSURES ARE REVIEWED BY THE BOARD OR COMMITTEE AND ANY CONFLICTS ARE REVIEWED BY THE BOARD CHAIR AND THE EXECUTIVE COMMITTEE.

FORM 990, PART VI, SECTION B, LINE 15:

|     | GOODWILL        | OF   | CENTRAL | AND | COASTAL | VIRGINIA | HAS  | A WRITTE | N EX | ECUTIVE |           |     |           |
|-----|-----------------|------|---------|-----|---------|----------|------|----------|------|---------|-----------|-----|-----------|
|     | 332212 11-14-23 |      |         |     |         |          |      |          |      | Sched   | ule O (Fo | orm | 990) 2023 |
|     |                 |      |         |     |         | 42       |      |          |      |         |           |     |           |
| 121 | L21111 75       | 9400 | 702545. | 000 |         | 2023.0   | 5000 | GOODWILL | OF   | CENTRAL | AND       | С   | 702545.1  |

| Schedule O (Form 990) 2023   | Page <b>2</b>                                 |
|--|---|
| Name of the organization GOODWILL OF CENTRAL AND COASTAL<br>VIRGINIA, INC. | Employer identification number $54 - 0455395$ |
| COMPENSATION POLICY. THIS POLICY REQUIRES INDEPENDENT REVI                 | EW OF THE                                     |
| COMPENSATION OF "DISQUALIFIED ASSOCIATES" AS DEFINED IN IR                 | C 4958. THIS                                  |
| POLICY IS IMPLEMENTED BY THE EXECUTIVE COMPENSATION COMMIT                 | TEE. THIS                                     |
| COMMITTEE HAS THE RESPONSIBILITY TO PERFORM AN ANNUAL REVI                 | EW AND APPROVAL                               |
| OF THE COMPENSATION AND BENEFIT PACKAGES OF AFFECTED GOODW                 | ILL ASSOCIATES.                               |
| FORM 990, PART VI, SECTION C, LINE 19:                                     |   |
| THE ORGANIZATION MAKES ITS FORM 990 AND FINANCIAL STATEMEN                 | TS AVAILABLE                                  |
| THROUGH ITS WEBSITE AT WWW.GOODWILLVIRGINIA.ORG. THIS INFO                 | RMATION IS ALSO                               |
| AVAILABLE AT WWW.GUIDESTAR.ORG. THE ORGANIZATION MAKES ITS                 | GOVERNING                                     |
| DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATE                 | MENTS AVAILABLE                               |

UPON REQUEST.

332212 11-14-23

| SCHEDULE R<br>(Form 990)<br>Department of the Treasury<br>Internal Revenue Service | borm 990)<br>Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.<br>Attach to Form 990.<br>Contract of the Treasury<br>Attach to Form 990.<br>Go to www.irs.gov/Form990 for instructions and the latest information. |  |   |                               |   |                                      |                       |                                    |               |  |
|--|---|--|---|-------------------------------|---|--------------------------------------|-----------------------|------------------------------------|---------------|--|
| Name of the organiz  | zation GOODWILL OF (<br>VIRGINIA, IN(   |  |   |                               |   |                                      | reridentifi<br>-04553 |                                    | ımber         |  |
| Part I Identific   |   | plete if the organization answered "Yes"                       | on Form 990, Part IV, line 3                        | 3.                            |   | •                                    |                       |                                    |               |  |
| <b>(a)</b><br>Name, address, and EIN (if applicable)<br>of disregarded entity      |   | (b)<br>Primary activity  | (c)<br>Legal domicile (state o<br>foreign country)  | (d)<br>Total inco             | (e)<br>me End-of-year                                     | assets                               | Direct of             | <b>(f)</b><br>controlling<br>ntity | )             |  |
|  |   |  |   |                               |   |                                      |                       |                                    |               |  |
|  |   |  |   |                               |   |                                      |                       |                                    |               |  |
| Part II Identific<br>organiza  | ation of Related Tax-Exempt Organ tions during the tax year.  | <b>izations.</b> Complete if the organization                  | answered "Yes" on Form 990                          | 0, Part IV, line 34, b        | because it had one  | or more relate                       | ed tax-exe            | mpt                                |               |  |
|  | (a)<br>lame, address, and EIN<br>of related organization  | <b>(b)</b><br>Primary activity                                 | (c)<br>Legal domicile (state or<br>foreign country) | (d)<br>Exempt Code<br>section | (e)<br>Public charity<br>status (if section<br>501(c)(3)) | <b>(f)</b><br>Direct cor<br>enti     | ntrolling             | Section 5<br>contr<br>enti         | olled<br>ity? |  |
| GOODWILL SERVIC<br>6301 MIDLOTHIAN<br>RICHMOND, VA 2                               |   | CONDUCTS SPECIFIC<br>ACTIVITIES FOR THE BENEFIT<br>OF DISABLED | VIRGINIA  | 501(C)(3)                     |   | GOODWILL<br>INDUSTRIES<br>CENTRAL VA |                       | Yes                                | No<br>X       |  |
|  |   |  |   |                               |   |                                      |                       |                                    |               |  |
|  |   |  |   |                               |   |                                      |                       |                                    |               |  |
| For Paperwork Re   | duction Act Notice, see the Instruct  | ions for Form 990.   |   |                               |   | Sc                                   | hedule R              | <br>(Form 99                       | 0) 2023       |  |

### Schedule R (Form 990) 2023 VIRGINIA, INC.

#### 54-0455395 Page 2

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

| (a)       (b)       (c)       (d)       (e)       (f)       (g)       (h)       (i)       (j)       (k)         Name, address, and EIN<br>of related organization       Primary activity       lead<br>locability       locability       Predomination<br>(related urrelated,<br>excluded from tax under<br>sections 512-514)       Share of total<br>income       Share of total<br>end-ofyear<br>assets       Share of total<br>abcentors?       Important total<br>amount holds       Predomination<br>(related urrelated,<br>excluded from tax under<br>sections 512-514)       Ves       No       K-1 (Form 1065)       Predomination<br>amount holds       Predomination<br>(related urrelated,<br>excluded from tax under<br>sections 512-514)       No       K-1 (Form 1065)       Ves No       K-1 (Form 1065)       K-1 (Form 1065) |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|--|--|------------------|-----------|------------------------------|---|-----------------------|-------------|--------|---------|---|-------|--------|-------------------------|--|
| (state or entity (related, income end-of-year allocations? 20 of Schedule partner?) Switch allocations allocations 20 of Schedule partner?   | (a)  | (b)              | (c)       | (d)                          | (e)   | (f)                   | (g)         | (1     | h)      | (i)   | (j)   | (k)    |                         |  |
| country       sections 512-514)       Yes       No       K-1 (Form 1065)       Yes       No  | Name, address, and EIN of related organization | Primary activity | (state or | Direct controlling<br>entity | Predominant income<br>(related, unrelated,<br>excluded from tax under | Share of total income | end-of-year | alloca | itions? | Code V-UBI<br>amount in box<br>20 of Schedule | partn | owners | Percentage<br>ownership |  |
|  |  |                  | country)  |                              | sections 512-514)   |                       |             | Yes    | No      | K-1 (Form 1065)                               | Yes   | No     |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   | +     |        |                         |  |
|  |  | -                |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  | -                |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   | +     |        |                         |  |
|  |  | -                |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |
|  |  |                  |           |                              |   |                       |             |        |         |   |       |        |                         |  |

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

| <b>(a)</b><br>Name, address, and EIN<br>of related organization | <b>(b)</b><br>Primary activity | (c)<br>Legal domicile<br>(state or<br>foreign | (d)<br>Direct controlling<br>entity | (e)<br>Type of entity<br>(C corp, S corp,<br>or trust) | <b>(f)</b><br>Share of total<br>income | <b>(g)</b><br>Share of<br>end-of-year<br>assets | (h)<br>Percentage<br>ownership | (i<br>Sec<br>512(t<br>contr<br>ent | (i)<br>ction<br>b)(13)<br>rolled<br>tity? |
|---|--------------------------------|---|-------------------------------------|--|--|---|--------------------------------|------------------------------------|---|
|   |                                | country)                                      |                                     |  |  |   |                                | Yes                                | No  |
|   |                                |   |                                     |  |  |   |                                |                                    |   |
|   |                                |   |                                     |  |  |   |                                |                                    |   |
|   |                                |   |                                     |  |  |   |                                |                                    | <u> </u>                                  |
|   |                                |   |                                     |  |  |   |                                |                                    |   |
|   |                                |   |                                     |  |  |   |                                |                                    |   |
|   |                                |   |                                     |  |  |   |                                |                                    |   |
|   |                                |   |                                     |  |  |   |                                |                                    |   |
|   |                                |   |                                     |  |  |   |                                | <u> </u>                           | <u> </u>                                  |
|   |                                |   |                                     |  |  |   |                                |                                    |   |
|   |                                |   |                                     |  |  |   |                                |                                    |   |
|   |                                |   |                                     |  |  |   |                                |                                    |   |
|   |                                |   |                                     |  |  |   |                                |                                    |   |
|   |                                |   |                                     |  |  |   |                                |                                    |   |
|   |                                |   |                                     |  |  |   |                                |                                    |   |

Schedule R (Form 990) 2023 VIRGINIA, INC.

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

| Not      | te: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.  |    | Yes | No |
|----------|--|----|-----|----|
| 1        | During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?                          |    |     |    |
| а        | Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity  | 1a |     | Х  |
|          | Gift, grant, or capital contribution to related organization(s)  | 1b |     | Х  |
|          | Gift, grant, or capital contribution from related organization(s)  | 1c |     | Х  |
|          | Loans or loan guarantees to or for related organization(s)   | 1d |     | Х  |
|          | Loans or loan guarantees by related organization(s)  | 1e |     | Х  |
|          |  |    |     |    |
| f        | Dividends from related organization(s)   | 1f |     | Х  |
| g        | Sale of assets to related organization(s)  | 1g |     | Х  |
|          | Purchase of assets from related organization(s)  | 1h |     | Х  |
| i        | Exchange of assets with related organization(s)  | 1i |     | Х  |
| j        | Lease of facilities, equipment, or other assets to related organization(s)   | 1j |     | Х  |
|          |  |    |     |    |
| k        | Lease of facilities, equipment, or other assets from related organization(s)   | 1k |     | Х  |
|          | Performance of services or membership or fundraising solicitations for related organization(s)   | 11 |     | Х  |
|          | Performance of services or membership or fundraising solicitations by related organization(s)  | 1m |     | Х  |
|          | Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)  | 1n | X   |    |
|          | Sharing of paid employees with related organization(s)   | 10 | X   |    |
|          |  |    |     |    |
| р        | Reimbursement paid to related organization(s) for expenses   | 1p |     | Х  |
| q        | Reimbursement paid by related organization(s) for expenses   | 1q | X   |    |
|          |  |    |     |    |
| r        | Other transfer of cash or property to related organization(s)  | 1r |     | Х  |
| <u>s</u> | Other transfer of cash or property from related organization(s)  | 1s |     | X  |
| 2        | If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds. |    |     |    |

| (a)<br>Name of related organization | <b>(b)</b><br>Transaction<br>type (a-s) | <b>(c)</b><br>Amount involved | (d)<br>Method of determining amount involved |
|-------------------------------------|---|-------------------------------|--|
| (1) GOODWILL SERVICES, INC.         | Q                                       | 2,263,343.                    | FMV  |
| <u>(2)</u>                          |   |                               |  |
| <u>(3)</u>                          |   |                               |  |
| <u>(4)</u>                          |   |                               |  |
| <u>(5)</u>                          |   |                               |  |
| _(6)                                |   |                               |  |

Schedule R (Form 990) 2023 VIRGINIA, INC.

#### Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a)                                 | (b)              | (c)                                 | (d)  | (e   | )                     | (f)            | (g)                  | (1            | ר)            | (i)  | (j)                | (k)        |
|-------------------------------------|------------------|-------------------------------------|--|--|-----------------------|----------------|----------------------|---------------|---------------|--|--------------------|------------|
| Name, address, and EIN<br>of entity | Primary activity | Legal domicile<br>(state or foreign | Predominant income<br>(related, unrelated,<br>excluded from tax under<br>sections 512-514) | (e)<br>Are a<br>partners<br>501(c)<br>orgs | all<br>s sec.<br>)(3) | Share of total | Share of end-of-year | Dispr<br>tion | opor-<br>nate | Code V-UBI<br>amount in box 20<br>of Schedule K-1<br>(Form 1065) | General<br>managin | Percentage |
| orentity                            |                  | country)                            | excluded from tax under sections 512-514)  | orgs<br>Yes                                | <u>.</u> ?<br>No      | income         |                      | alloca<br>Yes | tions?        | of Schedule K-1<br>(Form 1065)                                   | partner            |            |
|                                     |                  |                                     | ,  |  |                       |                |                      | 103           |               |  |                    | ,<br>      |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  | _                     |                |                      |               |               |  |                    | +          |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  | _                     |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  | _                     |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  | _                     |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |
|                                     |                  |                                     |  |  |                       |                |                      |               |               |  |                    |            |

Schedule R (Form 990) 2023

GOODWILL OF CENTRAL AND COASTAL VIRGINIA, INC.

Schedule R (Form 990) 2023 VIRG
Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.

SCHEDULE R, PART V, LINE 2(D)

METHOD OF DETERMINING REIMBURSEMENT PAID BY OTHER ORGANIZATION:

GSI(GOODWILL SERVICES INC.) WILL REIMBURSE GCCVA (GOODWILL INDUSTRIES

OF CENTRAL AND COASTAL VA, INC.) IN THE FOLLOWING MANNER:

1. DIRECT

A. IDENTIFIABLE EXPENSES INCURRED ON BEHALF OF GSI ON A DOLLAR FOR DOLLAR BASIS.

B. DIRECT SUPERVISION ON A DOLLAR FOR DOLLAR BASIS.

2. INDIRECT

A. PROGRAM MANAGEMENT WILL BE CALCULATED AT A RATE OF THIRTY PERCENT

(30%) OF THE EXPENSE OF THE GCCVA EDUCATION AND TRAINING DEPARTMENT

MANAGEMENT.

B. INDIRECT MANAGEMENT AND ADMINISTRATIVE SERVICES, I.E. EXECUTIVE MANAGEMENT, ACCOUNTING, INFORMATION SYSTEMS, HUMAN RESOURCES, OCCUPANCY, ETC., WILL BE REIMBURSED AT A RATE OF FIVE PERCENT (5%) OF THE REVENUE OF THE CONTRACTS MANAGED.

REIMBURSEMENT WILL BE LIMITED TO THE LESSER OF THE AMOUNT AS DESCRIBED ABOVE OR THE NET PROFIT FOR THE YEAR. THE CALCULATION WILL BE PERFORMED ON A YEARLY BASIS AND A CORRESPONDING JOURNAL ENTRY MADE ON BOTH ENTITIES BOOKS TO RECOGNIZE THE FEE AS INCOME FROM GCCVA AND AS EXPENSES ON THE GSI ACCOUNTING RECORDS. THE AGREEMENT WILL REMAIN IN EFFECT UNTIL AMENDED OR TERMINATED. EITHER PARTY MAY INITIATE AN AMENDMENT THAT MUST BE AGREED UPON TO BE EFFECTIVE. EITHER PARTY MAY WITHDRAW FROM THIS AGREEMENT AFTER GIVING WRITTEN NOTICE TO THE OTHER.

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